

**IN THE HIGH COURT OF SOUTH AFRICA
(GAUTENG DIVISION, PRETORIA)**

CASE NO:

In the matter between:

CORRUPTION WATCH (RF) NPC

Applicant

and



ESKOM HOLDINGS SOC LIMITED

First Respondent

MARK VIVIAN PAMENSKY

Second Respondent

ANOJ SINGH

Third Respondent

BRIAN MOLEFE

Fourth Respondent

VENETE JARLENE KLEIN

Fifth Respondent

ZETHEMBE WILFRED KHOZA

Sixth Respondent

MINISTER OF PUBLIC ENTERPRISES

Seventh Respondent

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DATED at Johannesburg on this 12th day of NOVEMBER 2018

CHIEF
SANDTON SOUTH
2018 -11- 13



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3025088

TO: THE REGISTRAR
High Court
PRETORIA

AND TO : ESKOM HOLDINGS SOC LIMITED
First Respondent
Eskom Megawatt Park
2 Maxwell Drive
Sunninghill
Sandton

AND TO: MARK VIVIAN PAMENSKY
Second Respondent
Unit 24
The Regency
Dais Street
Sandton
2196

AND TO: ANOJ SINGH
Third Respondent
21 Silversands Avenue
Wendywood
Sandton
2146

AND TO: BRIAN MOLEFE
Fourth Respondent
32 Bond Place
Midstream Estate
Gauteng
1692

AND TO: VENETE JARLENE KLEIN
Fifth Respondent
11 Numeral Street
Mookloof Estates
Pretoria
0059 /
537 Chpin Street
Constantia Park
Johannesburg
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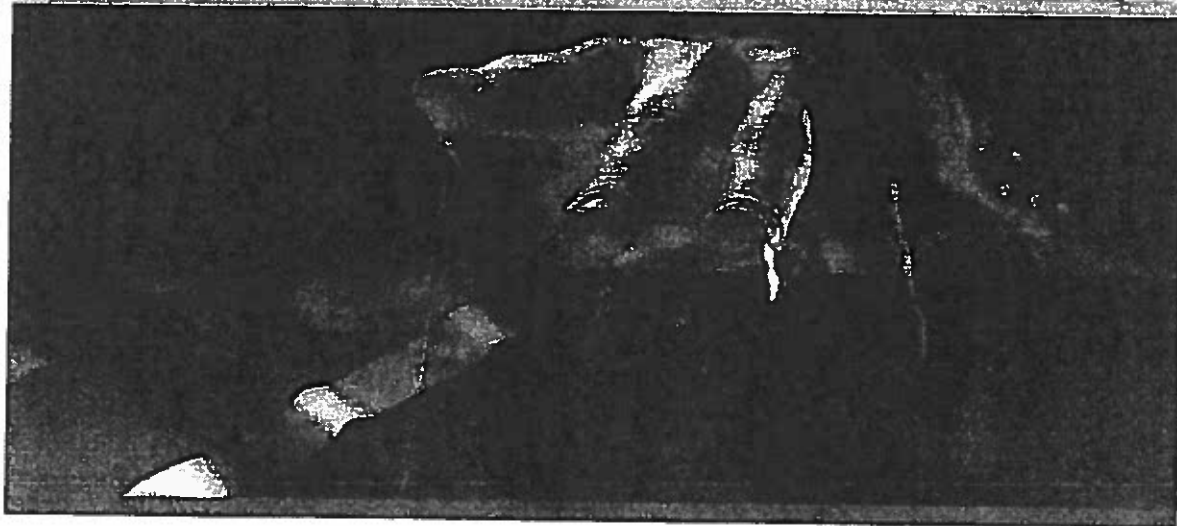
AND TO: ZETHEMBE WILFRED KHOZA
Sixth Respondent
95 Pardy Road
Isipingo Hills
Durban
KwaZulu Natal
4133

AND TO: MINISTER OF PUBLIC ENTERPRISES
Seventh Respondent
Infotech Building
1090 Arcadia Street
Hatfield
Pretoria

STATE OF CAPTURE

Report on an investigation into alleged improper and unethical conduct by the President and other state functionaries relating to alleged improper relationships and involvement of the Gupta family in the removal and appointment of Ministers and Directors of State-Owned Enterprises resulting in improper and possibly corrupt award of state contracts and benefits to the Gupta family's businesses

Report No: 6 of 2016/17



PUBLIC PROTECTOR
SOUTH AFRICA

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0800 11 20 40

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'State of Capture'
14 October 2016

A Report of the Public Protector



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- h) He also denies that he drove Mr Jonas to the airport and that they had agreed to have a further meeting.

The President's Case

- 5.28. I met with the President on 6 October 2016 to solicit his response to the above allegations. He did not respond to any of my questions.

CONTRACTS AWARDED BY ESKOM TO TEGETA

- 5.29. Ownership of a coal mine opens the possibility to exporting coal to foreign markets to meet the energy requirements of other countries. As a result, Eskom's strategic objectives, financial resources and size of market share has positioned the SOE as a 'king maker' in the coal mining industry.
- 5.30. In line with the PFMA an SOE must take care in exercising its influence over the industry its ambit falls within and act in a responsible, ethical and fair manner that furthers the transformation objectives of the country as a whole.
- 5.31. Being an accounting institution as defined in the PFMA, Eskom's and its leadership's first responsibility is to the entity itself, and they must ensure that the SOE implements its strategies and operations in a manner that is compliant with laws and regulations of the country.
- 5.32. Eskom's and its leadership's first responsibility is to the entity itself, and they must ensure that the SOE implements its strategies and operations in a manner that is compliant with laws and regulations of the country.
- 5.33. Eskom also has a responsibility to manage conflicts of interest in the business. Conflicts of interest are common in SOEs, thus, the effective management of the risks that can arise is crucial in successfully managing the SOE. A conflict of



interest exists if an employee is in a position to make or influence a decision about whether and how to proceed with a proposed transaction, and has an affiliation with any other party to the transaction. An apparent conflict is one that a member of the public might reasonably believe might cause an employee's decision to be tainted by self-interest.

- 5.34. Eskom falls under the portfolio of the Department of Public Enterprise, it is important for an SOE to manage conflicts of interests and act in accordance with the Constitution and the PFMA.
- 5.35. The same conditions would apply should the stakeholder be required to perform specific statutory functions defined in legislation e.g. Section 11 of the Mineral Petroleum Resource Development Act, which states that a mining or a prospecting right may not be transferred from one company to another without the Minister of Mineral Resources written consent.
- 5.36. Eskom Conflict of Interest Policy 32-173, was signed by the Chairman of the Board, Mr Zola Tsotsi, on 29 August 2014.
- 5.37. The policy statement states as follows:
 - a) *"Eskom subscribes to ethical values and legal principles. This requires that Eskom, its directors, employees, customers, and suppliers act with integrity and create public confidence by conducting business in a fair, impartial and transparent manner. For this reason, Eskom makes every effort to ensure that conflicts of interest do not compromise or are not perceived to compromise its business decisions and actions.*
 - b) *Eskom is also committed to fair, objective and transparent business dealings, and for this reason care must be taken when accepting or offering any business courtesies. Business courtesies are used to build good*



relationships and are offered as a kind gesture and to show courteousness or respect and may only be offered or accepted for these reasons.

- c) *The employee and director have the obligation to declare and manage conflicts of interest. This process is critical to ensure that the objectivity and integrity of the employee or director are not compromised, that the employee or director acts in Eskom's best interest, and that Eskom avoids situations where it can be accused of improper or unfair conduct."*

5.38. Paragraph 2.2.19 states as follows: *"Related parties of employees must not engage in, nor have interests in any Eskom contract where there is a conflict of interest. This includes third-party related transactions with an indirect link to an Eskom contract (for example, having a personal or other interest in a business that has an interest in a Supplier to Eskom)."*

5.39. The word "Related" is defined in paragraph 3.3.17:

- (1) *When used in respect of two persons, means persons who are connected to one another in any manner contemplated below:*
 - (a) *an individual is related to another individual if they,*
 - (i) *are married, or live together in a relationship similar to a marriage;*
 - or
 - (ii) *are separated by no more than two degrees of natural or adopted consanguinity or affinity;*
 - (b) *an individual is related to a juristic person if the individual directly or indirectly controls the juristic person, as determined in accordance with the definition of control as set out in subsection (2) below; and*
 - (c) *a juristic person is related to another juristic person if—*



- (i) *either of them directly or indirectly controls the other, or the business of the other, as determined in accordance with subsection (2) below;*
- (ii) *either is a subsidiary of the other; or*
- (iii) *a person directly or indirectly controls each of them, or the business of each of them, as determined in accordance with subsection (2) below."*

5.40. Paragraph 3.5 deals with Roles and Responsibilities, 3.5.1 and 3.5.2 reads as follows:

- a) *Managers and directors need to be aware that their seniority results in perceptions of conflict more readily, and their conduct is, therefore, subject to greater scrutiny.*
- b) *Directors must exercise the powers and perform the functions of a director in good faith and for a proper purpose; in the best interests of the company; and with the degree of care, skill and diligence that may reasonably be expected of a person carrying out the same functions in relation to the company as those carried out by that director and having the general knowledge, skill and experience of that director."*

5.41. In order to adequately investigate the possible conflicts of interest I performed extensive due diligence searches on individuals within Eskom as well as individuals who are a party to transactions which will be discussed later in this report.

5.42. The ownership structure of Tegeta is comprised as follows:

- a) 29.05% owned by Oakbay Investments (Pty) Ltd¹³ (2006/017975/07) ("*Oakbay*"). OAKBAY owns 79.99% in Oakbay Resources and Energy Ltd (2009/021537/06) ("*ORE*"). Atul GUPTA owns 64% of ORE which is held



through his shareholding in OAKBAY and Islandsite Investments 18015 (Pty) Ltd.

b) 28.53% owned by Mabengela Investments (Pty) Ltd¹⁶ (2008/014606/07) ("**Mabengela**"). Mabengela is owned by:

i. Duduzane ZUMA - 45%;

ii. Rajesh Kumar GUPTA - 25%;

iii. Aerohaven Trading (Pty) Ltd - 15%;

iv. Fidelity Investment (Incorporated in the UAE) ("**Fidelity**")- 10%;

v. Mfazi Investments (Pty) Ltd - 3%; and

vi. Ashu Chawla - 2%.

c) 12.91% owned by Fidelity.

d) 8.01% Accurate Investments Ltd (Incorporated in the UAE) ("**Accurate**")

e) 21.5% owned by Elgasolve (Pty) Ltd¹⁷ (2010/017836/07) ("**Elgasolve**"). The sole director of Elgasolve is Salim Aziz Essa ("**Mr Essa**") (ID 7801155017084).

5.43. The table below summarises that shareholding of Tegeta:

No	Name of Entity	Percentage of shareholding
1	Oakbay	29.05%
2	Mabengela	28.53%
3	Fidelity	12.91%

Excl



4	Accurate	8.01
5	Elgasolve	21.5%
Total		100%

5.44. The directors of Tegeta are:

No	Name of director
1	Seedy Momodou Lette
2	Ravindra Nath
3	Nazeem Howa
4	Ashu Chawla
5	Rajeneesh Pahadia
6	Ronica Ragavan

5.45. Centaur Mining South Africa (Pty) Ltd ("**Centaur**") is registered in South Africa and is a subsidiary of Centaur Holdings Ltd which is registered in the UAE. In 2016, Centaur signed a \$100,000,000.00 (R1,500,000,000.00) revolving credit deal with an anonymous UAE-based family to expand its mining and natural resources projects in South Africa. Centaur also purchased the De Roodepoort coal mines in Mpumalanga during 2016. Centaur is one of the entities which contributed to the purchase price of OCH.

5.46. The directors of Centaur are

No	Name of director	Country of Origin
1	Aakash Garg Jahajgarhia (married to the daughter of Anil Kumar Gupta)	Indian citizen
2	Simon James Hoyle	UK citizen
3	Daniel James McGowan	UAE resident
4	David Barnett Silver	South African

5.47. Trillian Capital Partners (Pty) Ltd (2015/111759/07) ("**TCP**") is a diversified financial services and advisory firm with expertise in the fields of finance, management consulting, asset management, securities, engineering and property. TCP has various subsidiaries and has two major shareholders, namely Trillian Holdings (Pty) Ltd ("**Trillian Holdings**") (2015/168302/07) with 60% shareholding and Zara W (Pty) Ltd ("**Zara**") (2011/104773/07) with 25% shareholding. The remaining 15% is

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2016



held by employees and other smaller shareholders. TCP is one of the entities which contributed to the purchase price of OCH.

5.48. The directors of TCP are:

No	Name of director
1	Jeffrey Irvine Afriat
2	Tebogo Leballo
3	Eric Anthony Wood

5.49. The sole director of Trillian Holdings is Mr Essa, who also owns 21.5% of Tegeta through his company Elgasolve.

5.50. The sole director of Zara is Mr Eric Anthony Wood ("Mr Wood"), Mr Wood is also a director in TCP.

5.51. Regiments Capital (Pty) Ltd ("Regiments") (2004/023761/07) is one of the entities which contributed to the purchase price of OCH.

5.52. The directors of REGIMENTS are:

No	Name of director
1	Lithia Mveliso Nyhonyha
2	Magandheran Pillay
3	Eric Anthony Wood

Conflict of interest

5.53. A conflict of interest is a situation in which a person or organisation is involved in multiple interests, financial interest, or otherwise, one of which could possibly corrupt the motivation of the individual or organisation.

5.54. The presence of a conflict of interest is independent of the occurrence of impropriety. A widely used definition is: "A conflict of interest is a set of



circumstances that creates a risk that professional judgement or actions regarding a primary interest will be unduly influenced by a secondary interest."

- 5.55. Primary interest refers to the principal goals of the profession or activity, such as the protection of clients, the health of patients, the integrity of research, and the duties of public office.
- 5.56. Secondary interest includes not only financial gain but also such motives as the desire for professional advancement and the wish to do favours for family and friends, but conflict of interest rules usually focus on financial relationships because they are relatively more objective, fungible, and quantifiable.
- 5.57. The secondary interests are not treated as wrong in themselves, but become objectionable when they are believed to have greater weight than the primary interests.
- 5.58. The conflict in a conflict of interest exists whether or not a particular individual is actually influenced by the secondary interest. It exists if the circumstances are reasonably believed (on the basis of past experience and objective evidence) to create a risk that decisions may be unduly influenced by secondary interests.
- 5.59. **OVERSIGHT AND CONFLICT OF INTEREST IN STATE OWNED ENTERPRISES**
- 5.60. SOE's are institutions/entities through which the Executive delivers on services. The Executive Authority (Responsible Minister) plays various roles in its relationship with the SOEs. On one hand, Government as an owner and shareholder is concerned with obtaining a suitable return on investments, and ensuring the financial viability of the SOE. On the other hand, Government as policymaker is concerned with the policy implementation of service delivery. Finally, Government as regulator is



- concerned with the industry practices of SOEs, pricing structures, and the interests of consumers.
- 5.61. The process to select and recommend a person to a SOE board is unclear and undefined in government protocols, safe to say the process is not without appointments that conflict personal and official interest.
- 5.62. The Executive Authority's corporate governance responsibility as shareholder, involves ensuring that, from the Board of directors downwards, and also in respect of accountability of the Board upwards to the shareholder, all the necessary and appropriate corporate governance structures, procedures, practices and controls and safeguards, are established, properly implemented and operate effectively in the SOE concerned.
- 5.63. It is for these reasons that when a Minister recommends a board, his/her mind must be applied to select suitable individuals that would reduce the levels of conflicting interest.
- 5.64. It is important for the executive authority of the SOE (shareholder) and Cabinet to consider whether there are conflicts that may influence the objective performance of the Board and whether:
- a) A board member might make a financial gain, or avoid a financial loss, at the expense of the SOE.
 - b) There is an interest in the outcome of a service or contract that will be awarded by the SOE, and whether the Board member would have access to sensitive or privileged information.
 - c) There are Board members that receive financial or other incentives to favour the interest of a particular party, over the interests of the SOE.



d) If a member of the Board receives or will receive from a person other than the SOE, an inducement in relation to a service provided to the SOE in the form of money, goods or services, other than the salary the employer receives for his role in the SOE.

5.65. If such scenarios arise, the shareholder (in this case the government and the Minister of Public Enterprise) should take steps to mitigate the risks posed to the SOE.

5.66. I further noted Eskom Minutes of the Board Tender Committee Meeting No 07/2014 in the Huvo Nkulu Boardroom, Megawatt Park on 12 August 2014 at 07:30.

5.67. Page 12 of the minutes reads as follows: *"Pegasus Risk Consulting had been requested to provide probity checks on Optimum Coal Mine (Pty) Ltd ("Optimum Coal"). The Auditors reported that they were unable to confirm the shareholding of the Deputy President in one of the holding companies called Lexshell 849 (Pty) Limited. This rendered their finding inconclusive. It was submitted that the purpose of probity checks was that there should not be real or perceived bias. The fact that Eskom had a contract with a company in which the country's Deputy President was a shareholders may lead to perceived bias, but it was submitted that there was an existing contract between Optimum and Eskom, which would run until 2018. This contract had been concluded prior to the Deputy President assuming that role but the perception in the mind of the public would have to be managed."*

5.68. At the time of the above mentioned board meeting, the Eskom board was as follows:

Name	Position
Mr Zola Tsotsi	Chairperson
Mr Collin M Matjila	Acting Chief Executive
Ms Tsholofelo Molefe	Finance Director
Ms Queendy Gungubele	Independent Non-Executive Director



Dr Bernard Lewis Fanaroff	Independent Non-Executive Director
Ms Neo Lesela	Independent Non-Executive Director
Mr Mafika Mkhwanazi	Independent Non-Executive Director
Mr Phenyane Sedibe	Independent Non-Executive Director
Ms Lily Zondo	Independent Non-Executive Director
Ms Chwayita Mabude	Independent Non-Executive Director
Ms Yasmin Masithela	Independent Non-Executive Director
Ms Bajabulie Luthuli	Independent Non-Executive Director
Dr Boni Mehlomakulu	Independent Non-Executive Director

- 5.69. The Board of Eskom as mentioned above, made a concerted effort to manage any and all conflicts that may arise, be it an actual conflict or a perceived conflict.

The Minister of Public Enterprises and the Board of Eskom

- 5.70. In December 2014 Cabinet announced the details of appointed members to Eskom's Board. Eskom's articles stipulate that the shareholder (Executive Authority - Public Enterprises Department) will, after consulting the board, appoint a Chairman, Chief Executive and Non-Executive Directors. The remaining Executive Directors are appointed by the Board after obtaining shareholder approval.
- 5.71. The Board of Eskom was recommended by Minister Lynn Brown and appointed by Cabinet during September 2015. The Eskom Board at the time of the purchase of OCH, as well as the awarding of certain contracts to Tegeta, consisted of twelve individuals, namely:

Name	Appointment Date	Position
Brian Molefe	2015-10-01	Chief Executive Officer
Anoj Singh	2015-10-01	Chief Financial Officer
Zethembe Wilfred Khoza	2014-12-11	Non-Executive Director
Nazia Carrim	2014-12-11	Non-Executive Director
Suzanne Margaret Daniels	2015-05-25	Company Secretary
Venete Jarlene Klein	2014-12-11	Non-Executive Director
Giovanni Michele Leonardi (Swiss)	2015-05-25	Non-Executive Director
Chwayita Mabude	2011-06-26	Non-Executive Director
Devapushpum Naidoo	2014-12-11	Non-Executive Director



Pathmanathan Naidoo	2014-12-11	Non-Executive Director
Baldwin Siphon Ngubane	2014-12-11	Chairperson
Mark Vivian Pamensky	2014-12-11	Non-Executive Director
Romeo Khumalo	2014-12-11	Non-Executive Director
Mariam Cassim	Not known	Non-Executive Director

5.72. These individuals constituted the governing body of Eskom. They had absolute responsibility for the performance of the SOE and is fully accountable for the performance of the SOE. Governance principles regarding the role and responsibility of SOE Boards are contained in the PFMA and the Protocol on Corporate Governance.

5.73. The Board of Eskom appointed in December 2014 consisted predominately of individuals with direct and indirect business or personal relations with Mr D. Zuma, the Gupta family and their related associates, including Mr Essa.

The following members of the Board as at 1 April 2016 have identified conflicts of interest:

5.74. Dr Baldwin Ngubane ("**Mr Ngubane**") is a director of Gade Oil and Gas (Pty) Ltd ("**Gade Oil**") (2013/083265/07). Mr Essa was a previous director of this entity.

5.75. Mr Mark Pamensky ("**Mr Pamensky**") is/was a director of the following entities:

Name of Entity	Registration Number	Comment/ Observation
ORE (Mentioned above)	2009/021537/06	Mr Atul Gupta owns 64% of this entity
Shiva Uranium (Pty) Ltd (" Shiva Uranium ")	1921/006955/07	<ul style="list-style-type: none"> • ORE has a 74% shareholding in Shiva Uranium. • Tegeta has a 19.6% shareholding in Shiva Uranium.
Yellow Star Trading 1099 (Pty) Ltd	2000/020259/07	Mr Essa was a director of this entity.
B I T Information Technology (Pty) Ltd	2003/022444/07	<ul style="list-style-type: none"> • Mr Pamensky was a previous director. • Kubentheran Moodley ("Mr Moodley") is also a director of this entity and is the spouse³ of ESKOM board member Ms Virosini Naidoo. • Mr Moodley is a special advisor to the Minister of Mineral Resources and is the sole director of Albatime (Pty) Ltd



		(2009/0211474/07) ("Albatime"). ALBATIME is one of the entities which contributed to the purchase price of OCH.
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- 5.76. Public records confirm that Mr Pamensky has direct business interests in ORE and Shiva Uranium for which he received economic benefit. Mr Pamensky is also a member of Eskom's Board. By virtue of officio function and role in Eskom he would have or could have access to privilege or sensitive information regarding OCH and various Eskom Contracts. Such information coupled with a personal economic interest would give Tegeta an unfair advantage over other interested buyers. It would be very important to understand the role of this individual in this transaction in light of a high degree of irregularities that appears to have occurred in Eskom.
- 5.77. Ms Devapushpum Viroshini Naidoo ("Ms D Naidoo") is the spouse of Mr Moodley, who is the director of Albatime. As mentioned above Albatime contributed to the purchase of OCH.
- 5.78. Nazia Carrim ("Ms Carrim") is the spouse of Muhammed Sikander Noor Hussain ("Mr Hussain"). Mr Hussain is a family member of Mr Essa. Ms Carrim has since resigned from the Board of Eskom.
- 5.79. Mr Romeo Khumalo ("Mr Khumalo") resigned from the board of Eskom in April 2016. Mr Khumalo and Mr Essa were directors of Ujiri Technologies (Pty) Ltd (2011/010963/07). Mr Khumalo has since resigned from the Board of Eskom.
- 5.80. Ms Marriam Cassim's ("Ms Cassim") employment background states Sahara Computers (1997/015590/07), a 90% owned subsidiary of Sahara Holdings, as a previous employer. Ms Cassim has since resigned from the Board of Eskom.
- 5.81. The following was declared by the Eskom Board members in relation to the above mentioned conflicts identified:



- 5.82. Ms D Naidoo, in her declaration made on 19 February 2016, lists her husband as Mr K Moodley who is a part time advisor to the Minister of Mineral Resources and declares that this may be a conflict if she is in a forum at Eskom which seeks to influence the Governments mineral policy. Ms D Naidoo, lists herself as an employee of Albatime. This is as per her declaration made on 19 February 2016 and 31 May 2016.
- 5.83. Mr Ngubane does not list himself as a director of Gade Oil in his declaration made on 31 May 2016.
- 5.84. Ms Carrim did not declare her relationship with Mr Essa in her declaration made on 31 May 2016.
- 5.85. Ms Cassim does not list Sahara Computers as her previous employers.
- 5.86. Mr Pamensky does declare all his directorships held in ORE, Yellow Star Trading and BIT Information Technology. Mr Pamensky further states that he does not take part in any HR or procurement related activities.

Minutes of the Board Committee Meeting (08/2015) held on 10 February 2016 in the Huvo Nkulu Boardroom at 09:00

- 5.87. The board members present during this meeting were. Mr Z Khoza, Ms C Mabude, Ms D Naidoo and Ms N Carrim.
- 5.88. No interests were declared pertaining to matters on the agenda.
- 5.89. The board approved the sale of shares in OCM to Tegeta and released OCH from the guarantee given to Eskom.



5.90. It was also resolved that the CSA between OCH and Eskom be ceded to Tegeta.

Minutes of the Special Eskom Board Tender Committee Meeting 09-2015/16 held at the Huvo Nkulu Boardroom on 07 March 2016 at 18H00

5.91. The board members present during this meeting were. Mr Z Khoza, Ms C Mabude, Ms D Naidoo and Ms N Carrim.

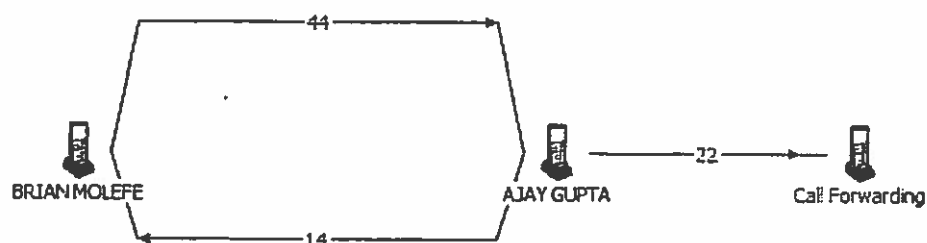
5.92. Ms D Naidoo in this meeting, declared that her husband was an advisor to the Minister of Mineral Resources, it was agreed that this posed no conflict in relation to the items on the agenda.

5.93. A mandate was given to negotiate coal supply agreements with coal suppliers for the supply of coal to Arnot power.

5.94. Cellular phone record analysis

5.95. With a view to establishing relationships between individuals as well as potential conflicts of interest, I obtained the numbers of Mr Brian Molefe ("Mr Molefe"), Mr Ajay Gupta, Ms Ronica Ragavan ("Ms Ragavan"), Mr Nazeem Howa ("Mr Howa"), Mr Rajest Gupta, Mr D Zuma, Mr Atul Gupta and The Minister of Mineral Resources, Mosebenzi Zwane ("Minister Zwane").

5.96. The following can be noted with regards to Mr Molefe and Mr Ajay Gupta:

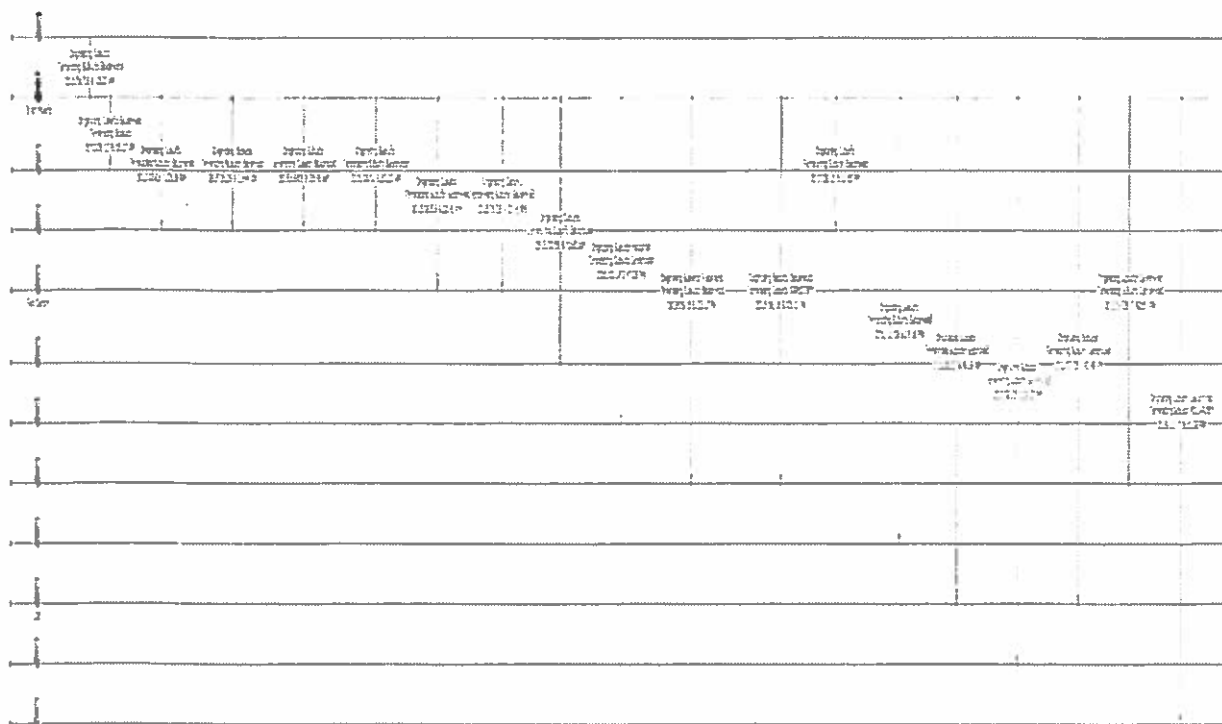




5.97. The above illustrates that between the period 2 August 2015 and 22 March 2016 Mr Molefe has called Mr Ajay Gupta a total of 44 times and Mr Ajay Gupta has called Mr Molefe a total of 14 times.

5.98. Between 23 March 2016 and 30 April 2016, Ms Ragavan made 11 calls to Mr Molefe and sent 4 text messages to him. Of the calls made, 7 were made between 9 April 2016 and 12 April 2016. This includes one call made on 11 April 2016.

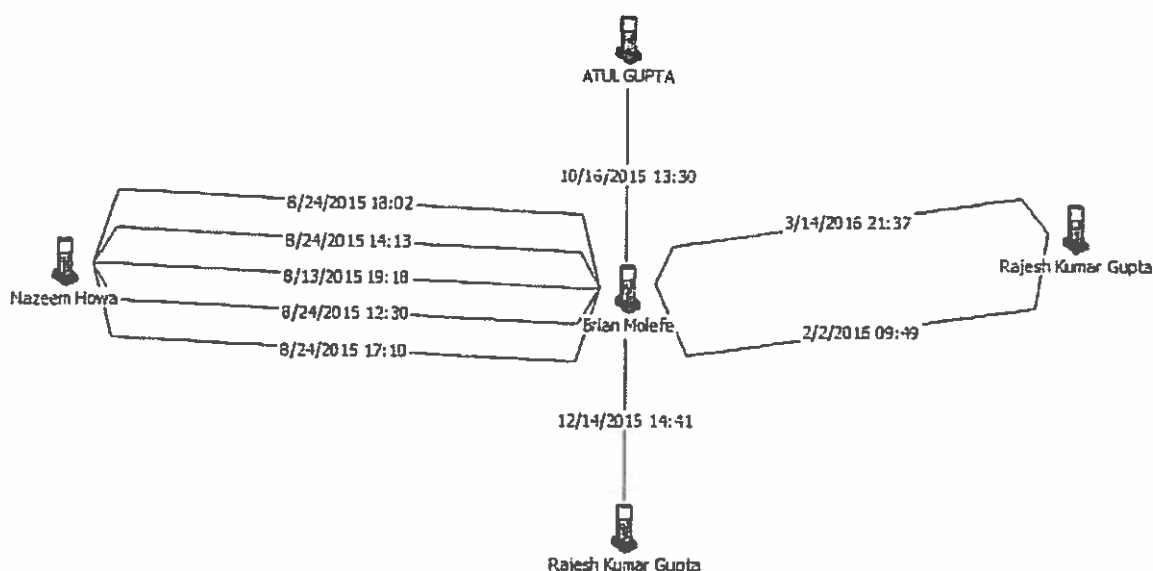
5.99. The following diagram depicts the number of instances placing Mr Molefe within the Saxonwold area:



5.100. For the period 5 August 2015 to 17 November 2015, Mr Molefe can be placed in the Saxonwold area on 19 occasions.



5.101. The diagram below, further depicts instances of contact between Mr Molefe, Mr Howa, Mr Rajesh Kumar Gupta and Mr Atul Gupta:



Conflict of interest by the Minister of Mineral Resources

- 5.102. Minister Zwane, is responsible for ensuring policymaking and policy implementation of service delivery for ESKOM. He also oversees the regulation of the MPRDA. In the execution of his functions the Minister relies on advisors. Mr Moodley was an advisor during the Tegeta purchase of OCH
- 5.103. As mentioned earlier, Mr Moodley is married to Ms Naidoo (Eskom Board member). His role in the Tegeta acquisition of OCH remained unknown until it was established that his company Albatime made payments for the benefit of Tegeta towards the acquisition of OCH.
- 5.104. Media, business and politicians have questioned the role of the Minister Zwane in a Tegeta, OCH deal. In an article styled *"Zwane denies joining Guptas on trip to*



Switzerland" which was published on 25 May 2016, it was stated that Minister Zwane had met with Glencore CEO Mr Ivan Glasenberg at the Dolder Grand Hotel in Zurich.

- 5.105. Travel records obtained from Emirates Airlines confirm that Minister Zwane's travel itinerary for a trip undertaken between 29 November 2015 to 7 December 2015, which includes whether or not the flight was boarded, is as follows:

Flight details	Date of flight	Ticket number	Flown/Unused
Johannesburg to Dubai	29 November 2015	1769244673469	Flown
Dubai to Zurich	30 November 2015	1769244673469	Flown
Zurich to Dubai	02 December 2015	1769244673469	Unused
Dubai to Delhi	03 December 2015	1769244673469	Unused
Delhi to Dubai	05 December 2015	1769244673469	Unused
Dubai to Johannesburg	07 December 2015	1769244673469	Unused
Dubai to Johannesburg	07 December 2015	1769244734145	Flown

- 5.106. The total cost breakdown for the trip is as follows:

Ticket number	Amount
1769244673469	R 52,400.00
1769244734145	R 44,230.00
Total	R 96,630.00

- 5.107. It is unclear as to why Minister Zwane did not board his flights from 2 December 2015 to 5 December 2015. It is further unclear as to why an additional flight was booked from Dubai to Johannesburg on 7 December 2015. However, I still need to interview Minister Zwane in this regard.
- 5.108. What is further peculiar is how Minister Zwane, managed to reach Dubai on 7 December 2015 as there are no flight details for him travelling from Zurich to Dubai.



- 5.109. If Minister Zwane did in fact travel officially to meet Mr Glasenberg, it would imply that his travel and reason for travel would have been authorised by the president.
- 5.110. I have also received information from an independent source that Minister Zwane did in fact meet with Mr Glasenberg in Switzerland at the Dolder Hotel around 30 November 2015 to 5 December 2015. The other individuals present during said meeting/s was Mr Rajesh (Tony) Gupta) as well as Mr Essa.

Tegeta & Eskom

- 5.111. Media reports have speculated how it came to be that Tegeta was awarded contracts with Eskom.
- 5.112. In order to refute and/or prove the allegations surrounding the awarding of contracts to Tegeta and the alleged preference which has been given to them, I performed an extensive review of all documentation received from various individuals and/or entities.
- 5.113. In addition to information received from various other individuals, the bulk of the information was received was from Eskom, it should be noted that Eskom has reserved their right to supplement the information supplied to my office and as such the information presented below represents what I received from Eskom.
- 5.114. I noted a report from National Treasury signed 12 April 2016 by Mr Kenneth Brown, Chief Procurement Officer in National Treasury, titled *REPORT ON THE VERIFICATION OF COMPLIANCE WITH TREASURY NORMS AND STANDARDS – APPOINTMENT OF TEGETA EXPLORATION AND RESOURCES (PTY) LTD.* The ensuing paragraphs details the contents of the report as well as the certain annexures attached thereto.



5.115. This report deals primarily with the supply of coal by Tegeta, from the Brakfontein Colliery and Brakfontein Colliery Extension to the Majuba Power Station.

Report received from National Treasury

Minutes of Meeting with Goldridge held on 09 May 2014

5.116. The following can be noted with regards to the meeting held on 9 May 2014:

- a) Eskom was approached by a company named Goldridge to supply coal to Eskom from the Brakfontein and Vierfontein mines. Goldridge stated that they owned these mines through Tegeta.
- b) Eskom stated that they prefer dealing with companies that are 50% +1 share black owned.

Minutes of Meeting with Tegeta held on 10 July 2014

5.117. The following can be noted with regards to the meeting held on 10 July 2014:

- a) Tegeta stated that it was fined for contravening environmental regulations.

Minutes of Meeting with Tegeta held on 23 September 2014

5.118. The following can be noted with regards to the meeting held on 23 September 2014:

- a) The combustion test results from Brakfontein Coal is potentially suitable for the Kendal, Kriel units 4-6, Lethabo and Matimba Power Stations.



- b) It was expressly stated that Eskom would only be able to consider a seam 4 Lower of Brakfontein as the seam 4 Upper did not meet Eskom's requirements as per the sample provided.
- c) It was further stated that the Power Stations which could receive coal from Brakfontein have all their coal needs met for the financial year. As such an agreement between Eskom and Tegeta for the supply of coal can only be reached at the *earliest* on 1 April 2015.

Minutes of Meeting with Tegeta held on 23 January 2015

5.119. The following can be noted with regards to the meeting held on 23 January 2015:

- a) It was reiterated that only the seam 4 Lower would be suitable for use at Eskom power stations.
- b) Tegeta said that it would be difficult to mine only the seam 4 Lower.
- c) Eskom requested that Tegeta revise their operations in order to only mine the seam 4 Lower.
- d) Eskom further expressed concern at the prices offered by Tegeta. Tegeta offered a price of R17/GJ for the *seam 4 Lower* and R15/GJ for the blended product (Should be noted that the blended product was stated as not being suitable for Eskom).
- e) It was agreed that Tegeta would revise their price offering, as well as present plans on how to address the quality of the *seam 4 Upper*.

Minutes of Meeting with Tegeta-Idwala held on 30 January 2015

Two handwritten signatures in black ink, one above the other, located at the bottom right of the page.



5.120. The following can be noted with regards to the meeting held on 30 January 2015:

- a) Eskom stated that the price of coal was too high in comparison to the price of coal which is currently being supplied to Majuba Power Station.
- b) Eskom stated that any price agreed on between the parties would set new standards on the price of coal sold to Eskom.
- c) Tegeta requested to call the Eskom board and obtain a mandate to adjust the price offer.
- d) Tegeta revised their coal offer to 13.50/GJ for a five year contract at approximately 65000 tonnes per month.
- e) Eskom accepted the Tegeta offer and further stated that the coal must meet all technical and combustion requirements of the Majuba Power Station.
- f) A coal supply agreement was first signed between Eskom and Tegeta on 10 March 2015 with the commencement date being 1 April 2015.

5.121. A letter signed on 31 August 2015 was sent to Tegeta from Mr Matshela Koko ("Mr Koko") of Eskom with title Suspension of Coal Supply: Brakfontein Colliery and Brakfontein Colliery Extension. The contents of the letter are as follows:

- a) Eskom notes the significant increase in the number of out-of-specification coal stockpiles from July to August 2015. During August 2015, 50% of the stockpiles *have been out of specification resulting in rejection. Further, Eskom notes the inconsistency in the laboratory results as the outcome of coal samples provided by the mine; and*



- b) *This is of great concern to Eskom as it now calls into question the exact nature and quality of the coal that Brakfontein Colliery and Brakfontein Colliery Extension supplies to Eskom in terms of the coal supply agreement;*
- c) *Therefore as a precautionary measure, Eskom hereby notify you of the suspension of offtake from the mines in order to investigate the root cause of the inconsistency in the coal quality management process; and*
- d) *The suspension will come into effect by 16h00 today.*
- 5.122. Additional letters of suspension, signed 31 August 2015 were also sent to SGS Services South Africa Pty Ltd and Sibonisiwe Coal Laboratory Services CC.
- 5.123. A letter signed on 5 September 2015 was sent to Tegeta from Mr Matshela Koko ("**Mr Koko**") of Eskom with title *Upliftment of the Suspension of Coal Supply: Brakfontein Colliery and Brakfontein Colliery Extension*. The content of the letter is as follows:
- 5.124. The above matter and our letter dated 31 August 2015 refer.
- a) *Eskom hereby lifts the suspension of coal supply from the Brakfontein Colliery and Brakfontein Colliery Extension effective immediately whilst it continues its investigation into the inconsistencies in the coal quality and management process.*
- b) *License in terms of Chapter 4 of the National Water Act, 1998 (Act No. 36 of 1998)*
- 5.125. This document is the water license issued to Tegeta. It is signed and dated 22 December 2014.



5.126. It should be noted that Tegeta first approached Eskom to supply coal on 9 May 2014. This is 6 months before it was granted a water license in order to proceed with mining.

Findings / Recommendations in the National Treasury Report

5.127. The report from National Treasury makes the following findings and recommendations with regards to their investigation:

5.128. There is no evidence to suggest that Tegeta settled the fine which it received from the environmental authorities. This was noted in a review of the annual financial statements of Tegeta where no mention is made of the any fines imposed on it.

5.129. It is unclear why the coal supply agreement entered into between Eskom and Tegeta include the seam 4 Upper, where this was previously deemed unsuitable for Eskom.

5.130. Eskom allowed Tegeta to supply the stockpile coal which did not conform to its standards.

5.131. There is no evidence to suggest that any remedial action was implemented by Eskom in order to rectify the issues identified with the coal being supplied by Tegeta.

5.132. National Treasury required Eskom to submit evidence of effective and appropriate steps *taken to ensure that Tegeta:*

a) *Supplied and continue to supply coal that conforms to Eskom's standards;*

b) *Complied and continue to comply with all obligations under applicable laws;*



- c) *Submitted prescribed information to Eskom within 30 days after the publication of the annual report;*
- d) *Settled the fine for contravening environmental laws imposed by competent authorities;*
- e) *Complied with additional Water Use License requirements;*
- f) *Selectively mined the seam, use a grader to remove the major in-seam partings and avoid over drilling and blasting to improve the quality of coal;*
- g) *The Accounting Authority must submit evidence of effective and appropriate steps taken by Eskom after receiving the SABS coal test results dated 18 September 2015 which confirmed that Tegeta's coal do not conform to contracted standards;*
- h) *The Accounting Authority must submit evidence of effective and appropriate steps taken by Eskom after Tegeta justified its high coal price because of the increased BEE shareholding;*
- i) *The Accounting Authority must submit evidence of effective and appropriate steps taken by Eskom to ensure compliance with clause 30 of the Coal Supply Agreement with regards to the submission of the legislative submission associated with compliance by the supplier; and*
- j) *The Accounting Authority must submit evidence of effective and appropriate steps taken by Eskom to ensure that Tegeta was not paid for the tons of coal that did not comply with its standards.*



- 5.133. Apart from the abovementioned report received and reviewed from National Treasury, I did not further investigate the award of contracts to Tegeta to supply coal to the Majuba Power Station. This will form part of the second phase of the investigation and will possibly be included in the subsequent reports to be released on these matters.

Glencore / OCH / OCM

- 5.134. An important and integral part of the investigation is the contracts as well as the general business relationship between Eskom and OCH/OCM.
- 5.135. I would like to point out that I have taken extracts out of each contract and/or correspondence which I have deemed relevant for the investigation at hand.

Coal Supply Agreement between Eskom and Trans-Natal Coal Corporation Limited and Trans-Natal Collieries Limited

- 5.136. On 4 January 1993, Eskom entered into a Coal Supply Agreement ("CSA") with Trans-Natal Coal Corporation Limited and Trans-Natal Collieries Limited (Operations of Optimum Collieries were transferred to this holding company). The terms of the agreement was *inter alia* as follows:
- 5.137. The agreement was for the supply of coal to the Hendrina Power Station.
- 5.138. The agreement was to run until 31 December 2008, with Eskom having the option to extend this agreement to 31 December 2018.
- 5.139. There were numerous clauses in the agreement which detail the specifications and quality of coal required to be supplied.



- 5.140. An important clause to note is that of clause 27 titled "*Hardship Clause*". In essence this clause allows either party to raise this clause, should "relevant circumstances" arise, and this places an obligation on the other party to enter negotiations in order to agree new terms to the agreement and resolve the hardship being suffered. In the event negotiations could not be concluded the matter should be referred to arbitration.

First Addendum to Hendrina Coal Supply Agreement between Eskom Holdings Limited and Optimum Coal Holdings Proprietary Limited and Optimum Coal Mine Proprietary Limited

- 5.141. The details of the First Addendum to the Hendrina Coal Supply Agreement ("*First Addendum*") are inter alia as follows:
- 5.142. The purpose of this agreement was to obtain consent from Eskom to the sale of Optimum Collieries from BHP Billiton Energy Coal South Africa Ltd ("*BECSA*") to OCH and OCM. Furthermore, consent was needed from Eskom for the "*cession and delegation by BECSA to OCM, of its rights and obligations in the terms of the CSA*".
- 5.143. Eskom would consent to the cession and delegation on condition that OCH and OCM agreed to new terms in relation to the CSA.
- 5.144. The maximum quantity of coal to be supplied per annum would be 5,500,000 tonnes.
- 5.145. The First Addendum also set out new requirements with regards to the quality of coal being supplied and specifically a clause which provided that:



- a) *"3.4.4 In the event that any of the Parties shall, at any time, be or become of the view that the specification clauses 3.4.2 and 3.4.3 shall not be properly and/or realistically representative of the coal which Optimum Colliery shall reasonably be expected (in the event that it were to conduct its operations in a proper manner and in accordance with best industry standards) to achieve from the exploitation of the coal deposits constituting the Optimum Colliery, such Party shall be entitled to notify them that it wishes to re-negotiate such specification.*
- b) *3.4.5 On being so notified, the other Party shall enter into discussions and negotiations in good faith with the first Party, in order to reach agreement in respect of the amendment of such specification.*

5.146. A further clause in the contract titled "*Payment Rejection*" is important in relation to the future deals between Eskom and OCM. Clause 3.6.1.5 states as follows:

- a) *"In the event that any Quality Parameter shall fail to have been met for any seven day rolling period, the purchase price payable by Eskom to Optimum Colliery in respect of the coal (which shall not comply with the Quality Parameters) on the seventh day of such period and/or any subsequent consecutive day on which the Quality Parameters, or either of them, shall fail to have been met, shall be reduced to R1-00 per tonne."*
- b) The agreement further stipulated the CSA shall last until 31 December 2018 and is referred to as the *Additional Coal Period*.

Settlement of Arbitration and Second Addendum to the Hendrina Coal Supply Agreement between Eskom Holdings Limited and Optimum Coal Holdings Limited and Optimum Coal Mine (Proprietary) Limited



5.147. The details of the Second Addendum to the Hendrina Coal Supply Agreement ("Second Addendum") are inter alia as follows:

5.148. Eskom and OCM by way of arbitration both agreed to amend the CSA.

5.149. The price payable by Eskom per tonne of coal would be R115.00 per tonne on an escalation basis as set out in the CSA.

5.150. The intended commencement date would be 1 April 2011

Third Addendum to the Hendrina Coal Supply Agreement amongst Eskom Holdings SOC Limited and Optimum Coal Holdings (Proprietary) Limited and Optimum Coal Mine (Proprietary) Limited

5.151. The Third Addendum to the Hendrina Coal Supply Agreement ("Third Addendum") which came into effect as at 15 January 2013, allowed for the deletion of the provisions of clause 4.1 and clause 4.2 of the Second Addendum.

5.152. There were no other material changes or additions made to the CSA.

5.153. Hendrina Coal Supply Agreement: Sizing Specifications

5.154. This is a letter between Optimum Coal Mine and Eskom dated 23 April 2013. The contents of the letter is as follows:

5.155. Referenced is made to a letter received from Eskom dated 22 April 2013 in which Eskom expresses concerns regarding sizing specification in terms of the First Addendum.



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- 5.156. OCM states that since discussions in September 2012 with Eskom, they have made attempts to identify the reason for the change in sizing of the coal being supplied.
- 5.157. OCM therefore wished to renegotiate the specifications as per clause 3.4.4 and 3.4.5 of the First Addendum.

Hendrina Coal Supply Agreement: Hardship

- 5.158. On 3 July 2013 OCM sent this letter to Eskom formally invoking the Hardship clause of the agreement. The contents of the letter is inter alia as follows:
- a) OCM further set out reasons for the hardship as well as the relevant circumstances which have arisen.
 - b) OCM stated that the difference between the cost to produce coal and the selling price to Eskom is approximately R166.40.
 - c) OCM further stated that it expects to lose R881 million during the course of 2013 due to the sale of coal to Eskom in terms of the CSA.
 - d) The letter further sets out the numerous reasons as to why the cost as escalated over the period of the CSA.
 - e) OCM further states that they wish to agree mutually acceptable amendments to the CSA in order to resolve their hardship.
 - f) According to representatives of OCH, a long negotiation process began with Eskom in order to resolve this dispute and come to a viable solution. Both Eskom



and OCH could not reach agreement on a number of issues. This culminated in the following agreement being signed.

Agreement between Eskom Holdings SOC Limited and Optimum Coal Mine Proprietary Limited and Optimum Coal Holdings Proprietary Limited regarding a process to engage on issues between the parties and for the review and future extension of the Coal Supply Agreement for the Hendrina Power Station

- 5.159. The purpose of the above agreement ("**Co-operation Agreement**") will be detailed in the ensuing paragraphs.
- 5.160. Clause 2 of the agreement speaks of the "*issues*" that have arisen between the Parties. The issues are listed as:
- a) *the interpretation, implementation and execution of the penalty provisions of the CSA;*
 - b) *the interpretation, implementation and execution of the sampling process contemplated by the CSA;*
 - c) *the quality of the coal supplied to Eskom and the price adjustment Eskom is entitled to impose in respect thereof;*
 - d) *issues relating to the availability and utilisation of the supply infrastructure;*
 - e) *the escalation mechanism in the CSA;*
 - f) *the hardship arbitration initiated by Optimum Mine and Optimum Holdings against Eskom, in terms of which Optimum Mine and Optimum Holdings invoked the hardship provisions of the CSA; and*



- g) *the supply from Optimum Mine to Eskom after 31 December 2018."*

5.161. Clause 5 of the sets out the terms and conditions under which the agreement should be carried out. The following terms are of particular importance:

- a) *the Parties will instruct their attorneys to suspend the hardship arbitration on the following basis by no later than 23 May 2014;*
- b) *the suspension of the arbitration will be entirely without prejudice to the claim;*
- c) *notwithstanding the suspension of the arbitration, the Parties will arrange with the arbitrator and the Party's counsel to reserve the dates required for a hearing in March 2015 on the basis that if the parties agree Terms of Reference on or prior to the Validation Date (as defined below) then such dates can be released;*
- d) *if the Settlement Process is terminated on or before the Validation Date, then Optimum Mine may by notice in writing to Eskom immediately reinstate the hardship arbitration and the Parties will within two weeks meet to agree a revised timetable for the hardship arbitration with a March 2015 hearing date; and*
- e) *If the Settlement Process is terminated at any other time, then Optimum may by notice in writing to Eskom immediately reinstate the hardship arbitration on the basis that the Parties will as soon as possible thereafter meet in order to agree a new timetable and hearing date for the hardship arbitration;*



- f) *Eskom will, with retrospective effect to 1 May 2014 until the termination of the Settlement Process suspend the implementation of all penalties (including AI, CV, ash, sizing and short supply) in relation to the CSA, on the condition that Optimum Mine continues delivering coal in accordance with the specification to be agreed in the Terms of Reference;*
- g) *If the Parties are unable by the Validation Date to agree and execute Terms of Reference, each of the Parties shall be entitled to advise the other that it no longer wishes to participate in the Settlement Process in which case the Settlement Process shall terminate;*
- h) *The Parties agree that it is their current intention to conclude a new coal supply agreement which will govern the supply from Optimum Mine to Eskom from 1 January 2015; and*
- i) *The Co-operation Agreement was signed on 23 May 2014.*

Hendrina Coal Supply Agreement, letter dated 13 November 2014

5.162. In letter dated 13 November 2014, OCM in essence informed Eskom of the following:

- a) The negotiations as per the Co-operation Agreement have not progressed adequately and at a sufficient pace and are thus considering shutting down OCM's operations.
- b) The letter further gave Eskom proposed solutions whereby coal would be supplied to Eskom for the period January 2015 to December 2018 at cost and for the period January 2019 to December 2023 coal would be supplied at cost plus an agreed upon margin.



- c) There were additional proposals made by OCM in the letter which sought to give Eskom some sort of economic benefit in renegotiating term.
- d) The letter further states that during these negotiation processes detailed financial information has been shared with Eskom in order for Eskom verify the costing information provided by OCM.
- e) In concluding, OCM further states:

"neither Eskom nor OCM can accept the highly damaging situation whereby OCM ceases operating. As a result, there is no option other than Eskom and OCM reaching agreement to amend the Hendrina coal supply agreement. OCM believes that Eskom understands this but is not willing to conclude an agreement because it has residual concerns regarding OCM and Glencore's bona fides and whether the position really is as severe as OCM has alleged. OCM believes that it has acted in the utmost good faith and with full transparency, beyond what would normally be expected from a commercial counterparty, to identify a solution which is fair and reasonable for both parties. This letter includes further proposals in this regard. If Eskom is still not satisfied, then we implore Eskom urgently to engage with us so that we can seek to address and resolve Eskom's concerns and move towards an agreement."

Draft Fourth Addendum to the Hendrina Coal Supply Agreement amongst Eskom Holdings SOC Limited and Optimum Coal Mining Proprietary Limited and Optimum Coal Holdings Proprietary Limited

- 5.163. The Draft Addendum was concluded after negotiations between the parties progressed. It is evident from said draft addendum that alterations were made to

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the document by Eskom and OCH/OCM. The key aspects of the Draft Addendum was that there would ultimately be a new negotiated price for the supply of coal. Furthermore, there would be new agreed upon specifications for the quality of coal to be supplied to the Hendrina Power Station.

Minutes of Board Meeting 02-2015/16 held on 23 April 2015 Horseshow Boardroom, Eskom Bellville Offices, Cape Town from 09h00

- 5.164. The following board members were present during said meeting:

Name	Appointment Date	Position
Zethembe Wilfred Khoza	2014-12-11	Non-Executive Director
Nazia Carrim	2014-12-11	Non-Executive Director
Venete Jarlene Klein	2014-12-11	Non-Executive Director
Chwayita Mabude	2011-06-26	Non-Executive Director
Devapushpum Naidoo	2014-12-11	Non-Executive Director
Pathmanathan Naidoo	2014-12-11	Acting Chairman
Baldwin Siphon Ngubane	2014-12-11	Non-Executive Director
Mark Vivian Pamensky	2014-12-11	Non-Executive Director
Romeo Khumalo	2014-12-11	Non-Executive Director

- 5.165. The following extracts of said meeting should be noted:

- a) *The referral from the Board Tender Committee for approval of the mandate to conclude negotiations with Optimum Coal Mine for Coal Supply to Hendrina Power Station was tabled, details of which had been circulated to members.*
- b) *It was requested that the submission should be taken off the Agenda and submitted to the Acting CE before being tabled for approval. In response to a member's suggestion that Resolution 2.5 (around the mandate to negotiate but not to conclude with Optimum, for Eskom to take up a free carry shareholding of 10% to 15% equity and/or to engage with Optimum*



to facilitate the purchase of Optimum by Eskom or one of the state owned mining companies) should be revised to include a seat on the Board for Eskom as well as oversight, it was reported that this had been included in the Board Tender Committee discussion.

5.166. The members of the Eskom board resolved the following in relation to the above mentioned matter:

- a) *the Referral from the Board Tender Committee for approval of the mandate to conclude negotiations with Optimum Coal Mine for Coal Supply to Hendrina Power Station is not approved: and*
- b) *the mandate should be referred to the Acting Chief Executive before being tabled at Board for approval."*

Hendrina Coal Supply Agreement, letter dated 22 May 2015

5.167. This letter is stated as a follow up letter to the one dated 13 November 2014. The contents of the letter is as follows:

5.168. OCM states that in order to mitigate losses, it is closing its export operations. OCM further states that following this announcement Eskom's negotiation team approached OCM and significant progress was made with regards to negotiating a new agreement.

5.169. OCM and the Eskom negotiating team had agreed the increase of the price of coal from 1 April 2015 to 31 December 2018 to cost (which costs were audited extensively by Eskom and its advisers). Additional terms agreed upon would also include an extension of the agreement beyond 31 December 2018 for a 5 year period whereby the price of coal would be cost plus an agreed upon margin.

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5.170. An important extract of the letter reads as follows:

- a) *"Eskom's negotiating team advised OCM that the terms of the deal were subject to approval by the Executive-Procurement Committee and then the Eskom Board Procurement Sub-Committee. On 25 March 2015, OCM was advised that the Executive-Procurement Committee had approved the terms of the deal. Thereafter, OCM were advised that the deal was presented to the Procurement Sub-Committee of the Eskom Board on 15 April 2015, but the sub-committee was not willing to make a decision and had referred the matter to the full Eskom Board for consideration. We understand that on 23 April 2015 the full Eskom Board did not make a decision and requested further information. Following such board meeting, OCM continued to engage with Eskom in the expectation that the deal was still supported by Eskom and that the negotiations with Eskom would result in some deal, perhaps on amended terms, being concluded. On 18 May 2015, the CEO of OCM met with the Acting CEO of Eskom, who advised that Eskom would not be concluding any deal with OCM and would continue enforcing the existing coal supply agreement."*

5.171. OCM states that it has exhausted its available banking facilities which sit at R2.5 Billion. OCM further stated that it requires approximately R100 million per month in order to continue its operations and that its shareholders have advanced approximately R1 billion to OCM since October 2014.

5.172. OCM states that if this position with Eskom continues it would be forced to place OCM in business rescue. However, OCM reiterates that even in business rescue, the only possible way to save the business would be to renegotiate the contract for the Hendrina CSA.



Acknowledgement of receipt: Hendrina Coal Supply Agreement (CSA) signed 10 June 2015

5.173. OCM received the above mentioned letter from Eskom which was signed on 10 June 2015 by Mr Molefe who was the acting Chief Executive at the time. The letter states as follows:

- a) *"We acknowledge receipt of your letter dated 22 May 2015 and the issues you raise in it. However, considering Eskom's current financial position, which is public knowledge, we unfortunately cannot afford to reset the contract price, to that proposed by Optimum Coal Mine.*
- b) *It remains priority for Eskom, to ensure the security of the coal supply to Hendrina Power Station not only for the remainder of the current coal supply agreement but also for the remaining life of Hendrina Power Station. Therefore it remains critical to all stakeholders that Optimum Coal Mine continues to deliver coal as per the current contract.*
- c) *Eskom, to the extent that the Co-Operation Agreement still regulates the settlement process hereby notifies Optimum Coal Mine in terms of clause 5.6 of the Agreement, that it no longer wishes to participate in the settlement process. Eskom accordingly hereby terminates the settlement process and confirms that the provisions of the CSA and addenda are forthwith applicable in respect of, inter alia, coal qualities and quantity requirements of the Hendrina Power Station.*
- d) *However, the negotiation teams should continue to negotiate a new CSA for after 2018, in respect of the remaining life of Hendrina Power Station."*

Hendrina Coal Supply Agreement: Reinstatement of Hardship Arbitration



5.174. The above mentioned letter dated 23 June 2015, is the response by OCM to the Eskom letter mentioned above. The letter reads as follows:

- a) *"We refer to your letter dated 10 June 2015, which we received on 22 June 2015.*
- b) *We will respond in due course to the substance of your letter, but in light of your termination of the Settlement Process (as defined in Co-Operation Agreement), we wish to advise that in accordance with the provisions of clause 5.2.4 of the Co-operation Agreement, we hereby immediately reinstate the Hardship Arbitration initiated by Optimum Mine and Optimum Holdings against Eskom, by way of their statement of claim dated 28 February 2014.*
- c) *Our legal representatives will shortly contact your legal representatives and the duly appointed arbitrator, in order, inter alia, to agree a new procedural timetable and hearing date for the arbitration. We note that in terms of Co-Operation Agreement you have an obligation to meet us as soon as possible to agree such new timetable and hearing date."*

Hendrina Coal Supply Agreement: Revised Offer

5.175. OCM sent the above mentioned letter to Eskom on 30 June 2015, the contents of the letter sets out OCM's proposed new offer to supply coal to Eskom pursuant to a meeting between Mr Ivan Glasenberg (Glencore), Mr Clinton Ephron (OCM), Mr Molefe and Mr Vusi Mboweni. OCM makes *inter alia* the following offer to supply coal to Hendrina Power Station:



- a) For the period 1 July 2015 to 31 December 2018 coal will be supplied at R 300 per ton exclusive of VAT subject to escalation on a yearly basis;
- b) For the period 1 January 2019 to 31 December 2023 coal will be supplied at a rate of R 570 per ton exclusive of VAT subject to escalation on a yearly basis;

Offer received from KPMG

5.176. On 1 July 2015, Glencore received a letter from KPMG Services (Pty) Ltd, in which they state that they have been requested by one of their clients who at the time wish to remain anonymous. The purpose of the letter was an expression of interest to purchase either OCM or OCH. Further contents of the letter states as follows:

a) Their clients wish to purchase OCM and/or all shares in OCH for R2 billion.

b) With regards the financing the letter states as follows:

"Our client has held discussions with its bankers regarding their capacity to fund the acquisition of Optimum Coal. Based on their existing business operations and assets (i.e. without recourse to the assets of Optimum Coal), they have received written letters of support for the required funding, which together with case resources, would allow them to fund the proposed purchase price of R2 billion, without recourse to the assets of Optimum Coal."

c) The letter further states that *"the senior management of our client and the majority shareholder have approved our release of this Expression of Interest"*.

d) The letter is signed by Nick Matthews who is listed as a *Partner, Deal Advisory Head Mergers & Acquisitions*.



Demand for Repayment in Respect of Coal which Failed to Comply with the Quality Specification of the CSA during the period 1 March 2012 to 31 May 2015

5.177. This was a letter sent by Cliffe Dekker Hofmeyr ("CDH") on behalf of Eskom to OCM dated 16 July 2015. The contents of the letter is as follows:

a) Eskom stated that:

"... the settlement process contemplated by the Co-operation agreement terminated on 22 June 2015, which entitles Eskom to re-commence with the implementation of all penalties and/or payment reductions in terms of the CSA".

"2.5 Optimum has for a consecutive period from 1 March 2012 to 31 May 2015 (the "Supply Period"), failed to supply and deliver to Eskom coal which meets the quality parameter contemplated by clause 3.4 of the First Addendum. The coal supplied and delivered to Eskom, amongst others, failed to comply with the sizing specifications, in that 20% to 45% of the coal supplied and delivered to Eskom by Optimum on a monthly basis, during the Supply Period, was smaller than 0.81mm. Despite this failure by Optimum, Eskom has, without prejudice to its rights in terms of clause 3.6 of the First Addendum, paid Optimum for such coal, without applying any adjustment or reduction to the payment, for Optimum's failure to comply with the quality parameters, even though Eskom was entitled to adjust or reduce the payment accordingly."

"2.6 Eskom has done a calculation of the reduction to the purchase price that Eskom was entitled to impose on the payment to Optimum for the coal supplied and delivered during the Supply Period, which failed to comply with the quality parameters in clause 3.4 of the First Addendum. The reduction Eskom is entitled to impose on the purchase price to Optimum for the Supply Period amounts to



R2,176,530,611.99 (two billion one hundred seventy six million five hundred and thirty thousand six hundred and eleven rand and ninety nine cents)."

Business Rescue Plan OCH 31 March 2016

5.178. The following can be noted with regards to the Business Rescue plan submitted on 31 March 2016:

- a) The board of directors of OCH took the decision on 31 July 2015 to place the entity in Business Rescue.
- b) On 4 August 2015, Piers Michael Marsden ("**Mr Marsden**") and Petrus Francois van den Steen ("**Mr van den Steen**"), were appointed as joint Business Rescue Practitioners ("**BRP's**") for OCH.
- c) On 5 August 2015, notice of the appointment of the BRPs was delivered to affected persons.
- d) On 12 August 2015 the first statutory meeting of creditors took place.
- e) An important paragraph to note is that of paragraph 1.6.2. It reads as follows:

"Aside from the statutory requirements prescribed in the Companies Act, the BRPs have, in addition to the aforesaid-

1.6.2.1 taken full management control of the Company in substitution for its board of directors in terms of section 140 (1) of the Companies Act, but have delegated certain of their functions to members of the board of directors and pre-existing management of the Company in accordance with the provisions of Chapter 6 of the Companies Act;

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1.6.2.2 the BRPs have engaged with the management of the Company in order to, *inter alia*, (i) determine the financial position of the Company; (ii) determine the financial position of the Company; and (iii) identify the number of employees employed by the Company;

1.6.2.3 had extensive engagement with all stakeholders of the Company and OCM, including various Creditors, the Lenders, Eskom, the DMR, NUM, UASA, the shareholders of the Company and Persons interested in the Company"

Nomination as Arbitrator by The Law Society of the Northern Provinces in Terms of Clause 6.5 of the First Addendum to the Coal Supply Agreement Between Eskom Holdings SOC Limited // Optimum Coal Mine Holdings Proprietary Limited Optimum Coal Mine Proprietary Limited

- 5.179. This letter is sent by CDH on behalf of Eskom to Werksmans dated 5 August 2015 in which they wish to proceed with arbitration proceedings in terms of the First Addendum of the CSA. They further acknowledge that OCM and OCH has been placed in Business Rescue and requests Werksmans to engage with the BRPs in with regards to the arbitration.

Summons served on OCM and OCH

- 5.180. The summons was served on 5 August 2015 to OCM and OCH by Eskom, the summons was for Eskom's claim for R 2,176,530,611.99.

Eskom Holdings SOC Limited / Optimum Coal Mine Proprietary Limited & Optimum Coal Holdings Proprietary Limited



5.181. This letter dated 6 August 2016 is from Werksmans to CDH and is a response to the letter from CDH regarding arbitration and the summons served to OCH and OCM. The contents of the letter is *inter alia* as follows:

- a) Werksmans confirms that they act on behalf of the joint BRPs of OCM and OCH, Mr Marsden and Mr van den Steen.
- b) The letter references section 133 of the Companies Act 71 of 2008 which states that no legal proceedings may be instituted against a company who is in business rescue without the consent of the business rescue practitioner or with the consent of the courts.
- c) Paragraph 6 of the letter states as follows:

"6 Your client's-

6.1 attempt to pursue the aforesaid arbitration proceedings through, inter alia, the unilateral appointment by your client of an arbitrator; and

6.2 issuing of summons in which your client's claim replicates the claim referred to arbitration by your client, at a time when business rescue proceedings have already commenced, are in direct contravention of section 133 of the Companies Act."

- d) The letter further states that CDH's client (meaning Eskom), should follow the correct procedure and submit a claim to the BRP's.
- e) The letter further contests the appointment of the arbitrator and further states that if they proceed with either arbitration or the court action, the BRP's will institute urgent proceedings to obtain an interdict against CDH and Eskom.



Optimum Coal Holdings Ltd (In Business Rescue) and Optimum Coal Mine (Pty) Ltd (In Business Rescue) letter dated 7 August 2015

5.182. This letter dated 7 August 2015 was sent from the BRPs to Mr Molefe as well as other individuals at Eskom. The content of the letter is as follows:

- a) The BRPs state that they have reviewed the CSA with Eskom as well as correspondence between Eskom and OCM over a two year period.
- b) The BRPs state that Eskom will obviously be a key stakeholder throughout the business rescue proceedings of both companies.
- c) They further request an urgent meeting with Eskom in order to discuss the CSA between Eskom and OCM.

Optimum Coal Mine Proprietary Limited (In Business Rescue) / Eskom Holdings SOC Limited Re: Coal Supply Agreement – Suspension of Agreement and offer to supply letter dated 20 August 2015

5.183. This is a letter dated 20 August 2015 sent from Werksmans on behalf of the BRP's to Eskom. The content of the letter is as follows:

- a) Paragraph 4 states:

"You would further be aware from the notices in respect of the business rescue proceedings, the hardship claim initiated by OCM in 2013 and your extensive engagement with OCM pursuant to the settlement process conducted in terms of the co-operation agreement between Eskom and OCM dated 23 May 2014 ("Co-Operation Agreement") (which settlement process Eskom terminated on 10 June 2015), that the principal reason for the commencement of OCM's business rescue proceedings is the financial distress that the terms of the CSA have placed, and continue to place, on OCM. The financial position of OCM was clearly



communicated to Eskom on numerous occasions prior to the commencement of OCM's business rescue proceedings in both written correspondence and in formal meetings held between representatives of OCM and Eskom. This financial position has been exacerbated by Eskom's recent claim for historical and future penalties which, if upheld, will effectively result in OCM supplying coal to Eskom at R1 per ton."

b) Paragraph 5 of the same letter states:

"....Marsden and Van den Steen can no longer allow OCM to continue performing the CSA on its current terms. This is even more the case given Eskom's failure to timeously make payment for coal delivered to Eskom in July, notwithstanding that Eskom confirmed in writing on 14 August 2015 that Eskom would make such payment. The non-payment of amounts due constitutes a breach of the CSA, and our clients reserve all of their rights in this regard"

c) The letter further states that due to the above circumstances, the BRP's are suspending all obligations of OCM in terms of the CSA.

d) They further state that the BRP's are willing to supply coal to Eskom on terms which are sustainable for OCM. The BRP's went further and attached to the letter an interim agreement, which was based on the initial negotiations between Eskom and OCM. The interim agreement would see OCM supply coal to Eskom at cash cost of production for OCM. The agreement would further see Eskom paying on a weekly basis.

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October 2016

A Report of the Public Protector



Eskom Holdings Limited / Optimum Coal Mine Proprietary Limited and Optimum Coal Holdings Proprietary Limited letter dated 21 August 2015

- 5.184. Letter from CDH representing Eskom to Werksmans, dated 21 August 2015. In this letter Eskom requested all books in order to assess the economic viability of the proposal submitted to them.

Optimum Coal Mine (Pty) Limited (In Business Rescue) letter dated 21 August 2015

- 5.185. The BRPs responded to the request from CDH in their letter dated 21 August 2015. Paragraph 2.2 with sub-heading "Long term supply agreement" of the letter reads as follows:
- "Eskom have already performed considerable work on the company's cost of production and due diligence. As part of the negotiations that commenced in May 2014 upon signing of the co-operation agreement a detailed due diligence was performed by Eskom and their advisors (Nedbank Limited and Basis Point Points Capital). The due diligence was led by Ayanda Nteta from Eskom's Primary Energy Division.

As part of the due diligence the following information was supplied to Eskom and can be obtained from Ayanda Nteta:

Detailed costing and production models
Capital and amortisation schedules
Financial Statements
Management Accounts
Reserve and Resource Statements"

- a) Annexure 1, to the letter sets out a cash flow summary of OCM. The document lists its cost of production of coal as 22.32 R/Gigajoule ("GJ").

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Eskom Holdings SOC Limited// Optimum Coal Proprietary Limited (In Business Rescue) & Optimum Coal Holdings Proprietary Limited (In Business Rescue) letter dated 24 August 2015

5.186. The letter dated 24 August 2015, is a reply to the letter dated 20 August 2015 from Werksmans. The letter states as follows:

- a) Eskom cannot negotiate interim coal supply agreement without full financial disclosure.
- b) The letter states that the BRP's have given Eskom an ultimatum to either accept the agreement or face coal supply being stopped to Hendrina Power Station.
- c) Eskom gives the following reasons, in paragraph 3, as to why the interim agreement is not acceptable:

"3.1.1 A complex coal supply arrangement of approximately 35 years (which precedes the 1993 agreement) cannot merely be changed at a whim, it's clear that Eskom's interest and that of the end consumer are not taken into account;

3.1.2 The price is approximately 300% more than the current price payable in terms of the suspended coal supply agreement;

3.1.3 Eskom must pay a higher price for lower qualities;

3.1.4 The proposed payment methodology is not acceptable;

3.1.5 There is no proposed quality management process acceptable to Eskom;

3.1.6 Eskom has no recourse for low qualities;

3.1.7 It does not provide for the recovery of Eskom's subsidy from the export sales, once such operation is recommenced;

3.1.8 It does not take into account Eskom's indulgence to Optimum in respect of the penalties not imposed for the past three years, but preserved in terms of the referral to arbitration."



- d) The letter concludes in saying that Eskom is willing to engage with the BRP's provided that coal supply to Hendrina Power Station resumes.

Optimum Coal Mine Proprietary Limited (In Business Rescue) / Eskom Holdings SOC Limited Re: Coal Supply Agreement letter dated 26 August 2016

- 5.187. This letter from Werksmans dated 26 August 2015 is a response to the letter from CDH dated 24 August 2015. The letter *inter alia* states as follows:

- a) The BRP's do not have sufficient funding to continue supplying coal under the current CSA.
- b) The BRP's make a request for Eskom to supply post commencement financing in order for OCM to continue to supply coal to Hendrina Power Station.

Optimum Coal Mine (Pty) Ltd (In Business Rescue) : Settlement Proposal letter dated 17 September 2015

- 5.188. OCM states that it understands Eskom's position in that it has a binding agreement with OCM and that Eskom cannot ignore the agreement solely for the purpose of rescuing OCM.

- 5.189. OCM states that the proposal consists of three components:

"an extension of the CSA which is designed to secure long-term source of supply for Eskom and allow for a price averaging which will provide some short-term relief for OCM until 2019;

a reasonable settlement of the alleged penalties which Eskom believes is has accrued against OCM; and



the implementation of a new black economic empowerment transaction to make OCM a majority black owned company."

Without Prejudice: Eskom Holdings SOC Limited/ Optimum Coal Mine Proprietary Limited and Optimum Coal Holdings Limited – Indulgence on Qualities letter dated 19 September 2015

5.190. This is a letter sent by CDH to Glencore and the BRP's. The letter states as follows:

"1 We refer to the meeting between Mr Clinton Ephron of Glencore, the BRP of Optimum Coal Mine (Proprietary) Limited ("Optimum") and the CEO of Eskom Holdings SOC Limited ("Eskom") on 3 September 2015.

2 We confirm that it was agreed that Optimum shall with effect from 4 September 2015 re-commence the supply of coal to the Hendrina Power Station for a period of 60 days on the following basis-

2.1 As per the Coal Supply Agreement;

2.2 coal quality of 458 333 thousand tons per month;

2.3 coal qualities in terms of the suspended 1993 Coal Supply Agreement ("CSA") and addenda thereto, save for the relaxation of the sizing specification as recorded herein for convenience-

3 For the duration of the 60 days arrangement, we record that-

3.1 Eskom shall suspend the imposition of any penalties in respect of coal which fails to meet the quality specification. In that regard the power station and Optimum mine must continue on a daily/weekly/monthly basis to comply with all sampling and contractual requirements as required by the suspended CSA, including to provide Optimum with the required notices for non-compliance;

3.2 Eskom shall on a weekly-basis within three (3) days from the date of receipt of an invoice from Optimum, make payment to Optimum for such coal supplied and delivered to the Hendrina Power Station during the preceding seven (7) days."



Without Prejudice: Eskom Holdings SOC Limited/ Optimum Coal Mine Proprietary Limited and Optimum Coal Holdings Limited – Indulgence on Qualities letter dated 22 September 2015

5.191. The BRP's refer to the letter sent by CDH on 19 September 2015. The contents of the letter is *inter alia* as follows:

- a) Reference is also made to a meeting held between OCM and Eskom on 21 September 2015.
- b) The agreement to re-commence coal supply to Eskom is on condition that discussions resume regarding the CSA.
- c) There will be no sizing quality specification or any penalties levied during the 60 day period.
- d) The BRP's further state "*We note that we do not accept that the power station has any difficulties with coal which does not comply with the quality specification contemplated by clause 3.4.3 of the First Addendum and we reserve all our rights arising from the notice served by OCM on Eskom in terms of clause 3.4.4 of the First Addendum on 23 April 2013.*"

Optimum Coal Mine Proprietary Limited (In Business Rescue) : Settlement Proposal letter dated 30 September 2015

5.192. This is a letter dated 30 September 2015 addressed to OCM and the BRP's. The letter is in reply to the letter sent on 17 September 2015. The letter reads as follows:



"2 We have been instructed that Eskom SOC Limited ("our client") has considered your proposal and is not at this stage prepared to entertain it for , inter alia, the following reasons-

2.1 any discussion and negotiation on the new contract price for coal to the Hendrina Power Station will only be considered closer to 2017 and not at this stage prior thereto:

2.2 the penalty claim is not negotiable and it should be settled in full without any delay.

3 We record that it has come to our client's attention that assets are being stripped at the Optimum mine. Our client requires full details of all assets that has been removed or stripped, and, an undertaking by no later than close of business today, that the Business Rescue Practitioners, would immediately desist with such actions, failing which our clients reserves the right to take the appropriate legal steps."

Optimum Coal Mine Proprietary Limited (In Business Rescue) : Settlement Process letter dated 5 October 2015

- 5.193. This letter addressed to CDH from Werksmans is a reply to the letter from CDH dated 30 September 2015:

"2 We are disappointed that you have made no attempt to engage with the substance of our proposal or to make any counterproposal. Our clients are considering how to proceed and we will revert in due course.

3 Our clients categorically reject the allegation that any asses are being stripped at the Optimum mine. No assets have been removed from the Optimum mine except for certain arm's length disposals of minor assets that were surplus to requirements, which have been approved by the joint business rescue practitioners in accordance with section 134 of the Companies Act and the secured creditor who has taken possession of all OCM's movable assets."



Optimum Coal Mine (Pty) Ltd – Non-Binding Offer letter dated 7 October 2015

- 5.194. This is a letter dated 7 October 2015 from the BRP's to Oakbay. They refer to a letter dated 21 September 2015 and subsequent meeting held on 29 September 2015 regarding the offer to purchase OCM.
- 5.195. The BRP's inform Oakbay that they have received another offer from a third party which offers more favourable terms. The BRP's state that the third party has requested OCM to engage exclusively with them and OCM are thus no longer able to engage Oakbay with regards to their offer.

Optimum Coal Mine (Pty) Ltd – Non-Binding Offer letter dated 23 October 2015

- 5.196. This letter is addressed to Oakbay from OCM and the BRP's dated 23 October 2015.
- 5.197. The BRP's refer to a meeting held on 20 October 2015 in which the offer to purchase OCM was discussed.
- 5.198. The BRP's confirm that they are now willing to proceed with the transaction with Oakbay on condition that a few requirements are adhered to.
- 5.199. The BRP's make it clear in this letter that only OCM is for sale.

Optimum Coal Mine (Pty) Ltd (In Business Rescue) : Options letter dated 29 October 2015

- 5.200. This is a letter from OCM addressed to Mr Matshela Koko at Eskom. The letter makes reference to a meeting held at Eskom on 28 October 2015 and highlights

Handwritten signatures and initials.



the various options discussed during the meeting. The contents of the letter is *inter alia* as follows:

- a) Option 1- This entails a sale of OCM to a third party. This however would prove difficult due to the debt owed by OCM to the consortium of banks. The BRP's state that they have been approached by Oakbay to purchase the assets of OCM. The BRP's further state that they have limited time to explore this option due to the R 120 million worth of funding required to operate OCM and supply Eskom on a monthly basis.
- b) Option 2- This entails a sale of OCM to Eskom. This would be a similar to Option 1. An important paragraph to note reads as follows: *"As noted in our discussions, OCM has the capacity to supply good quality coal not only to Hendrina, but also to other power stations if the currently curtailed mining sections are started up again. From a strategic point of view, this would potentially contribute positively towards coal supply security for Eskom in the long run."*
- c) Option 3- This entails a sale to a third party on condition that new terms can be agreed with Eskom.

Optimum Coal Mine (Pty) Ltd (In Business Rescue) : Options letter dated 3 November 2015

- 5.201. This is a letter from the BRPs to Eskom dated 3 November 2015.
- 5.202. The BRPs confirm that the publication of the business rescue plan has been extended to 29 February 2016.



- 5.203. The BRP's also state that they have not been able to develop a plan to ensure coal supply to Eskom on the current CSA. The BRP's state that if they do not develop a viable plan that would have to consider the option of liquidating OCM.

Optimum Coal Mine (Pty) Ltd (In Business Rescue) : Options letter dated 5 November 2015

- 5.204. Letter from Mr Matshela Koko of Eskom to OCM dated 5 November 2015. The contents of the letter is *inter alia* as follows:

"3. It is with grave concern that Eskom notes the continuous threat of liquidation at the same time as you are seeking constructive engagement between the parties. As a Glencore operation, OCM should enjoy far more than conditional funding for limited time periods. There appears to be no concerted commitment on the part of OCM and its operations to meaningfully engage on the issues without resorting to veiled threats of discontinuation of supply and recently, liquidation. I would request you desist from these types of tactics with immediate effect.

7. As matters stand currently, Eskom may be compelled to seek intervention from such institutions such as the Tribunal, the Department of Mineral Resources and service providers to ensure meaningful engagement with OCM. It may also be an appropriate time for Eskom to review the engagement with Glencore from a portfolio perspective.

8. Your earlier correspondence indicated possible options, one of which was the sale of Optimum to third parties. We note that you have an offer on the table. Eskom is happy to engage in a roundtable discussion with the interested party and yourselves to establish the veracity of the offer. You have repeatedly emphasized the limited time available to explore such options and Eskom would be willing to enter in such discussions provided that it aims to find a solution."

Optimum Coal Mine (Pty) Ltd (In Business Rescue) : Options letter dated 13 November 2015



5.205. This is a letter from the BRP's to Eskom dated 13 November 2015 and is in response to the Eskom letter dated 5 November 2015. The contents of the letter is *inter alia* as follows:

- a) The BRP's acknowledge and state that they are aware as to how important it is that coal supply to Hendrina Power Station is maintained and is the very reason why the BRP's have engaged with Eskom in order to find a solution to the coal supply agreement.
- b) The BRP's state that Oakbay has begun the due diligence process on OCM. The BRP's state that they are hopeful of concluding a transaction with Oakbay with the consent of Eskom.

Summary Record of Discussion Meeting Name: Exploratory Discussions on Sustainable Hendrina Coal Supply dated 24 November 2015

5.206. The above mentioned document is the minutes of a meeting held between Eskom, OCM and Oakbay which took place on 24 November 2015. Mr Matshela Koko of Eskom chaired the meeting. The details of the meeting are as follows:

- a) The purpose of the meeting was to seek the support of Eskom for the sale of OCM to Oakbay.
- b) Oakbay confirmed that due diligence had begun and that they hope that an agreement will be in place on 15 November 2015.
- c) The following paragraphs are of particular importance and reads as follows:



"The Chairman emphasised the Eskom position: Eskom's priority is security of supply. There is a coal supply contract in place until 2018. Eskom expects Optimum Coal Mine to honour the contract at the contracted price until 2018. Eskom will not waive its penalty claim.

He noted that Koorfontein supply contract expires in December 2015. It appeared that the Koorfontein disposal and that of the export allocation are separate to that of OCM. This gave rise to the question of how does OCH survive beyond the life of the Koorfontein contract. He further questioned the financial strength of the new buyer; firstly would it be able to sustain a loss of ZAR 130M per month and secondly, how will the buyer survive without Koorfontein Contract and the export allocation? He postulated that if OCM were to be ring-fenced, Eskom was not convinced that it will survive on its own and hence he was compelled to engage in a discussion regarding OCH, and not OCM, in totality.

PM indicated that the BRP's view of the claim differed to that of Eskom. In addition, there was a ZAR 2.7bn of senior secured bank debt held by the banking consortium which will need to be evaluated by Oakbay. The BRP has had open discussions with Oakbay on this debt. PM confirmed that there was no engagement around OCH solution and from a Glencore perspective, it may be open to this but at the moment Oakbay was dealing with the transaction from an OCM perspective.

NH confirmed that Oakbay was dealing with it from and OCM perspective and that it did not have a mandate to talk regarding OCH.

It was concluded that the Eskom position was now clear to all parties and that Oakbay required a mandate to take the discussion further. NH requested to reconvene with the Business Rescue Practitioner and Glencore at 17h30 to discuss further. The Chairman reiterated that the parties would not have Eskom



consent should it be limited to a transaction at OCM level. While it was supportive of a transaction with Oakbay, it would not be supportive were it to be limited to OCM level. The Chairman insisted that Eskom needs to know by the weekend that there is a prospect at OCH level to rescue the mine."

d) The minutes were signed by Mr Matshela Koko.

Sale of Shares and Claims Agreement between Optimum Coal Holdings Proprietary Limited (In Business Rescue) represented by Piers Michael Marsden and Petrus Francois van den Steen (In their capacity and Joint Business Rescue Practitioners) and Tegeta Exploration and Resources Proprietary Limited and Glencore International AG and Oakbay Investments Proprietary Limited

5.207. This was the purchase agreement for the sale of all shares held in OCH to Tegeta signed on 10 December 2015.

5.208. The whole agreement was subject to certain suspensive conditions being met. Clause 3 of the agreement deals with the suspensive conditions. The transaction needed to be approved by the following individuals/entities before 31 March 2016:

- a) The Lenders and the Security Agent;
- b) The Competition Authorities; and
- c) The Minister of Mineral Resources in terms of section 11 of the MRPDA.

5.209. Clause 3.1.4 reads as follows:

"3.1.4 on or before 31 March 2016, the Purchaser shall have obtained (in a form and substance reasonably acceptable to the Seller and the Purchaser) the irrevocable and unconditional-

3.1.4.1 consent of Eskom to the sale and purchase of the Sale Equity;

3.1.4.2 release by Eskom of the Eskom Guarantee; and



3.1.4.3 release by Eskom of the Seller and its past and current Affiliates (other than the Target Companies), with effect from the Closing Date, from all actions, claims, counterclaims, causes of action, debts, obligations, damages, liabilities, rights and demands whatsoever, of whatever kind or nature, in contract or in delict, known or unknown, which Eskom now has or ever had against the Seller and its past and current Affiliates that are and/or may be based upon, arise under, or be related to the CSA, prior to and including the Closing Date."

- 5.210. The total amounts available as at 31 January 2016 in the Optimum Mine Rehabilitation Trust and Koorfontein Rehabilitation Trust is R 1,750,000,000.00 (1 billion and seven hundred and fifty million).

Post-Commencement Finance Agreement among Tegeta Exploration & Resources Proprietary Limited and Optimum Coal Mine Proprietary Limited (in business rescue) represented by Piers Michael Marsden and Petrus Francois van den Steen (in their capacity as business rescue practitioners) signed on 10 December 2015

- 5.211. This is the Post-Commencement Finance Agreement signed on 10 December 2015. The agreement *inter alia* states as follows:
- a) The agreement in essentially states that Tegeta will provide Post Commencing Finance ("PCF") for operating expenses of OCM.
 - b) The agreement states that the BRP's by way of written notice, can request financing from Tegeta in order to fund its cash requirements.
 - c) Tegeta undertakes to pay the amounts required by the BRP's.

Acquisition of Optimum Coal Holdings (Proprietary) Limited ("OCH") by Tegeta Exploration and Resources ("Tegeta") letter dated 11 February 2016



- 5.212. This is a letter sent by Pembani Development Trust ("*Pembani*") on 11 February 2016 to the BRP's. Pembani states that they are aware Tegeta is in the process of acquiring 100% of the shares held by OCH.
- 5.213. Pembani states that they attempted to conclude a similar transaction, in that they would acquire 100% shareholding in OCM subject to the approval of Eskom and the Department of Mineral Resources.
- 5.214. Pembani states that *"Eskom was not prepared to amend the OCM coal supply agreement ("CSA") or waive its rights to enforce the claim under the CSA, which led to the Pembani transaction failing"*.
- 5.215. Pembani further states *"that we are concerned about developments that led to the conclusion of the Tegeta Transaction and the failure of the Pembani transaction."*

Post-Commencement Finance Agreement letter dated 13 January 2016

- 5.216. This is a letter addressed to Tegeta dated 13 January 2016 from OCM and the BRP's and signed by the BRP's on 14 January 2016. They formally request an amount of R 26,000,000.00 (Twenty six million rand) on 15 January 2016 in terms of the PCF agreement which is in place.

Post-Commencement Finance Agreement letter dated 13 January 2016

- 5.217. This is a letter addressed to Tegeta dated 10 February 2016 from OCM and the BRP's and signed by the BRP's on 10 February 2016. They formally request an amount of R 23,000,000.00 (Twenty three million rand) on 15 February 2016 in terms of the PCF agreement which is in place.



Re: Sale of Steam Coal-Contract No. OPT0116

- 5.218. This is a contract between Tegeta and OCM signed on 13 January 2016 for the supply steam coal by OCM to Tegeta.
- 5.219. The contract is for 100 000 tons at a rate of R18.68/GJ on a gross as received basis plus R60.00 per ton for delivery. This price is exclusive of VAT. Invoicing will be done after every 25 000 tons is delivered.
- 5.220. The delivery point is listed as Eskom's Arnot Power Station.

Coal Supply Offer-Tegeta Exploration & Resources

- 5.221. This is a letter sent by Tegeta on 22 January 2016 to Eskom.
- 5.222. Tegeta refers to a discussion which was had between Eskom and Tegeta. Tegeta now offers to supply Eskom with 250 000 tonnes of coal per month for a 3 month period starting on 1 February 2016.
- 5.223. The coal will be supplied at a rate of R22.00/GJ exclusive of VAT plus transportation costs on based on Eskom's scale.

Re: Selection of Tegeta Exploration and Resources Proprietary Limited letter dated 9 February 2016

- 5.224. This is a letter sent by the BRP's to Eskom dated 9 February 2016.
- 5.225. The letter makes reference to the meeting held on 24 November 2015 which was chaired by Mr Matshela Koko, where *"he raised concerns around the sustainability of Optimum Coal Mine ("OCM") as a standalone business. You further question how OCM could survive without the contribution from Koornfontein Mines*



Proprietary Limited ("Koorfontein") and the export allocation. You further stated Eskom's position around the need for the continuity of coal supply with particular reference to the existing OCM coal supply agreement"

5.226. The letter states that three requirements that need to be satisfied by Tegeta in order for the sale to go through, relates to Eskom. These requirements are as follows:

- "(i) the consent of Eskom to the Agreement;
- (ii) the release by Eskom of OCH from the guarantee that it granted to Eskom in respect of the debts of OCM;
- (iii) the release by Eskom of OCH and its past and current affiliates (other than the Target Companies) from liability that may arise from, or that is related to, the Coal Supply Agreement"

5.227. The letter further states as follows:

"Eskom has requested us, in our capacity as the business rescue practitioners of OCH, to demonstrate the basis upon which we believe that the Agreement presents the most compelling option for, inter alia, the affected persons of both OCH and OCM.

In this regard, we confirm that pursuant to the conclusion of the Agreement, Tegeta presented a turnaround strategy for OCM to us, which-

- 1. will take effect from the date of the closing of the Agreement (which is anticipated to be 31 March 2016, unless extended pursuant to the terms of the Agreement; and*
- 2. the contribution from Koorfontein and OCT would further improve this sustainability as highlighted by you at the meeting on 24 November 2015."*

Submission to the Board Tender Committee (BTC) on 10 February 2016



- 5.228. This submission made to the Board Tender Committee was signed by Mr Vusi Mboweni (Senior General Manager: Primary Energy), Mr Neo Tsholanku (General Manager: Legal) and Mr Matshela Koko (Group Executive: Generation).
- 5.229. The purpose of this submission was to consent to the cession of the CSA between OCH and Eskom to Tegeta and Eskom.
- 5.230. The document states that a risk has been identified in Tegeta's possible inability to pay the penalties levied by Eskom to OCH/OCM.

Board Tender Committee Meeting (08/2015) held on 10 February 2016 in the Huvo Nkulu Boardroom at 09:00

- 5.231. Board Members present during this meeting were Mr Z. Khoza (Chairman of the meeting), Ms C. Mabude, Ms D Naidoo and Ms N Carrim.
- 5.232. At this meeting a recommendation was made "to enter into the cession and assignment of the coal supply agreement between Optimum Coal Holdings (Pty) Ltd (OCH) and Eskom Holdings SOC Ltd (Eskom) from Glencore Operation South Africa (Pty) Ltd (Glencore) to Tegeta Exploration and Resources (Pty) Ltd (Tegeta).
- 5.233. No interests were declared during this Board Tender Meeting.
- 5.234. It was resolved that:
- a) Eskom consents to the sale and purchase of shares in OCM;
 - b) Eskom releases OCH from the guarantee given to Eskom;
 - c) Tegeta will need to issue a guarantee in relation to the performance of the CSA; and



- d) Cession is granted on the basis that all requirements in terms of the purchase agreement has been met.

Re: Sale of Steam Coal-Contract No. 117 signed 18 February 2016

- 5.235. This is a contract between Tegeta and OCM signed on 18 February 2016 for the supply steam coal by OCM to Tegeta.
- 5.236. The contract is for 400,000 tons of coal for the period February 2016 to April 2016 at a rate of R18.68/GJ plus the negotiated transport rate. The price is exclusive of VAT. Invoicing will be done after every 50 000 tons of coal is delivered.
- 5.237. The delivery point is listed as Eskom's Arnot Power Station.

Minutes of the Special Board Tender Committee Meeting 09/2015/16 held at the Huvo Nkulu Boardroom on 7 March 2016 at 18h00

- 5.238. Board Members present during this meeting were Mr Z. Khoza (Chairman of the meeting), Ms C. Mabude, Ms D Naidoo and Ms N Carrim.
- 5.239. Ms D. Naidoo declared that her husband is an advisor to the Minister of Mineral Resources. It was agreed that there would be no conflict regarding the agenda at hand and Ms D. Naidoo was allowed to participate in the meeting.

30 March 2016 Confirmation Regarding Suspensive Conditions to Sale of Shares and Claims Agreement

- 5.240. This document signed 30 March 2016 essentially confirms that all suspensive conditions have been fulfilled in terms of the agreement signed 10 December.



Relevant approvals obtained

5.241. The following documents should be noted with regard to the approvals obtained by Tegeta:

- a) *Competition Tribunal Approval of South Africa Case No.: LM212Jan16*. The merger between Tegeta and OCH is approved on 22 February 2016.
- b) *Consent in terms of section 11(1) of the Mineral and Petroleum Resources Development Act, 2002 (Act 28 of 2002) (Hereinafter referred to as "The Said Act") for the disposal of 100% controlling interest held by Optimum Coal Holdings (Pty) Limited in Koornfontein Mines (Pty) Ltd, Optimum Overvaal Mining & Exploration (Pty) Ltd and Optimum Coal Mines (Pty) Ltd to Tegeta Exploration & Resources (Pty) Limited*. This approval was obtained from the Department of Mineral Resources and signed on 29 March 2016.
- c) *Consent in terms of section 11(1) of the Mineral and Petroleum Resources Development Act, 2002 (Act 28 of 2002) (Hereinafter referred to as "The Said Act") for the disposal of 100% controlling interest held by Optimum Coal Holdings (Pty) Limited in Koornfontein Mines (Pty) Ltd and Optimum Coal Mines (Pty) Ltd to Tegeta Exploration & Resources (Pty) Limited*. This approval was obtained from the Department of Mineral Resources and signed on 29 March 2016.

Closing of Sale of Shares and Claims Agreement signed 8 April 2016

- 5.242. This agreement was signed on 8 April 2016 and further confirms that all suspensive conditions have been met and that the sale is unconditional.
- 5.243. Clause 2.1.4 of the agreement also states that Tegeta has obtained "the irrevocable and unconditional-



2.1.4.1 consent of Eskom to the sale and purchase of the Sale Equity;
2.1.4.2 release by Eskom of the Eskom Guarantee; and
2.1.4.3 release by Eskom of OCH and its past and current Affiliates (other than the Target Companies), with effect from the Closing Date, from all actions, claims, counterclaims, causes of action, debts, obligations, damages, liabilities, rights and demands whatsoever, of whatever kind or nature, in contract or in delict, known or unknown, which Eskom has now has or ever had against OCH and its past and current Affiliates that are and/or may be based upon, arise under, or be related to the CSA, prior to and including the Closing Date"

Fourth Addendum to the Hendrina Coal Supply Agreement amongst Eskom Holdings SOC Limited and Optimum Coal Mine Proprietary Limited and Tegeta Exploration and Resources Proprietary Limited signed 30 March 2016

5.244. The Fourth Addendum was concluded for the purposes of ceding OCH with Tegeta with regards to the CSA as well as any other obligations towards Eskom. The Fourth Addendum was signed on 30 March 2016.

5.245. Clause 2.1.5 of the agreement states as follows:

"2.1.5 Eskom has agreed to consent to the cession OCH's rights to Tegeta and provide OCH with a release, subject to-

2.1.5.1 Tegeta concluding an addendum to the CSA with Eskom in respect of, amongst others, all and any of OCH's obligations towards Eskom, all and any of Eskom's claims for loss or damages (whether contractual or in delict) against OCH or its Affiliates (no known or in the future), including Penalties Claim; and

2.1.5.2 Eskom being issued with a guarantee by Tegeta on the same terms as the Eskom Guarantee, to Eskom's satisfaction."

5.246. Clause 3 of the agreement states as follows:

"3.1 From the effective date of the Sale of Shares Agreement-

[Handwritten signature]
16/1



3.1.1 Eskom hereby consents to the cession and assignment of all rights and obligations of OCH in terms of the CSA to Tegeta in terms of clause 29 of the CSA.

3.1.2 OCH is substituted by Tegeta as the contracting party with OCM to the CSA to ensure compliance with all and any obligations towards Eskom in terms of the CSA, including all actions, claims, counterclaims, causes of action, debts, obligations, damages, liabilities, rights and demands whatsoever, of whatever kind or nature, in contract or in delict, known or unknown which Eskom now has or ever had against OCH that are and/or may be based upon, arise under, or be released to the CSA and/or Eskom Guarantee (including (but not limited to), for the avoidance of any doubt, the Penalties Claim."

Release – Optimum Coal Holdings Proprietary Limited and Affiliates letter dated 30 March 2016

5.247. This letter from Eskom dated 30 March 2016 addressed to OCH and the BRP's. In the letter Eskom essentially consents to the cession of the CSA to Tegeta. The letter is signed by Mr V. Mboweni as well as by the BRP's.

5.248. Paragraph 3 states as follows:

"3 Eskom hereby irrevocably and unconditionally releases and discharges (and shall procure, to the extent necessary, that each of its past and current Affiliates Irrevocably and unconditionally releases and discharges) each Released Party, with effect from the Effective Date from (and, to the extent necessary, Irrevocably and unconditionally waive) all actions, claims, counterclaims, causes of action, debts, obligations, damages, liabilities, rights and demands whatsoever, of whatever kind or nature, in contract or in delict, known or unknown, which Eskom now has or ever had against one or more of the Released Parties that are and/or may be based upon, arise under, or be related to the CSA and/or the Eskom Guarantee (including (but not limited to), for the avoidance of any doubt, the claim in the amount of R 2,176,530,611.59 (plus interest calculated at 9% a tempore more) that Eskom

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alleges to have, amongst others, against OCH and for which it has instituted proceedings against OCH out of the High Court of South Africa, Gauteng Local Division, Johannesburg, under case number 28155/15 ("Penalties Claim"), prior to and including the Effective date."

Notice to Affected Persons Regarding the Publication of the Business Rescue Plan in Terms of Section 150(5) of the Companies Act 71 of 2008 in Respect of the Business Rescue Proceedings of Optimum Coal Holdings Proprietary Limited (In Business Rescue) letter dated 31 March 2016

- 5.249. This letter is a notice from the BRP's of OCH to affected persons stating that the business rescue plan is published and the affected persons are hereby directed to vote for the adoption of the business plan.

Offer to supply additional coal to Eskom Optimum Coal Mine (Pty) Ltd dated 11 April 2016

- 5.250. This is a letter sent from Tegeta to Eskom dated 11 April 2016. The letter states as follows:

"Kindly refer to the negotiations we had in the captioned matter. In this connection Tegeta Exploration and Resources (Pty) Ltd (Tegeta) is ready to supply Eskom an additional 1,250,000 (one million and two hundred fifty thousand) tonnes of coal from the Optimum Coal Mine (Pty) Ltd (OCM) over a period of 5 months at a rate of R20.41 (Rand twenty and cents forty one) per gigajoule plus VAT less 3.5% discount.

In case our request is considered favourably we are ready to sign the agreement in this regard."

Submission to the Board Tender Committee on 11 April 2016



5.251. This was a submission prepared for the Board Tender Committee with regards to the approval of the pre-payment.

5.252. This submission required the following resolution from the Board:

2.1 *Addenda to the Short Term Coal Supply Agreements between various suppliers and Eskom be concluded to extend the supply of coal from various sources to Arnot Power Station for up to a further five (5) months and/or such period as may be requested by the supplier but not later than 20 September 2016;*

2.2 *The Chief Financial Officer is hereby authorised to approve the basis for prepayment to secure the fixed coal price for the period of extension provided that there is a discount in the price, the supplier offers a guarantee in favour of Eskom and that the CFO can provide assurance to the committee that the transactions are economically viable for Eskom;*

2.3 *The Group Executive (Generation) is hereby authorised to take all the necessary steps to give effect to the above, including the signing of any consents, or any other documentation necessary or related thereto."*

5.253. The "Salient Facts" are *inter alia* as follows:

"The requirement for the supply of contract coal originates from the April 2016 Supply Plan as presented at the Primary Energy Tactical Control Centre of 8 April 2016: It was identified that supply to Arnot will not be adequate to meet the burn requirements of the power station over the winter months and that there is an urgent need for additional coal. This identified requirement is as a result of the need to build up stock days over a short period while the (RFP request for proposal) for Arnot is being finalised. This shortfall of supply amounts to approximately 2.1 million tonnes.



At present, this RFP is in the negotiation phase and it is anticipated that it will take up to a maximum period of 5 (five) months to conclude the supply contracts.

The current short term portfolio consists of two suppliers, namely Umsimbithi Mining Pty (Ltd) and Tegeta Exploration and Resources (Pty) Ltd.

Umsimbithi is contracted to supply Amot with 540 000 tonnes and is currently underperforming due to protracted Industrial action. The current contract supply will then be depleted in and around June 2016, should the Industrial action be stemmed and full mining operations resume. The supplier indicated a willingness to extend from July 2016 until September 2016 on similar terms and conditions.

Tegeta's short term contracts are for 600 000 tonnes of coal from Optimum's export. Supply for these contracts is due to be completed by the 15 April 2016. The coal from Optimum's export stock is a higher grade coal that is suitable for Amot and Kriel Power Stations and is difficult to source from elsewhere.

These contracts were entered into in terms of the Medium Term Mandate granted by the Board Tender Committee (BTC) 11 September 2008. The BTC approved a mandate to negotiate and conclude CSAs on a medium term basis for the supply and delivery of coal to various Eskom Power Stations for the period October 2008 to March 2018 and this included the beneficiation of coal by suppliers or their contractors.

The benefits for extending these Short Term Contracts Include:

The coal is being mined and can be delivered without delay;

- *Tegeta has the potential to supply approximately 250kt per month and Umsimbithi approximately 180kt per month. It would therefore be in the best interests of Eskom to negotiate and conclude extensions to these Short Term Contracts to alleviate the coal shortfall at Amot due to the closure of Amot colliery. Additionally to alleviate the shortfall coal requirements at Kriel Power Station due to the underperformance of Kriel Underground mine;*



- *By procuring this coal for Amot and Kriel Power Stations, it will assist towards building stock days as according to the April 2016 Supply Plan, as presented at the Primary Energy TCC of 8 April 2016 there is currently an estimated 2.14Mt tonnes shortfall at Amot Power Station for FY2017 and 280 000 tonnes shortfall at Mel Power Station for FY2017.*

Both suppliers have indicated a willingness to extend current contracts, however, Tegeta has requested that Eskom consider some form of prepayment to enable it to meet the production requirements from the export component of the mine in lieu of the fact that it subsidises the direct feed to Hendrina Power and this will enable it to meet the coal supply demands for the two power stations in the short term."

- 5.254. The document states that the cost of the Tegeta prepayment for the next 5 months will be approximately R 586,787,500.00.
- 5.255. This document is approved and signed on 11 April 2016 by Ms Ayanda Nteta, Mr Edwin Mabelane and Mr Matshela Koko.

Extract from the approved minutes of the Special Board Tender Committee 1-2016/17 held by Teleconference on 11 April 2016 at 21h00

- 5.256. This was a Special Board Tender Committee meeting held on 11 April 2016 at 21h00. The purpose of the meeting was to approve short term coal supply agreements.
- 5.257. The following was resolved by the Board:
- "2.1.1 Addenda to the Short Term Coal Supply Agreements between various suppliers and Eskom be concluded to extend the supply of coal from various sources to Arnot Power Station for up to a further five (5) months and/or such period as may be requested by the supplier but not later than 20 September 2016;*



2.1.2 The Chief Financial Officer is hereby authorised to approve the basis for prepayment to secure the fixed coal price for the period of extension provided that there is a discount in the price, the supplier offers a guarantee in favour of Eskom and that the CFO can provide assurance to the committee that the transactions are economically viable for Eskom;

2.1.3 The Group Executive (Generation) is hereby authorised to take all the necessary steps to give effect to the above, including the signing of any consents, or any other documentation necessary or related thereto."

Extract from the minutes of the Meetings of Shareholders of Tegeta Exploration and Resources Pty Ltd (Registration No. 2006/014492/07) (The Company) Held at Sandton on 13/04/2016

5.258. This is a document signed by all the shareholders of Tegeta in which they pledged all shares to Eskom as security for the prepayment. The shareholders are listed as:

- a) Oakbay Investments Pty Ltd;
- b) Mabengela Investments Pty Ltd;
- c) Elgasolve Pty Ltd;
- d) Fidelity Enterprise Ltd; and
- e) Accurate Investments Ltd.

Agreement Regarding Coal Supply and Limited Guarantee and Cession and Pledge in Security signed 13 April 2016

5.259. This is the agreement was signed on 13 April 2016 between Eskom and Tegeta with regards to the prepayment which was made.

5.260. Clause 4.1 of the agreement reads as follows: "Eskom will make an advanced payment to Tegeta in lieu of future coal supply in terms of the Existing Coal Supply



Agreement in the amount of R 659 558 079.00 (six hundred and fifty nine million five hundred and fifty eight thousand seventy nine rand and 38 cents) inclusive of VAT ("Advance Payment") payable on 13 April 2016."

- 5.261. Clause 4.2.1 states as follows: *"Tegeta will procure that for supply to Eskom from the Optimum mine in terms of the Existing Coal Supply Agreement, for the 5 month period commencing on 16th April 2016 to 30 September 2016, a 3.5% discount shall be applied to the agreed price of R20.41 (twenty rand and forty cents) per Gigajoule. Accordingly the price payable for the supply from the OCM mine shall be R 19.69 (nineteen rand and sixty nine cents) per Gigajoule."*
- 5.262. The document was signed by Mr Matshela Koko on behalf Eskom and Mr Ravindra Nath on behalf of Tegeta.

Re: Sale of Steam Coal-Contract No. 118

- 5.263. This is a contract between Tegeta and OCM dated 21 April 2016 for the supply steam coal by OCM to Tegeta.
- 5.264. The contract is for 250,000 tons of coal per month for the period May 2016 to October 2016 at a rate of R18.68/GJ plus the negotiated transport rate. The price is exclusive of VAT.
- 5.265. Invoicing will be submitted by OCM to Tegeta *"within the first week of each month detailing the coal supplied in the preceding month."* Payment of each invoice will be made 30 calendar days from statement.

Optimum Coal Holdings Proprietary Limited letter dated 19 April 2016



- 5.266. This letter is from the BRP's to all affected persons dated 19 April 2016. The letter confirms that the business rescue plan has been adopted and the business rescue proceedings of OCH has been concluded.

Optimum Coal Mine Proprietary Limited (In Business Rescue) letter dated 24 April 2016

- 5.267. This letter is sent by Werksmans on behalf of the BRP's to Tegeta on 24 April 2016. The contents of the letter is *inter alia*:

- a) The letter reiterates to Tegeta that all actions taken by the OCM board must be done with the written consent of the BRP's failing which such actions will be deemed void in terms of section 137(4) of the Companies Act.
- b) All decisions with regards to the environmental trust and the investment thereof should be taken with the consent of the BRP's.
- c) The letter states that Ms Ragavan, attempted to transact with Standard Bank with regards to the environmental trust. The BRP's further state that Ms Ragavan has no authority to transact on behalf of the trust as this power is vested in the trustees of the trust and subject to their fiduciary obligations to the trust.
- d) The BRP's expressly stated in the letter that consent is needed from them before transactions of such a nature can be concluded.
- e) The letter further states that "OCM is under a legislative obligation to maintain sufficient funds in the trusts account to meet rehabilitation obligations of the company under regulation 53 and 54 of the Mineral and Petroleum Resources Development Act 28 of 2002 ("MRPDA") and under section 24P of the



National Environmental Management Act 107 of 1998 ("NEMA") as read with the regulations promulgated under NEMA on 20 November 2015 dealing with financial provisions for rehabilitation and to ensure that the funds are held or invested into account and/or instruments which meet the requirements of section 37A of the Income Tax Act 58 of 1962 ("Income Tax Act")"

- f) The letter concludes in saying that "any contravention of the sections of the MPRDA and NEMA described above is a criminal offence under section 98 of the MPRDA and in terms of regulation 18 of the NEMA regulations promulgated on 20 November 2015 and may result in a fine and/or imprisonment in addition to any civil remedies that may be available to the business rescue practitioners, OCM and/or its affected persons."

Minutes of the Eskom Board Tender Committee Meeting 03-2016/17 held at the Huvo Nkulu Boardroom on 21 June 2016 at 09h00

- 5.268. Board Members present during this meeting were Mr Z. Khoza (Chairman of the meeting), Ms C. Mabude and Ms D Naidoo.
- 5.269. No interests were declared during this meeting.
- 5.270. The committee approved that contracts can be negotiated for supply of coal to Hendrina power station from 31 December 2018 onwards.

Report In Terms Of Section 34(1)(A) Of The Prevention And Combatting Of Corrupt Activities Act 12 Of 2004

- 5.271. The following report was received at the Directorate for Priority Crime Investigation ("DPCI") on 1 July 2016 and was drafted by the BRP's. The BRP's:

"1 We were appointed on 4 August 2015 by the Companies and Intellectual Property Commission ("CIPC") as the joint business rescue practitioners of



Optimum Coal Holdings Proprietary Limited ("OCH") and its wholly-owned subsidiary, Optimum Coal Mine Proprietary Limited ("OCM").

- 2 *OCH was discharged from business rescue on 15 April 2016. A copy of form CoR125.3 stamped by the CIPC is enclosed marked A. OCM is still in business rescue.*
- 3 *We are accordingly addressing this to you in our capacities as the former, and current, joint business rescue practitioners ("BRPs") of OCH and OCM respectively. A copy of each of our certificates of appointment in respect of OCH and OCM is enclosed marked B1 and B2.*
- 4 *The information contained in this letter is provided in terms of section 34(1)(a) of the Prevention and Combatting of Corrupt Activities Act 12 of 2004 ("PRECCA").*
- 5 *At the time of our appointment as BRPs, OCH was the majority shareholder of OCM and Glencore was the ultimate beneficial majority shareholder of OCH.*
- 6 *During or about 10 December 2015, OCH (then in business rescue), Tegeta Exploration & Resources Proprietary Limited ("**Tegeta**"), Glencore International AG and Oakbay Investments Proprietary Limited entered into a written sale of shares and claims agreement (as amended by the First Addendum dated 7 March 2016, the Second Addendum dated on or about 7 April 2016 and the Third Addendum dated on or about 13 April 2016) ("**Sale Agreement**"), in terms of which Tegeta agreed to purchase the shares and claims ("**Target Shares and Claims**") held by OCH in certain of its subsidiary companies, including OCM ("**OCH/Tegeta Transaction**"). The business rescue practitioners were a party to these agreements.*



- 7 The details of the shareholders and the directors of Tegeta can be ascertained from the CIPC.
- 8 After the commencement of business rescue proceedings, OCM began supplying coal to, inter alios, Tegeta on agreed payment terms. We understand that Tegeta is a supplier of coal to Eskom Holdings SOC Limited ("Eskom").
- 9 In terms of the Sale Agreement, Tegeta was required, among other things, to make payment of the purchase price, in the amount of approximately R2.15 billion ("Purchase Price") for the Target Shares and Claims.
- 10 The Sale Agreement was subject to the fulfilment of certain suspensive conditions. These suspensive conditions were fulfilled and/or waived, as the case may be, by 8 April 2016, thereby rendering the Sale Agreement unconditional.
- 11 The Purchase Price was required to be paid by Tegeta to Werksmans Attorneys, as escrow agent ("Escrow Agent"), on the third business day after the date on which the Sale Agreement became unconditional, which was 13 April 2016.
- 12 Piers Marsden ("Marsden") received a telephone call from Nazeem Howa ("Howa"), on 11 April 2016 (ie two days before the payment was due under the Sale Agreement), requesting a meeting at the offices of Tegeta in Sandton on such date. The meeting was held on 11 April 2016 at approximately 10h00.



- 13 At such meeting, Marsden was advised by Howa that Tegeta was R600 million short in respect of the Purchase Price and requested Marsden to approach FirstRand Bank Limited (acting through its Rand Merchant Bank division), Investec Bank Limited (acting through its Corporate and Institutional Banking division) and Nedbank Limited (acting through its Corporate and Investment Banking division) ("Consortium of Banks"), to request a bridging loan in the amount of R600 million, to finance the shortfall on the Purchase Price. The Consortium of Banks were pre-existing lenders and the major creditor of OCH.
- 14 At 13h30 on 11 April 2016, Marsden arranged a meeting with the Consortium of Banks at the offices of Rand Merchant Bank in Sandton. The meeting was attended by representatives of the Consortium of Banks and Glencore, at which meeting the Consortium of Banks requested that Marsden advise Howa that the banks were not prepared to finance the shortfall of the Purchase Price.
- 15 Marsden telephonically communicated the decision of the Consortium of Banks to Howa on 11 April 2016 sometime after the conclusion of the meeting at approximately 15h00.
- 16 On 14 April 2016 the Escrow agent confirmed to us that the payment of the Purchase Price was made in full to the Escrow Agent's account.
- 17 On 12 June 2016 and 19 June 2016 ("Episodes"), Carte Blanche aired a feature on the OCH/Tegeta Transaction, which precipitated the release of various press articles thereafter ("Articles"). A full length interview with Howa ("Interview") was also made available on the Carte Blanche website on 20 June 2016.



-
- 18 We viewed the Episodes and Interview in the week of 20 June 2016 and we viewed the Articles.
- 19 Pursuant to the Episode, Interview and Articles, we learned, for the first time that –
- 19.1 Eskom had made a pre-payment to Tegeta, for the purchase of coal from Tegeta, in an amount of R586 million ("Pre-Payment"); and
- 19.2 the coal for which the Pre-Payment was made by Eskom appears to have been, or is to be, procured from OCM for Tegeta, and delivered by OCM to Eskom's Arnot Power Station.
- 20 We have come to learn from the Episodes, Interview and Articles that the Pre-Payment was approved by a committee of Eskom representatives at a meeting held at 21h00 on 11 April 2016. This meeting was held on the same day on which the request for the bridging finance was made to, and rejected by, the Consortium of Banks.
- 21 Pursuant to the Interview, Howa remarked that the Pre-Payment had been made on the basis that OCM was in business rescue and required money for its liquidity and for the start-up of equipment.
- 22 We confirm that the Pre-Payment was not made to OCM and that OCM provides a 30-day payment term to Tegeta for the delivery of coal, on behalf of Tegeta, to the Arnot Power Station.
- 23 We are mindful of section 34(1)(a) of PRECCA and our obligation to report any suspicious activity. We do not intend to draw any conclusions from the aforesaid, but wish to draw your attention to the circumstances of which we are aware, as a matter of caution.



24 *The content of this letter is private and confidential and is specifically addressed to the organs of state responsible for law enforcement and ancillary issues to deal herewith and is not intended to, and should not, be published.*

25 *We reserve our rights to provide supplementary documents and information as and when they may be required as a result of any investigation and/or prosecution that may be conducted."*

Optimum Coal Mine Proprietary Limited (In Business Rescue) letter dated 13 July 2016

5.272. This letter is dated 13 July 2016 from OCM and the BRP's to Tegeta. The letter states as follows:

"As you aware, Optimum Coal Mine Proprietary Limited (In Business Rescue) ("OCM") is still in business rescue and under the management and control of the business rescue practitioners.

As the joint business rescue practitioners of OCM you are aware that we have access to the bank accounts of OCM.

It has come to our attention that an amount of R90 000 000 was transferred to Tegeta Resources and Exploration Proprietary Limited ("Tegeta").

The transfer made from OCM to Tegeta was not authorised by either of the practitioners. Werksmans addressed a letter to you, on our behalf, dated 19 April 2016 wherein it was stated (and in particular in paragraph 7.2 thereof), that inter-company payments require the authorisation of the business rescue practitioners.



Whilst we have delegated authority to make payments in the ordinary course of OCM's trade and business to the management of the OCM, in terms of section 140(1)(b) of the Companies Act, the transfer of R90 000 000 does not fall within the scope of such delegation of authority and accordingly required our authorisation.

As you are aware from our previous correspondence, all actions taken by the board and management of OCM require the prior written consent of the business rescue practitioners, failing which such actions will, in accordance with section 137(4) of the Companies Act 71 of 2008, as amended ("Companies Act"), be deemed to be void.

The transfer of the funds to Tegeta required our authorisation which authorisation was not procured, and as such, such transaction is accordingly void.

We take this opportunity to further advise you that we are dissatisfied with the manner in which various inter-company transactions have been reflected in the records of OCM. OCM has, since about 9 April 2016, been supplying coal to Tegeta on 30 day payment terms ("Tegeta Coal") and Tegeta has, been providing post-commencement finance ("PCF") to OCM on an ad hoc basis.

We requested that the payments that were made in respect of the Tegeta Coal and PCF be kept and recorded as distinct in the books and records of OCM, which has not occurred.

However, for your benefit, we have prepared a reconciliation of the net amount (which includes the R 90 000 000 referred to aforesaid) that we believe is payable by Tegeta to OCM.

In the circumstances, we are instructed to advise you that the amount of R 43 492 349 is to be transferred forthwith into the bank of account of OCM, failing which our clients may need to seek legal redress for the transfer of such amount.



In addition to the R43 492 349 which is currently due and payable, you should be mindful that the payment for Tegeta Coal supplied to Tegeta by OCM in the month of June to the amount of R 148 027 783.91 will become payable on 31 July 2016."

Optimum Coal Mine Proprietary Limited (In Business Rescue) letter dated 23 August 2016

- 5.273. This is a letter from the BRP's to Tegeta in which the BRP's state that an amount of R 289,842,376.00 is due and payable by 31 August 2016. A recon is further attached to said email detailing the amount owed.

Urgent Meeting email dated 24 August 2016

- 5.274. On 24 August 2016, the BRP's sent an email with subject "Urgent Meeting" to Mr Howa and Ms Ragavan. The email *inter alia* states as follows:

- a) The BRP's needs assistance in order for the business rescue of OCM to be discharged.
- b) Furthermore the BRP's state the following: "Amounts payable by Tegeta: We have sent a reconciliation of the amounts that Optimum is owed by Tegeta. According to our records, there is currently R 112 million currently due with a further R177 million due at the end of August. We need confirmation that these amounts (or your comments on the recon) will be paid to OCM. If we don't have a discharge of the business rescue by month end, we will need to issue a formal demand for these amounts (which will be the precursor to any legal proceedings against Tegeta to recover these amounts) and we will be compelled to suspend the supply of coal to Eskom pending payment."

Optimum Recon – July 2016 email dated 24 August 2016



- 5.275. This is an email sent detailing the amounts owned to OCM by Tegeta. As per the recon attached to said email Tegeta owes OCM and amount of R289,842,376.00 as at July 2016.

Memorandum- Subject: Tegeta Exploration & Resources (PTY) Ltd Advance Payment Review

- 5.276. This is a memorandum prepared by Mr Molefi Nkhabu ("Mr Nkhabu"), Senior General Manager (Assurance and Forensics) at Eskom, and addressed to Mr Anoj Singh (Group Chief Financial Officer).

- 5.277. The objective of the memorandum was as follows:

"The robustness of the procurement process followed in awarding the Tegeta contract relating to the advance payment;

Whether the advance payment made was in line with the governance processes and contract terms; and

Whether the recoveries are in terms of the contract."

- 5.278. The document finds the all correct due processes were followed and all relevant policies and procedures were followed correctly.

- 5.279. This document was signed on 14 September 2016 by Mr Nkhabu.

Additional information on Eskom Chairman's statement issued today

- 5.280. The following media statement was on 11 June 2016 and was found on the Eskom website. The statement stated as follows:

"Exxaro Arnot Colliery had a contract with Eskom to supply coal to Arnot Power Station for 40 years. This contract expired in December 2015. The cost of coal at



expiry was R1132/ton. The tonnages supplied under the contract were below contractual volumes necessitating Eskom to supplement the supply with other contracts to mitigate security of supply which was a continuous challenge. In anticipation of the expiry of the contract, a Request for Proposal (RFP) was issued to the market in August 2015. This RFP is currently under evaluation and is expected to be awarded by September 2016. It should be noted that Tegeta has not responded to this RFP.

TEGETA AND UMSIMBITHI TRANSACTION

1. Independent intelligence obtained of a potential protest action at Rietkuil and surrounding areas increased the security of supply risk, prompting a declaration of an emergency in December 2015.
2. Continued monitoring of the security of supply risk from January to March revealed the need to build up stock requirements also coincided with strike action at Umsimbithi. This placed a further strain on stock levels prompting an immediate need for additional coal.
3. Subsequently initiatives were pursued which resulted with several suppliers, namely Hlagisa, South 32 (BECSA), Exxaro North Block Complex Colliery (NBC), Umsimbithi, Glencore Arthur Taylor Colliery, Just Coal (Pembani and Bankfontein), Keaton Mining (Pty) Ltd, Vunene Mining (Pty) Ltd Colliery, Tegeta Brakfontein, Optimum Coal Mine supplying coal to Arnot Power Station in January 2016.
4. This was a temporary and suboptimal measure as the coal was not all of the required coal quality for Arnot Power Station. Hence an alternative solution was needed to source the required coal quality due to the adverse effect on generation plant performance and maintenance.
5. In April 2016 the following suppliers (Exxaro (NBC), Hlagisa, Umsimbithi and Tegeta (Optimum)) remained supplying Arnot while the balance of the suppliers indicated above were redirected to supply their original designated Power Stations.



6. Exxaro (NBC), Hlagisa, Umsimbithi and Tegeta (Optimum) continued to supply Arnot, however, a deficit of 2.1M tons remained for the winter supply plan.
7. Exxaro (NBC) and Hlagisa were supplying the maximum quantities possible from their respective mines and consequently could not increase supply to mitigate the 2.1M ton shortfall.
8. The two remaining suppliers, namely Umsimbithi and Tegeta, were approached to increase supply to mitigate the shortfall. Both suppliers were able to meet Eskom's requirements for additional coal quantities at the required coal quality which resulted in approval for extension of both contracts.
9. Tegeta indicated that the required coal quality can only be sourced if they divert their export quality coal to supply Eskom. In addition, there was an indication that additional equipment was needed to reach the required tempo of coal delivery to Eskom that would mitigate the shortfall. These factors led Tegeta to request a prepayment from Eskom.
10. Umsimbithi indicated that they are able to supply additional coal with no additional resource requirements.
11. Eskom concluded a contract with Tegeta to supply 1 250 000 tons of coal from April to September 2016 and have approval to extend the contract with Umsimbithi to supply 540 000 tons from June to September 2016. These two contracts in our view sufficiently address the winter shortfall and security of supply risk relating to coal procurement.
12. The cost of coal from Tegeta was R19.70/GJ and the cost from Umsimbithi was R18.50/GJ, the price difference being explained by the higher rejection level requirement for Tegeta. In both instances we would like to point out that the cost is far lower than the cost of approximately R51/GJ from the original Exxaro Arnot colliery that expired in December 2015.
13. The Tegeta prepayment request was considered on its merits, the current security of supply risk circumstance and previous transactions of a similar nature which is discussed below.



14. *Additional conditions relating to the prepayment included a 3% prepayment discount on the coal price and sufficient security guarantees. The coal CV requirement was increased due to the prepayment request. In addition penalties are applicable in the event that Tegeta does not provide the contracted qualities.*
15. *Tegeta performance against the contract indicates that they are supplying coal with the contracted specification and are expected to deliver all tons, possibly ahead of the contract period.*
16. *Therefore, the transactions concluded with Tegeta and Umsimbithi are considered to be;*
 - *on an armslength basis*
 - *with significant commercial benefits accruing*
 - *Eskom has mitigated security of supply risk, the commercial aspects while*
 - *Ensuring generation performance and reduced maintenance due to high quality coal*
17. *These transactions have enabled Eskom to commit to no load shedding during the winter peak period which is a significant commitment to the country.*
18. *To ensure long term security of supply to Arnot Power Station the current RFP process is projected to be complete by September 2016. It is noteworthy that Tegeta is not one of the respondents to this RFP that has been issued to the market.*

PRE PAYMENT FOR COAL – COMMON PRACTICE

19. *Prepayment is a common commercial practice that is used widely and not unique to Eskom contracts. It is used in in large projects, coal mining contracts and emergency supply contracts. The first Eskom coal emergency arose is 2008 after load shedding due to constrained coal supply conditions.*
20. *During the 2008 emergency, Eskom Board approved advance payments to the value of R400M to enable suppliers to undertake projects needed to supply*



coal. To this end, Eskom concluded a coal processing contract with Isambane (Pty) Ltd with prepayment terms. Three loans were granted to Isambane. Isambane was then required over a period of time to conduct beneficiation and stockpiling services. The agreement was that Isambane would perform these services and eventually pay off the prepayment.

21. Furthermore, a prepayment in the form of a loan was provided to Liketh in 2008 to buy equipment to process coal from Kleinkopje Pit 5 West. The loan was recovered in 12 consecutive instalments from 1 March 2008.
22. Eskom has also entered into loan agreements to assist Rand Mines for capital expenditure. The first loan was payable over a period of 20 years until 31 December 2013. The second loan was in 1998, and it will be paid in full by December 2017. Eskom also assisted another Rand Mines operation with a loan for bridging finance. This loan is paid up.
23. In costplus mine contracts, Eskom prepaid the mines to start up the mining operations. It subsequently pays for the operating costs and a management fee. In return Eskom receives security of supply at the right qualities and volumes. The cost plus mines future investment/prepayment capital requirement is R38bn. The beneficiaries of the R38bn are Anglo, Exxaro and South 32 (formerly BHP Billiton). This upfront payment is in line with the agreed 40 year long term contracts.
24. In October 2015, Exxaro requested full funding of its Matla costplus operation capital requirement. The estimated cost requested by Exxaro is R1.8bn for the establishment of a new mining shaft.

COAL QUALITIES AN INDUSTRY-WIDE ISSUE

25. Eskom continues to measure and monitor the coal qualities from all its suppliers. Tegeta coal qualities are monitored in accordance with Eskom's Coal Quality Management Procedure. This includes Tegeta Brakfontein Colliery and Optimum Coal Mine. The Brakfontein colliery is dedicated to



Majuba and it meets Eskom's coal quality requirements. This coal, like any other, is periodically diverted on a short term basis to alternative Power Stations to meet minimum coal stock requirements.

26. *The Optimum Coal Mine provides two coal qualities to Eskom. The Optimum – Hendrina supply is a blended product of run-of-mine and washed product. This is supplied under the existing Optimum-Hendrina contract that expires in 2018.*
27. *The second product from Optimum from their export mining compound. It is a higher quality coal and this is supplied to Arnot under the current short term agreement.*
28. *It should be noted that Eskom has a claim against Optimum for R2bn relating to out of specification coal delivered. Eskom has vigorously pursued this claim with the previous owners of Optimum, registered its rights with the business rescue practitioners and also indicated its intention with the new owners of Optimum being Tegeta that Eskom will be pursuing this claim.*

ESKOM'S RESPONSE TO COAL SUPPLY CHALLENGES

29. *In general, Eskom has experienced numerous coal quality challenges with various suppliers, including long-term tied collieries. To mitigate this exposure, Eskom has, over time, improved on coal quality monitoring, assurance, and lately risk transfer. A number of changes are being considered and will be implemented for all new contracts and renegotiated for all contracts. These changes are as follows:*
 - *transfer of coal quality certification and payment point to receiving point, power stations versus current quality pre-certification at the supply point by an Eskom-appointed and managed laboratory contractor;*
 - *withholding of payment or coal price adjustment in the event that coal quality at the delivery point is inferior to contractual qualities; and*
 - *upfront payment of a quality deposit by suppliers to Eskom.*



30. Eskom continues to engage the industry on coal quality, as well as coal pricing, in order to ensure receipt of an optimal coal product at the right price. To this end, current coal contracting discussions are aligning coal pricing and escalations in line with Nersa coal cost determinants. Commercial decisions that consider security of supply, risks associated with coal costs, and optimal cost of coal continue to be balanced, ensuring that the optimal decisions are in the interests of Eskom and the South African consumer."

Nazeem Howa Interview with Carte Blanche dated 19 June 2016

5.281. I noted an Interview done by Mr Nazeem Howa on Carte Blanche on 19 June 2016. After listening to the full unedited version of the interview with Mr Howa, Mr Howa stated the following during said interview:

- a) Eskom previously bought coal R1132 from Exxaro for the Arnot Power Station. Tegeta's supplies coal at half the price to Arnot Power Station.
- b) Eskom approached Tegeta for the additional supply of coal.
- c) Tegeta was approached to increase to 350 000 tons of coal per month.
- d) Tegeta/OCM needed the prepayment for the Arnot deal. "It was an extraordinary request from us".
- e) Until Eskom approached us to increase our supply there was no talk of a prepayment. We raised the prepayment saying we could not supply coal without the prepayment.
- f) In December when we closed the purchase of OCH/OCM deal we needed to fund the deal. As part of the deal we needed to prove funding.



- g) Tegeta initially gave the Loan Consortium three options:
- a) Roll over the debt for the period committed for and keep all securities in place.
 - b) Second was Tegeta will put in a R1 billion in cash, roll over the rest and the Loan Consortium keep securities in place over OCM. The Loan Consortium would in addition, take the Eskom payment directly and Tegeta would not see any of the Eskom money.
 - c) This third option was *"Give us a haircut and we purchase cash"*.
- h) We paid for the mine with a mixture of debt and our own funding.
- i) Proof of payment for the mine was required December (Tegeta needed to show funding)
- j) The Loan Consortium would not of accepted if they did not have the funding in place.
- k) A Foreign bank gave them the funding for the purchase.
- l) Some of the reasons given by Mr Howa for the prepayment were as follows;
- m) Drag lines were decommissioned in June, equipment decommissioned, cost to restart the drag lines is R1 billion; and
- n) The prepayment funds was used to service the Arnot contract.



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- o) Eskom still pays on a weekly basis due to OCM being in business rescue.
 - p) Mr Howa stated that OCM are in Business rescue and therefore special conditions exist for us.
 - q) Agreed to take over all obligations to Eskom when Tegeta purchased OCH/OCM.
 - r) With regards to the penalty claim:
 - a) *"If you look at the history of the penalty claim, Glencore wanted to fight the penalty, we will also fight it."*
 - b) *It will be a fight with Eskom over the penalty claim.*
 - c) *I met with the BRP. The penalty claim if anything should be significantly lower.*
 - d) *Tegeta will take their chances with arbitration over the penalty claim.*
 - s) *We got a piece of export allocation. We hope to supply 5 million tonnes of coal.*
 - t) *We bought a mine in Business Rescue, we wanted to ensure we save jobs, to maintain power supply, to maintain Hendrina power supply."*

Response To The List Of Questions For Ayanda Nteta In Re Investigation Into Complaints Of Improper And Unethical Conduct By The President And Officials Of State Organs Due To Their Alleged Inappropriate Relationship With Members Of The Gupta Family

5.282. I posed a number of questions to Ms Ayanda Nteta ('*Ms Nteta*') who is the acting General Manager for Fuel Sourcing at Eskom. Ms Nteta was involved during the



processes of sourcing coal for Arnot Power and the awarding of contracts to Tegeta. The ensuing paragraphs will detail her response, as is, to said questions:

"6. The shortage of coal led to Eskom declaring emergencies in 2008 and 2015. In 2008 it became clear that Eskom had to develop strategies to enter into coal supply contracts that will ideally cover the balance of the estimated shortfall volume of coal required until March 2018. There were inherent difficulties in embarking on long term procurement strategies that were as a result inter alia of the timing constraints of the negotiating period and mine establishment.

7. Short to medium procurement was identified as being the best suitable option in light of the fact that Eskom at all times had to ensure that the burn requirements of its power stations were met. This was vital in order to maintain and ensure the acceptable stockpile levels for the required days and the burn rate of the power stations, all in the plight, to ensure security of electricity supply.

III. THE PROCUREMENT FRAMEWORK

Eskom's Procurement and Supply Chain Management Policies (SCM)

9. In terms of section 51 of the Public Finance Management Act 1 of 1999 ("the PFMA") an accounting authority must ensure that the public entity has and maintains an appropriate procurement and provisioning system which echoes the requirements of section 217 of the Constitution. It must be fair, equitable, transparent, competitive and cost-effective. The policy also needs to align with the Preferential Procurement Policy Framework Act 5 of 2000 and the regulations published thereunder. These prescribe the requirements regarding black economic empowerment considerations.



10. Eskom has developed such a procurement and provisioning system. The applicable SCM Policies (both current and replaced) that are necessary to understand the background of the procurement processes under investigation by the Public Protector are the following:
- 10.1 Eskom's Procurement and Supply Chain Management Procedure 32-188 effective from 1 December 2006;
 - 10.2 Eskom Short Term Emergency Coal Procedure GGP 1194 effective from dated April 2004;
 - 10.3 Eskom's Procurement and Supply Chain Management Procedure 32-1034; and
 - 10.4 The Medium Term Coal Procurement Mandate of August 2008.
11. SCM Policy 32-188 and GGP 1194 was replaced by SCM 32-1034, save to the extent that the Medium Term Coal Procurement Mandate of August 2008 adopted in accordance with SCM Policy 32-188 remains valid until March 2018.
12. As with SCM Policy 32-188, SCM Policy 32-1034 made provision for emergency procurement and ratification. They define a procurement emergency as a situation that may give rise inter alia to the treat of interruptions in the supply of electricity to customers or to load loss.
13. SCM 32-1034 makes provision for a negotiation process without prior tendering with the following parameters:
- 13.1 The criteria for the use of this type of procurement method;
 - 13.2 The process to be followed which includes the preparation of a mandate to be approved by the approval authority;
 - 13.3 The negotiation team;
 - 13.4 The table of delegations of authority and signing authorities; and
 - 13.5 The prescribed templates.



14. The Short Term Emergency Coal Procedure GGP 1194 explains an emergency as a risk to generation of electricity due to coal shortages which may include the following situations:

- 14.1.1 Unanticipated breakdown of units or other technical crises at any of Eskom's power stations resulting in diversion of burn to one or more unaffected power stations, thus leading to a shortage of coal;
- 14.1.2 Unanticipated breakdown or other technical crises at any of the mines supplying Eskom's power stations, resulting in a shortage of coal;
- 14.1.3 Unanticipated increase in the burn rate at power stations resulting in the rate of delivery of coal to the affected power stations being exceeded by the burn at the power station and the stockpiles being depleted;
- 14.1.4 Other instances, not covered herein, which may be deemed as emergencies from time to time, considering the standard Eskom policy on emergency situations.

15. The Short Term Emergency Coal Procedure GGP 1194 was replaced by emergency process set-out in SCM 32-1034. The emergency coal procurement process has evolved since it was last adopted. Eskom relies on coal stock at power stations to minimize risks (of interruptions in the supply of electricity to customers or load loss) hence the emergency situation on coal is not likely to give rise to an interruption within 24 hours as envisaged in the Procurement and Supply Chain Management Procedure 32-1034.

16. The coal supply emergency situation for a power station meant that, if coal is not secured immediately the coal stock would be depleted before additional coal is delivered if it is to be secured using normal procurement process via one of the acceptable procurement methods or sourcing mechanisms.

17. The imminence of the emergency is therefore at least within the period equivalent to the coal stock available i.e. within the period of power station's



existing coal stock days held or if there is reasonable cause to believe that the national key point is at risk. Therefore, in executing the emergency coal procurement there is a need to consider this time limit and the coal supply value chain.

A new process is being developed to better deal with coal emergency. Based on the emergencies Eskom has experienced in respect of two incidents cited above, but not limited thereto, the following procedures have been followed in line with emergency procurement process for coal:

32-1034 emergency process	Developing Framework for PED emergency process
An emergency is a situation that may imminently / immediately (i.e. within 24 hours) give rise to the following threats/ risks to Eskom which cannot be readily alleviated through any other means or interim measures	An emergency is a situation that may imminently (i.e. within the power station's existing coal stock days held) give rise to the following threats/ risks to Eskom which cannot be readily alleviated through any other means or interim measures
i. Where an emergency arises, the End-User contacts the most senior available Eskom official (minimum E-Band level) responsible for the site and notifies him / her of the emergency situation. ("Available" means present on site or available by telephone, cellular phone or other means);	Where an emergency arises, the End-User (responsible for the Power Station) contacts the Senior General Manager of Primary Energy Division or the Chairman of the PED Tactical Command Centre (PED TCC) and notifies him / her of the emergency situation.
ii. The senior official decides on the action needed to prevent the threat from materialising, and if procurement is required, he/she authorises the required procurement, without any further authorisation from a Delegated Approval Authority;	The Senior General Manager of PED or the Chairman of the PED TCC will convene a PED TCC meeting to evaluate the situation and accordingly declare the emergency. The Senior General Manager of PED or the Chairman of the PED TCC then decides on



	<p>the action needed to prevent the threat from materialising, and if procurement is required, he/she authorises the required procurement, without any further authorisation from a Delegated Approval Authority.</p> <p>If procurement is required the PED TCC needs to guide the Procurement Practitioner on the following:</p> <ul style="list-style-type: none"> • process to be followed to contact existing and/or potential suppliers, • quantity and quality of coal to be procured, • duration of supply, • real base and aspiration prices, • evaluations to be conducted on the applicable suppliers, and • evaluation criteria
iii. The End-User contacts the applicable supplier to deliver the assets, goods or services;	<p>The Procurement Practitioner contacts the applicable supplier(s) to procure the coal as guided by the PED TCC.</p> <p>A PR is created by the End-User and routed to an assigned Procurement Practitioner to create purchase order(s).</p>
iv. The End-User, together with the senior Eskom official authorising the emergency procurement is required to formally request a ratification of the emergency procurement on a Commercial Transaction Approval Form (together with the invoice for payment), for approval by a Delegated Approval	<p>The End-User, the Procurement Practitioner, together with the Senior General Manager of PED or the Chairman of the PED TCC authorising the emergency procurement are required to formally request a ratification for each of the emergency procurement(s) on a Commercial Transaction Approval Form (together with the invoice for</p>



<i>Authority which must be a PTC;</i>	<i>payment), for approval by a Delegated Approval Authority which must be a PTC.</i>
v. <i>Only once ratification for the emergency procurement has been received by the End-User (and confirmed via recorded minutes of the PTC) then only can a PR be created by the End-User and routed to an assigned Procurement Practitioner to create a purchase order, thereby enabling payment of the invoice;</i>	<i>Only once ratification for the emergency procurement has been received by the End-User (and confirmed via recorded minutes of the PTC) then only can invoice(s) be paid.</i>
vi. <i>To the extent that the PTC determines that the procurement was not warranted by an emergency as defined in this Procedure, condonation must be sought for the procurement, as per the process for condonation set out in this Procedure.</i>	<i>To the extent that the PTC determines that the procurement was not warranted by an emergency as defined in this Procedure, condonation must be sought for the procurement, as per the process for condonation set out in this Procedure.</i>

The Medium Term Coal Procurement Mandate 2008

18. *In terms of this mandate the Primary Energy Department can negotiate and conclude contracts with suppliers on a medium term basis for the supply and delivery of coal to various Eskom power stations for the period of October 2008 to March 2018.*
19. *On 27 July 2008, the relevant authority from the Primary Energy Division (PED) prepared a request to obtain a mandate to negotiate and conclude contracts on a medium term basis for the supply and delivery of coal supplies of 490,8 MT to meet burn requirements at various Eskom power stations for the period October 2008 to March 2018. The PED developed a long-term coal supply strategy which addressed the burn requirements to mitigate the occurrence of an emergency in the future by entering into long term contracts.*



However a shortfall of coal existed when comparing the burn requirement to the then existing and planned long term coal supply contract. It was projected that the shortfall would be address with medium term supplies.

20. It was therefore recommended in terms of the provisions of SCM 32-188 mentioned above that a mandate be given in these terms:

- 20.1 "To negotiate and conclude medium term coal supply and delivery contracts of 490,8 MT to meet coal burn requirements for the period October 2008 to March 2018.*
- 20.2 The maximum value of the proposed contract will be R164 418 M (real base, excluding CPA, VAT, fuel price adjustment and quality price adjustments).*
- 20.3 The Chief Officer (Generation Business) is authorised, with the power to delegate further, to take all the necessary steps to give effect to the above, including the signing of any agreements, consents or other documentation necessary or related thereto."*

21. On 11 September 2008 the BTC approved a mandate to negotiate and conclude Coal Supply Agreements ("CSA") as per the abovementioned submission.

22. On 19 October 2010 and in line with the provisions of the SCM 32-188 which required that the lead negotiator should submit a written feedback report to the approval authority when the contract is in place, the PED prepared an interim feedback on the results of the negotiations and contracts concluded as at that date with suppliers for the supply and delivery of coal to various Eskom power stations for the period 1 October 2008 to 31 March 2018 as well as a request for further additional resolutions.



23. In this feedback, the PED explains, *inter alia*, the following factors in line with the SCM 32-188:

- 23.1 Sourcing strategy;
- 23.2 Contracting principles;
- 23.3 Contracting management;
- 23.4 Supporting systems;
- 23.5 The results of the negotiations to date; and
- 23.6 The medium term contracts concluded.

24. In light of the fact that there was still uncontracted coal to March 2018, the PED requested approval of further resolutions. The following resolutions be approved by the BTC on 3 December 2010:

- 24.1 "The total quantity of coal contracted is 192.72 Mt;
- 24.2 The weighted average price for coal contracted is R262.78/y (R8.17 GJ at a transport portion of R97.32/t);
- 24.3 The total value of contracts concluded is R50 561 million;
- 24.4 The Divisional Executive has taken all steps necessary to give effect to the above including the signing of contracts or all other documentation or consents related thereto; and
- 24.5 The Committee ratifies the transport component (R/t) which is not within the approved mandate.
- 24.6 The Division Executive is granted the power to delegate further, the following contingencies to be executed by means of delegation consent forms (DCFs) for contracts already agreed:
 - 24.6.1 extended duration of individual contracts by not more than six months when necessary;
 - 24.6.2 increase the value of individual contracts concluded by not more than 10% of the original contract value capped at R500 million, and will not exceed the overall approved mandate;



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- 24.6.3 *increase coal quantities contracted by not more than 10% of the maximum contracted quantity totalling 19Mt; and*
- 24.6.4 *relax contractual coal qualities temporarily when necessary without compromising plant performance or integrity and in consultation with the DE Generation."*
- 24.7 *Approval is granted to negotiate and conclude contracts with suppliers for the life of mines that have resources that extend beyond the original mandate period ending 31 March 2018 within the pricing parameters of the approved mandate and Eskom's long-term coal strategy;*
- 24.8 *Approval is granted to continue to negotiate and conclude contracts with suppliers that have contracts concluded before the new quality regime within prices determined by the "Coal Quality Effects Model" and within the approved mandate parameters;*
- 24.9 *The Divisional Executive, Primary Energy, is authorised, with the power to delegate further, to take all the necessary steps to give effect to the above including the signing of any agreements, consents or other documentation necessary or related thereto; and*
- 24.10 *A Checklist of the processes to be followed for the relaxation be made available to the mandating authority."*
25. *In September 2012 and in response to a changing primary energy environment, the PED requested approval for an enhanced set of key strategic actions for Eskom's Coal Supply Strategy (2012), in response to the changing primary energy environment and to align closer with Government's and Eskom's transformation imperative. The following were noted:*



25.1 *Eskom's Long Term Coal Supply Strategy approved in 2008 focused on ensuring security of coal supply and minimising the increasing costs of coal. To give effect to the 2008 Long Term Coal Supply Strategy, Primary Energy Division (PED) developed a portfolio of related strategies that include:*

- 25.1.1 *Long Term Coal Supply Negotiation and Contracting strategy;*
- 25.1.2 *Cost Plus Optimisation Strategy;*
- 25.1.3 *Long Term Coal Logistics Strategy;*
- 25.1.4 *Road to Rail Migration Strategy;*
- 25.1.5 *The Waterberg Strategy;*
- 25.1.6 *Water Strategy for the Waterberg; and*
- 25.1.7 *Medium term Coal Supply strategy.*

26. *On 6 September 2012, the BTC approved this long term strategy.*

27. *On 16 April 2014, the BTC considered a follow-up feedback report prepared by PED on the results of the negotiations and Coal Supply Agreements concluded to date with various suppliers for the supply and delivery of coal to Eskom Power Stations. This was for the period October 2008 to 31 March 2018 as well as the relevant Coal Supply Agreements that have been contracted for the Life of the Mine. It was noted in this submission that there was still a requirement for approximately 39.31 Mt of coal to be procured over the next four years. It therefore made business sense to keep the mandate open to allow for the procurement of coal to be made expeditiously. The following shortfalls were projected:*

<i>Financial Year (FY)</i>	<i>Total Estimated Shortfall (Mtpa)</i>
<i>FY2015</i>	<i>3.47</i>
<i>FY2016</i>	<i>10.62</i>



FY2017	14.09
FY2018	11.13
FY2019	13.09
FY2020	21.26
FY2021	17.02

28. In relation to the feedback in the status of the Medium term Mandate 2008, the BTC was advised that the Supply Plan of March 2014 and CSOM have confirmed that there was, over the next four years, still an estimated shortage of 39.31 Mt. The Medium Term Mandate was seen as the optimum mechanism to source this need until long-term contracts were put into place and to fill future gaps between changing burn plans and existing supply. The Medium Term Mandate also provided an opportunity for Emerging Miners to be identified and developed and for Eskom to provide support for Emerging Miners in that complex environment.
29. The BTC noted the feedback given and in light of the projected shortfalls, the BTC supported, inter alia, the recommendation that:
- 29.1 The team continues to negotiate and conclude Coal Supply Agreements with suppliers within the parameter of the mandated pricing and qualities as approved by the BTC on 11 September 2008 and the additional resolutions approved by the same Committee on the 3 December 2010. The latest Supply Plan indicate that there will continue to be a shortfall of coal when comparing the burn requirements to the existing contracted supply of coal, there is therefore a continued need for flexibility in supply which will be met through medium term supplies, hence to keep the mandate open.
- 29.2 The PED be authorised to take all the necessary steps to give effect to the above including the signing of any Coal Supply Agreements, consents or other documentation necessary.

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On 10 February 2016, the BTC considered a submission from Primary Energy dated November 2015 which provided feedback on the negotiated outcomes for Coal Supply Agreements (CSA's) concluded with various suppliers for the supply and delivery of coal to various Eskom Power Stations under the 2008 Medium Term mandate.

30. The following pertinent feedback was noted in this report, that:

- 30.1 "The Medium Term Mandate provides the mechanisms required to procure coal expeditiously in order to fill the gap between burn plans and supply from existing long term sources. This flexibility is critical in maintaining responsiveness to changes in both internal to PED and external coal supply environments. It is estimated that there is still volume of 96.71Mt remaining from the 490.8Mt that was granted by the BTC in 2008 (see figure 1). In order to meet the shortfall for the current financial year (FY) 2016 and beyond, Eskom is engaging with suppliers to potentially deliver remaining volumes of 96.7Mt left in the mandate and A&F will provide assurance to the Group Executive Generation that the procurement processes followed for contracting the 96.7Mt was fair and transparent and is in line with the Eskom procurement process for coal.
- 30.2 It will be beneficial to the organisation that this Medium Term Mandate remains open until the entire mandated volumes of 490.8Mt have been procured and only then can it be closed. This would allow PED to negotiate and conclude Coal Supply Agreements for Life of Mine (LOM) where possible, thereby securing the resource and ensuring security of supply for Eskom.
- 30.3 The latest Supply Plan indicates that shortfall will continue to exist when comparing the burn requirements to the existing contracted supply of



coal, therefore resulting in a continued need in supply which will be met through the medium term supplies, hence the need to keep the mandate open until the mandate volumes have been procured."

31. *The BTC resolved that the following resolutions be noted:*
- 31.1 *"That the total quantity of coal contracted to date is 394.09Mt (as at June 2015) of the 490.8Mt in the mandate approved in 2008.*
- 31.2 *That the weighted average delivered cost of coal contracted is R375.33 (three hundred seventy five rands and thirty three cents) per tonne (comprising a coal portion of R253.24 (two hundred and fifty three rands and twentyfour cents) per ton at a calorific value (CV) of 20.15 MJ/kg (As Received) and a transport portion of R122.09 (one hundred and twenty two rands and nine cents) per tonne.*
- 31.3 *That the Primary Energy team will continue to negotiate and conclude Coal Supply Agreements with suppliers within the parameters of the mandated pricing and qualities approved by the BTC on 11 September 2008, and the additional resolutions approved by the same Committee on 3 December 2010 and 16 April 2014 respectively until the balance of 96.7Mt of the 2008 Medium Term Mandate is contracted.*
- 31.4 *Assurance and Forensics Department (A&F) will provide assurance to the Group Executive Generation on the procurement processed followed for contracting the 96.7Mt before concluding the remaining coal contracts."*
32. *Again on 10 February 2016, the BTC considered a submission from Primary Energy, Group Executive Generation dated 4 February 2016 requesting a mandate to negotiate but not to conclude CSA's with coal suppliers for the supply and delivery of shortfall call to various Eskom Power Stations for the period 1 March 2016 to 31 March 2020. This*

A handwritten signature in black ink, appearing to be "R" followed by a flourish, and another signature below it, possibly "J. K.".



mandate was supported by a submission requesting the approval of a Contracting and Procurement Strategy for the supply of shortfall for road and rail deliveries to various Eskom Power stations for the same period. The approved procurement strategy is distinct from that adopted in terms of the Medium Term Mandate and is intended to address further shortfalls not covered in the Mandate.

IV. THE CONTRACTING REQUIREMENTS FOR COAL

- 33. *The Eskom PED Contracting Requirements for Coal of November 2013 (which evolves with changes in circumstances over time) sets minimum requirements applicable for contracting for coal either on a short or medium term. Material requirements include the following:*
 - 33.1 *The Environmental and Legal Requirements:*
 - 33.1.1 *Valid Mining right/Permit and OFF-Take Agreements where applicable;*
 - 33.1.2 *Approved Environmental Management Program Report;*
 - 33.1.3 *Latest detailed Closure Cost Assessment Report;*
 - 33.1.4 *Integrated Water Use License Application/Permits (IWULA);*
 - 33.1.5 *National Environmental Management Act 98 (NEMA) Authorisations.*
 - 33.2 *Safety and Health Requirements:*
 - 33.2.1 *Safety Health and Environment Policy;*
 - 33.2.2 *Letter of Good Standing with Compensation Commission;*
 - 33.2.3 *A copy of legal appointments and related qualifications;*
 - 33.2.4 *Baseline Safety Health and Environmental (SHE) Risk Assessment.*
 - 33.3 *Technical including Quality Requirements:*
 - 33.4 *Resource Statement as well as Competent Persons Report;*
 - 33.5 *Borehole information;*
 - 33.6 *Mine Plan and Schedule*



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- 34. *Commercial Requirements:*
 - 34.1.1 *A formal offer to Eskom;*
 - 34.1.2 *List of directors and shareholding;*
 - 34.1.3 *Company registration documents;*
 - 34.1.4 *Valid original Tax Clearance certificate;*
 - 34.1.5 *Valid B-BBEE verification certificate;*
 - 34.1.6 *Certificate of compliance with the Employment Equity Act (if > 50 employees);*
 - 34.1.7 *Audited and signed latest 3 years financial statements;*
 - 34.1.8 *Standards Coal Supply Agreements and Annexes.*

 - 35. *The contracting process is elaborated on as follows:*
 - 35.1 *Step 1: Technical Service Department reviews the documentation received. If the documentation indicates that the coal is of quality in which Eskom may be interested, a ten-ton sample of the Eskom quality product coal will be requested from the supplier. Eskom will take three tons from the ten-ton sample provided. This coal will be tested at the Eskom Testing Facilities at Rosherville.*
 - 35.2 *Step 2: On-site evaluations by Technical Services, Environmental and Health and Safety Representatives to verify the information submitted. The evaluations will take place at every source that will make up the Eskom product.*
 - 35.3 *Step 3: If the disciplines are satisfied after conducting the on-site visits, Fuel Sourcing will obtain a report per discipline recommending the reserve, and this will allow the commercial process and negotiations to commence.*
 - 35.4 *Step 4: The Pricing Principle that PED works from is cost plus a fair return for an efficient miner.*
 - 36. *The Public Protector is referred to the bundles 1 to 4 of the National Treasury investigation documents to compare the process followed in*



respect of other suppliers with the process followed for Tegeta Brakfontein. In doing so it must have regard to the evolving nature of the coal supply requirements within the scope of the Medium Term Mandate.

V. THE PROCUREMENT PROCESS FOR BRAKFONTEIN - MAJUBA

37. As mentioned above in this document, the procurement process followed in the awarding of the coal supply agreement to Tegeta from Brakfontein Colliery was concluded under the Medium Term Mandate approved in 2008. The procurement was conducted in terms of the coal contracting process set out in the PED Contracting Requirements for Coal of November 2013 as set out above.
39. The sequence of events leading up to the conclusion of the coal supply agreement are as follows and within the parameters of the Medium term Mandate 2008 (the documents are in the bundles: Tegeta/Brakfontein provided to the Public Protector)-
- 39.1 Eskom's first interaction on Brakfontein was on 15 May 2012. The offer entailed 80 tons per month of 21MJ/kg coal with an immediate off-take. For a summary of Eskom's engagement on the Brakfontein resources, we refer to an internal memorandum from Primary Energy to the Group Executive: Commercial and Technology dated 26 May 2014. The memorandum provides a high-level overview of the initial process from 2012 to May 2014.
- 39.2 During January 2014 Tegeta Explorations and Resources (Pty) Ltd ("Tegeta") again approached Eskom to potentially supply from the Brakfontein resources;
- 39.3 Only in 2014 Eskom had initiated an environmental assessment for the potential of the Brakfontein resources. An environmental report by



Eskom dated April 2014 in respect of the Brakfontein resources of Tegeta Explorations and Resources (Pty) Ltd ("Tegeta") on behalf of Idwala Coal Crypts (Pty) Ltd was prepared, which report concludes "Contracting with Idwala Coal Crypts (Pty) Ltd for coal from Brakfontein Colliery is recommended. Tegeta Exploration and Resources (Brakfontein) is in compliance with Eskom contracting requirements. Brakfontein Colliery has not yet received its IWUL, Primary Energy Division (Environmental Department) will continue to monitor progress of water use license application. It is also important to note that this recommendation is only for the contracting of supply from Brakfontein Colliery and not Vierfontein."

- 39.4 *On 9 May 2014 Eskom's representatives had a meeting with Goldridge on the proposed supply from both Brakfontein and Vierfontein, during which Eskom indicated its preference and terms of engaging with suppliers;*
- 39.5 *On 12 May 2014 Eskom responded to a complaint by Idwala on the delay in finalising the applications for coal contracts which were submitted in 2012.*
- 39.6 *A technical Assessment Report dated June 2014 detailing the technical suitability of the coal from the Brakfontein resources, which recommended that only the Brakfontein seam 4 lower was within Eskom power station specifications, subject to a combustion test being conducted;*
- 39.7 *On 10 July 2014 Eskom's representatives had meetings with representatives from Goldridge discussing both Vierfontein (with environmental concerns) and Brakfontein. In respect of Brakfontein the technical assessment report was discussed, specifically which coal seams are suitable for Eskom;*
- 39.8 *A combustion test and chemical analysis was conducted which led to the meeting on 23 September 2014;*



- 39.9 *The meeting of 23 September 2014 indicated that coal from Brakfontein is potentially suitable for use at certain Eskom power stations.*
- 39.10 *On 23 September 2014, Tegeta provided Eskom with a formal offer for seam 4 lower setting out the proposed volume, price and qualities*
- 39.11 *A presentation on the resource evaluation was done in November 2014;*
- 39.12 *On 23 and 30 January 2015 Eskom and Tegeta had extensive discussions on the qualities, volume and price, including the mining techniques Tegeta will follow. As part of the price negotiation Eskom specifically informed Tegeta that "JB urged that Tegeta review its price, if they are unable to review their price Eskom would have to look at alternative sources."*
- 39.13 *On 10 March 2015 Johan Bester from Eskom Fuel Sourcing addressed an internal memorandum to Vusi Mboweni where he recommends having reference to the Medium Term Mandate, the conclusion of a coal supply agreement as follows –*
- 39.13.1 *Price at R13.50 per gigajoule for a combustion of seam 4 upper and lower;*
- 39.13.2 *Volume commencing at 65 000 tons per month from 1 April 2015 increasing to 100 000 tons per month from 1 October 2015*
- 39.13.3 *Duration 1 April 2015 for ten years;*
- 39.14 *On 10 March 2016 Eskom and Tegeta concluded a coal supply agreement for the required quantity and quality of coal from the Brakfontein resource.*
40. *Eskom has prepared a report to National Treasury setting out the process from conclusion of the coal supply agreement. The report also deals with all payments and coal rejected by Eskom. We refer the Public Protector to the National Treasury files, specifically in respect of round 5 and 6. These files contain further contextual information for the Public Protector to consider.*



VI. THE PROCUREMENT PROCESS FOR OPTIMUM COAL MINE – HENDRINA POWER STATION

The events leading up to the acquisition by Tegeta of the controlling shares of Optimum

41. *Eskom concluded a long term coal supply agreement ("CSA") with Optimum Coal Mine (Proprietary) Limited ("OCM") and Optimum Coal Holdings (Proprietary) Limited ("OCH") in 1993, which CSA expires on the 31 December 2018. For the duration of the CSA, Eskom and OCM/OCH (controlled by Glencore South Africa at that stage) have had a number of impasses regarding the coal supply from the Optimum Mine to Eskom's Hendrina Power Station. As a result of these impasses which include, inter alia, the failure to meet the coal quantity requirements of the power station, Eskom initiated arbitration proceedings against OCM and OCH for the accrued penalties, it was placed under voluntary business rescue. Despite various supply concerns with OCM during the business rescue process, OCM has continues to supply coal to the Hendrina Power Station based on the price determined in the CSA.*
42. *During any business rescue proceeding, such as the OCM business rescue, the business rescue practitioner is solely in charge of the operation of OCM and has an obligation to develop a business rescue plan to ultimately discharge the company from business rescue once It is no longer financially distressed. The business rescue practitioner through its own processes concluded, inter alia, that the best manner in rescuing the business would be for another company to acquire OCM. Through the business rescue process the Tegeta/OCM transaction came about.*



43. Pursuant to Tegeta being identified as the purchaser of the issued shares of OCM, the business rescue practitioner and Tegeta approached Eskom for its consent to the cession of the coal supply agreement from OCH in terms of the commercial agreement concluded between Glencore, OCH, OCM and Tegeta. Eskom has imposed strict conditions for its consent to the cession of the coal supply agreement, one of which being the substitution of Tegeta as a party to the CSA and guarantees being put in place for Tegeta to comply with the coal quality parameters to Hendrina Power Station. The non-confidential report from the Competition Commission (provided to the Public Protector) provides more details of the Tegeta/OCM transaction.
44. The business rescue process of OCM has now been concluded. The supply of coal to the Hendrina Power Station is on the basis set-out in the coal supply agreement, with specific variations as recorded in correspondence exchanged between the parties to ensure OCM is able to meet the coal quality requirements.
45. It should be duly noted that Ms Nteta has expressed a high level answer on the question asked, however, she has limited knowledge on specific information as she was not the contract manager for the Hendrina Power Station.

VII. THE PROCUREMENT PROCESS FOR OPTIMUM COAL MINE - ARNOT POWER STATION

In respect of the supply of coal from the Optimum Mine and Tegeta to the Arnot Power Station, the following should be understood.



46. *The supply of coal from the OCM through Tegeta (who in terms of the commercial transaction between the business rescue practitioner of OCM, Glencore and Tegeta would become the owner) to the Arnot Power Station was necessitated by the closure of the Arnot Coal mine. The closure of the Arnot Coal mine was as a result of the CSA with Exxaro coming to an end due to the effluxion of time (i.e. 31 December 2015).*
47. *For various commercially sound reasons, one of which being the astronomical cost at which Eskom bought coal from Exxaro (approximately R1132 per ton) and operational concerns with the running of the Arnot mine by Exxaro, Eskom elected not to continue with the coal supply from the Arnot coal mine. Any extension of such a coal supply agreement, despite bona fide efforts to do so in Eskom's view would not have been in the best interest of the public. Keeping this in mind, Eskom initiated a public procurement process for the supply of coal to the Arnot Power Station in August 2015. The coal quality requirements of the Arnot Power Station are higher than those of most of Eskom's power stations, which makes securing suppliers so much more difficult.*
48. *As will be gleaned from the documents provided to the Public Protector (in the Arnot Power Station RFP files), this RFP process only ended in August 2016. When considering the emergency supply by Eskom for the period 1 January 2016 to 30 September 2016 for the Arnot Power Station, regard must be had to the procurement process for coal which Eskom initiated in August 2015. Eskom also refers the Public Protector to the files labelled as Exxaro-Arnot, specifically the invoices reflecting the rand-per-ton for the cost of coal which Eskom paid to Exxaro until*



31 December 2015. As at December 2015 Eskom paid to Exxaro. R1454.43 per ton.

49. By 1 January 2016 Eskom had to secure emergency coal supply from other mines such as OCM in order to ensure continued supply to the Arnot Power Station. OCM is one of a handful of mines in close proximity to the Arnot Power Station capable of supplying the coal quality specifications required by the power station. The only reason OCM had available capacity to supply Eskom on an emergency basis with the higher grade coal, was because its export mine had excess capacity due to the reduction of output prior to the business rescue process. The coal specification supplied to Hendrina Power Station is not suitable for the Arnot Power Station.

50. With reference to Eskom's procurement policy, we now explain the contracting process followed by Eskom to procure emergency coal from, inter alia, Tegeta for the Arnot Power Station from the Optimum Colliery.

The contracting process followed

51. The procurement process followed for the supply of coal for Arnot Power from Tegeta was based on an emergency declared on 23 December 2015 on Arnot Power Station coal supply by the Primary Energy Technical Control Centre (PED TCC), to mitigate the risk of low coal stock levels." As discussed above. The contract between Eskom and Exxaro in respect of coal supply to Arnot Power Station was due to come to an end on 31 December 2015. The security of supply of coal from January 2016 was thus at risk due to security threats against coal supplied by road transport to Arnot Power Station and the risk of strike



action by the Amot Colliery employees, due to the closure of the Amot Colliery. Two suppliers, South 32 Holdings (Pty) Ltd and Tegeta Exploration and Resource (Pty) Ltd were contracted for the month of January to supply the power station.

52. The Group Executive: Generation requested an emergency plan to increase stock level and to increase the stockpile as soon as possible before 1 January 2016. The following important decisions and actions were noted at an emergency meeting held on 23 December 2015:
 - 52.1. "The PED TCC declared the Amot Coal Supply Emergency with immediate effect;
 - 52.2. The SM Integrated Planning and the Coal Supply Manager at Arnot were to determine what coal was in the system that can be moved to Arnot and that the Festive Period safety protocol should be observed;
 - 52.3. The Acting GM Fuel Sourcing was requested to follow the emergency procedure to procure additional coal and to speed up the conclusion of contracts in the pipeline.
 - 52.4. The Chief Executive and the Group Executive was to be requested to sign-off any deviations from the standard process should need arise;
 - 52.5. The Acting GM Coal Operations and Chairperson PED TCC was to submit a request to reduce burn at Arnot;
 - 52.6. Daily status update messages to be sent to the Group Executive; and
 - 52.7. The PED SGM to engage Eskom Security DE for support on security intelligence."
53. The procurement of coal from Tegeta to address the emergency situation at Arnot Power Station was in accordance with the process for emergency coal in terms of SCM 32-1034. Pursuant to the emergency declared at the Arnot Power Station Tegeta submitted an offer to supply



coal to the Arnot Power Station. Tegeta's offer (in line with the Eskom procedure) was received on 8 January 2016 in respect of coal from the Optimum Colliery. At that stage the OCM (in business rescue) the holder of the mining right for the Optimum Colliery was in the process of being acquired by Tegeta through the acquisition of the majority of the issued shares of OCH. On 14 January 2016 Tegeta and Eskom concluded a short term contract for the supply of 100 000 tons of coal for the Arnot Power Station as emergency supply.

54. During February 2016, there was a further need identified to increase the supply of coal for the 3 months to 30 April 2016. On 15 February 2016 Ms. Nteta prepared a briefing note to Mr. Vusi Mboweni: Senior General Manager: Primary Energy Division justifying the need to conclude a further coal supply agreement for the supply of 500 000 of coal to meet the needs of, inter alia, the Arnot Power Station.
55. On 16 February 2016 Tegeta and Eskom concluded a further agreement for the supply of 500 000 tons of coal for the period February to April 2016 as part of the emergency supply. As mentioned, this was due to the shortfall identified from the Coal Supply Plan and the delays in the RFP issued earlier. The process followed was as per the Medium Term Mandate 2008 and the SCM 32-188 read with SCM 32-1034.
56. The offer to supply coal for Arnot Power Station was provided to Eskom by Tegeta Exploration and was thus explored. The process followed was in line with the relevant Eskom coal procurement policies and Mandate documents. During the period of contracting the supply in February 2016 for Arnot Power Station, the current BEE certificate



expired on the 09 February 2016. Tegeta subsequently provided a new BEE certificate.

57. *The following divisions were involved in the procurement process:*

57.1. *Water and Environment Department - to provide water and environmental due diligence;*

57.2. *Technical Services Department - to provide coal quality due diligence:*

57.3. *Health and Safety Department - to provide health and safety due diligence;*

57.4. *Coal Operations - to provide guidance on requirements on behalf of the power station and as contract management executors of the coal supply agreements.*

58. *Similarly in this case, compliance with the purchasing and contracting processes followed are best illustrated by the documents already provided to the Public Protector.*

Reason for concluding coal supply agreement directly with Tegeta

59. *There were a number of commercial factors which underpinned the conclusion of the short term agreement and the further coal supply agreements directly with Tegeta, as opposed to OCM –*

59.1. *Tegeta would be the controlling shareholding of OCM. pursuant to the transaction initiated by the business rescue practitioner with Tegeta to ensure OCM remains sustainable pursuant to its release from business rescue;*

59.2. *As part of the sale of shares agreement with OCH by the business rescue practitioner, OCH had to be substituted by Tegeta to the coal supply agreement between OCM and Eskom.*



60. *Tegeta became the controlling shareholder of OCM on 1 September 2016, when the business rescue practitioner discharged OCM from business rescue.*

The Arnot RFP process in parallel

61. *On 12 August 2015 Eskom issued a RFP under Enquiry Number: GEN 3264 to test the market for coal that meets the coal quality requirements for the Arnot Power Station. This process only concluded during August 2016 with the following outcome:*
- 61.1. *Nine bidders responded to the RFP, three bidders failed to comply with the mandatory gatekeeper requirements and were disqualified.*
- 61.2. *The six bidders that passed the mandatory gatekeeper requirements were evaluated on the following functional requirements in terms of the RFP: Environmental, Technical, and Health and Safety. The results of the evaluation was as follows –*
- 61.2.1. *Four bidders passed the 60% functionality threshold for immediate supply to Arnot or another power station;*
- 61.2.2. *One of the bidders passed the 60% functionality threshold for future supply.*
62. *In terms of the document titled "Submission to the Exco -Procurement: Sub-Committee on 28 July 2016" dated July 2016 a request is made for approval to conclude coal supply agreements for the supply and delivery of coal to Arnot Power Station or any other qualifying Eskom power station.*
63. *It was recommended that the Board Tender Committee concluded coal supply agreements with the four bidders who participated in the RFP. In*



addition to that due to the further requirement for coal for the Arnot Power Station, it was recommended that the agreement with Tegeta be extended for a further six months to ensure security of supply to the Arnot Power Station. As part of the approval for the conclusion of the Tegeta extension agreement it was resolved to submit a request to National Treasury.

64. *On 11 August 2016 Eskom approached National Treasury for a request to expand the Tegeta coal supply agreement due to the coal requirements of the Arnot Power Station.*
65. *On 22 August 2016 National Treasury replied to the request. amongst others, recording, "the reason provided for the extension is valid" but requires Eskom to follow a competitive bidding process for the procurement of coal from Tegeta and others listed in the reply. This will be a closed tender process due to the requirement to ensure continued supply to the Arnot Power Station.*
66. *We now deal with the advance payment, which essentially also entailed an extension of the coal supply agreement for a further five month period, pending the conclusion of the Arnot Power Station RFP process. As pointed out, the Arnot Power Station RFP process ran parallel to the emergency supply procedure.*

VIII.ADVANCE PAYMENTS

67. *The approval of advance payments is covered in SCM 32-1034 Rev 2 of 2014 that was directly applicable at the time of the approval of the advance payment to Tegeta In respect of the Arnot Power Station.*



68. *SCM 32-1034 provides, inter alia, that whilst Eskom does not encourage the provision of advance payments, an advance payment may be an acceptable strategy for Eskom in certain circumstances. This may be considered in cases where the supplier will have to make a big capital outlay before starting with the contract. It further indicates that an advance payment will only be issued on condition that the supplier must provide an advance payment bond/guarantee and that the relevant contractual provisions relating to advance payments also need to be included in the contract.*
69. *On 8 April 2016 Tegeta made an offer to supply additional coal for the Arnot Power Station from the Optimum Coal Mine over a period of five months. This offer was made subject to a prepayment for the coal.-- The purpose of prepayment was to secure coal for Eskom, particularly of the high quality that was required by Arnot Power Station. To ensure Tegeta's ability to meet the production requirements for both Hendrina and Arnot in the short term, prepayment was requested. Tegeta indicated that the prepayment would enable them to operationalise plant and equipment that had been placed on 'care and maintenance' during the shutting of the export component of the mine.*
70. *On 11 April 2016 a submission prepared by Ms. Nteta for, inter alia, the approval to authorise the Chief Financial Officer to approve the basis for prepayments to secure the fixed coal price served before the BTC. One of the key assumptions noted in this submission was that the principle of prepayment for security of supply had been established by previous approvals. The BTC resolved, inter alia, that the CFO is authorised to approve the basis for prepayment to secure the fixed coal price, provided that:*



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- 70.1. *there is a discount in the price:*
 - 70.2. *the supplier offers a guarantee in favour of Eskom; and*
 - 70.3. *the CFO provides assurance to the BTC that the transactions are economically viable for Eskom.*

 - 71. *The agreement regarding coal supply and limited guarantee and cession and pledge in security between Eskom and Tegeta was concluded on 13 April 2016.*

 - 72. *An assurance and forensic memorandum dated 14 September 2016 was prepared for the CFO detailing the review of the procurement process followed in awarding the contract relating to advance payments, particularly whether the advance payments were in line with the governance processes and contract terms and whether the recoveries were in terms of the contract.*

 - 73. *The memorandum concludes that:*
 - 73.1. *The appointment or extension of contracts of Tegeta and Urnsimbithi for the coal supply was in line with the procurement process.*
 - 73.2. *The process followed by Eskom in effecting the advance payment was in compliance with existing governance processes (policies, procedures and processes).*
 - 73.3. *The offered rand per gigajoule price to Tegeta compares favourably to the information obtained from the market.*

 - 74. *In respect of the Public Protector's questions on the advance payment, the following should be noted -*
 - 74.1. *Advance payments are provided for in terms of Eskom's procurement policy;*



- 74.2. Eskom followed a proper process in approving the advance payment;
- 74.3. The Chief Financial Officer of Eskom was authorized to approve the basis for the prepayment in accordance with the BTC resolution on 11 April 2016;
- 74.4. Eskom has secured the advance payment through the conclusion of security agreements (pledge, cession and assignment) to ensure such payment is recovered in the event of default by Tegeta.
- 75. The Public Protector is referred to the additional bundle enclosed hereto on further documents provided to National Treasury on 14 September 2016 dealing with the advance payment.

Advance payments made in respect of fixed rate agreements and reasons

- 76. The notion of advance payments to suppliers for the supply and delivery of coal to enable them to provide Eskom with the requisite quantities to enable it to meet its coal stocks is not a new phenomenon in Eskom procurement. A mandate to make advance payments to enable suppliers to undertake projects needed for processing, sampling, quality control and loading of coal was approved for the emergency procurement process in 2008 subject to the following conditions:
 - 76.1. Advance payments to be recovered over contract period on a pro rata basis.
 - 76.2. Co Gx to approve contingency spend.
 - 76.3. Payment terms to be at least 20 days from invoice date.
 - 76.4. Road Repairs to be capped at a maximum of R500m.
 - 76.5. IT system to be quantified before approval is given.
- 77. Furthermore and as part of the Medium Term Mandate of 2008, the Treasury Department of Eskom prepared a financial review dated 18



August 2008. The financial review considered the proposed advance payments to increase plant capacity and refurbish wash plants. The Treasury highlighted its concern regarding the significant advance payments being made to suppliers, even though there is a plan to recover these amounts during the contract period. It commented that adequate guarantees should be obtained from these suppliers to ensure that Eskom is not exposed to unnecessary risks. It was therefore understood that a guarantee is enough to mitigate any risk to Eskom.

Other Advance Payment fixed rate agreements

78. The following is a list of example where Eskom entered into advance payment agreements with its suppliers:
- 78.1. Eskom concluded a coal processing contract with Isambane (Pty) Ltd with advance payment terms in respect of the approved emergency procurement process in 2008. Three loans were granted to Isambane. Isambane was required to conduct beneficiation and stockpiling services. The terms of the agreement was that Isambane would perform these services and eventually pay off the advance payments.
- 78.2. An advance payment in the form of a loan was made to Liketh in 2008 to buy equipment to process coal from Kleinkopje Pit 5 West. The loan was recovered in 12 consecutive installments from 1 March 2008.
- 78.3. Eskom has entered into loan agreements to assist Rand Mines for Capital expenditure. The first loan was payable over a period of 20 years until 31 December 2013. The second loan was in 1998, and it will



be paid in full by December 2017. Eskom also assisted another Rand Mines operation with a loan for bridging finance. This loan is paid up.

RESPONSE TO THE LIST OF QUESTIONS FOR BRIAN MOLEFE AND ANOJ SINGH IN RE: INVESTIGATION INTO COMPLAINTS OF IMPROPER AND UNETHICAL CONDUCT BY THE PRESIDENT AND OFFICIALS OF STATE ORGANS DUE TO THEIR ALLEGED INAPPROPRIATE RELATIONSHIP WITH MEMBERS OF THE GUPTA FAMILY

5.283. I posed a number of questions to Mr Brian Molefe ("**Mr Molefe**") and Mr Anoj Singh ("**Mr Singh**"). The ensuing paragraphs will deal with their response, as is, to said questions:

Summary of their job roles and key responsibilities within Eskom SOC Limited ("Eskom") and Starting dates at Eskom and the committees they form part of, both at Exco and Board level, if applicable.

Messrs Molefe's Job Roles and Key Responsibilities

5. Mr Molefe was seconded to Eskom on 20 April 2015 as an Acting Group Chief Executive. He was appointed as the Group Chief Executive ("GCE") on 25 September 2015.
6. Briefly, the purpose of the position of GCE is to ensure the operational effectiveness and long-term sustainability of the Eskom Group through the formulation, communication and implementation of the organisation's strategic objectives as set out in the Corporate Plan and approved by the Eskom Board of Directors annually.
7. This role has both a strong internal and external focus but the operational Group Executives and other Executives take accountability for day-to-day

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implementation of the strategy via delegated authority. The key performance areas include:

7.1. Provide Executive Leadership:

- 7.1.1. Ensure that the KPI's as set out in the Shareholder Compact are achieved;*
- 7.1.2. Through formal processes and personal leadership style, create an organisational culture which establishes and reflects the values of Eskom;*
- 7.1.3. Establish and apply succession and leadership appointment processes that ensure that the Executive teams in Eskom are staffed by high performance individuals;*
- 7.1.4. Through personal leadership behaviour, ensure that the Executive team functions effectively within a high performance team environment;*
- 7.1.5. Establish performance compacts with Executive leaders in the organisation, monitor performance and provide regular feedback in respect of progress;*
- 7.1.6. Ensure that effective Executive business plans and budgets are formulated and implemented;*
- 7.1.7. Ensure that effective personal development plans are formulated and implemented for all direct reports;*



- 7.1.8. *Provide leadership in respect of stakeholder management, including shareholders;*
- 7.1.9. *Performance management of EXCO.*
- 7.2. *Formulate organisational strategy;*
 - 7.2.1 *Analyse and interpret the global African and South African environment in which Eskom operates and identify key factors influencing the business now and in the future. These include:*
 - 7.2.1.1 *Key drivers of the industry,*
 - 7.2.1.2 *Global and local financial forces;*
 - 7.2.1.3 *Global and local socio - political forces; and*
 - 7.2.1.4 *Potential changes to the legislative framework.*
 - 7.2.2 *Review and obtain Board approval for the vision, mission and values of the organisation to position it effectively within the current and future social, political and business environment in which it operates;*
 - 7.2.3 *Determine the key financial and other measures to be adopted by the organisation for the short and medium term and approve targets for these in the current financial year;*
 - 7.2.4 *Identify opportunities for new business development and growth and define the organisation's policy with regard to new initiatives from a "line of business", geographical location, research and development and other perspectives; and*



7.2.5 *Communicate the strategic intent of the organisation to all stakeholders.*

7.3. *Stakeholder relations;*

7.3.1 *Establish and lead effective processes to engage with important stakeholders within the following stakeholder groupings;*

7.3.1.1 *Shareholders;*

7.3.1.2 *Various Government departments;*

7.3.1.3 *The Board of Eskom;*

7.3.1.4 *Customers;*

7.3.1.5 *Eskom employees;*

7.3.1.6 *The community which Eskom serves;*

7.3.1.7 *Suppliers; and*

7.3.1.8 *International politicians, business leaders and institutions such as industry players and credit rating agencies.*

7.3.2 *Engage with stakeholders on important issues (e.g. the role of Eskom, "green issues", electrification policy, regional development etc.) to influence them to support the strategic objectives of Eskom.*

7.3.3 *Create a global, regional and local presence amongst leaders of stakeholder groupings - e.g. politicians, business leaders etc. – to enhance business relationships.*

7.4. *Eskom Policy Approval;*

7.5. *Monitor operational effectiveness;*

7.6. *Resource management; and*

7.7. *Corporate governance.*



8. *Mr Molefe is a member of the Eskom Holdings Limited Board in the capacity as executive director. He is not a member of any of the Board committees within Eskom.*

Messrs Singh's Job Roles and Key Responsibilities

9. *Mr Singh was seconded to Eskom on 1 August 2015 as the Acting Chief Financial Officer. He was appointed as the Chief Financial Officer ("CFO") on 25 September 2015.*

10. *The position of CFO is responsible for:*

10.1 *The formulation of Eskom's financial strategies (including funding), policies and systems, for assuring adherence to these and for providing strategic financial services to the Eskom Group.*

10.2 *Reviewing all major capital investments in the Eskom Group.*

10.3 *Contributing to the achievement of Eskom Holding's strategy through participation on Eskom EXCO.*

10.4 *Member of the Eskom Holdings Limited Board; Chairman of Eskom Finance Company SOC Ltd (home loan company) and Escap SOC Limited (insurance captive) and shareholder representative and director of Eskom Enterprises SOC Limited.*

11. *Mr Singh is not a member of any of the Board committees within Eskom.*

12. *His key performance areas in the position of CFO include:*



-
- 12.1 *Taking personal leadership and decision making in the Finance Group;*
 - 12.2 *Determine the vision and mission of the Finance Group and position it to contribute to the achievement of the Eskom vision and mission;*
 - 12.3 *Approve policies and standards regulating key aspects of those services for which the position is responsible;*
 - 12.4 *Ensure proper assurance processes are applied to monitor compliance with policies and standards;*
 - 12.5 *Establish annual, medium and long-term objectives, goals, policies and strategies for the Finance Group in alignment with Eskom's strategic intent and business model, obtains Eskom Board approval;*
 - 12.6 *Approving and presenting the Finance Group's operational annual business plans to the Board;*
 - 12.7 *Authorising all decisions as the delegated authority on behalf of the Finance Group;*
 - 12.8 *Accepting responsibility for driving the business to meeting compact targets set for Finance Group;*
 - 12.9 *Through formal processes and personal leadership ensure that sound corporate governance principles are adhered to throughout the Group;*
 - 12.10 *Provide advice in respect of the performance of the financial managers;*



-
- 12.11 *Provide financial management leadership to all members of Eskom senior management team; and*
 - 12.12 *Manage the external audit process.*
 - 12.13 *Policy formulation and adherence:*
 - 12.13.1 *Scan the financial environment locally and globally to identify key financial issues and best practice;*
 - 12.13.2 *Following effective consultation with stakeholders, including Groups, formulate policies and institute effective assurance processes for all areas of Finance;*
 - 12.13.3 *Ensure all Eskom financial policies comply with legislation; and*
 - 12.13.4 *Ensure that policies are communicated to all relevant stakeholders.*
 - 12.14 *Treasury:*
 - 12.15 *Manage development and execution of the funding and hedging strategy.*
 - 12.16 *Growing Eskom's investor base locally and internationally.*
 - 12.17 *Managing relationships with key stakeholders e.g. Rating Agencies, National Treasury, South African Reserve Bank, Bond Investors and bankers.*
 - 12.18 *Financial planning and reporting:*



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- 12.18.1 *Approve Eskom financial planning and budgeting process and approve monthly management accounts;*
- 12.18.2 *Present Eskom financial plans for approval of Board;*
- 12.18.3 *Accept responsibility for the compilation and presentation of all Eskom annual and other financial reports including quarterly shareholder report) and statements for approval of Board;*
- 12.18.4 *Manage Identification of financial information requirements and ensure that systems are installed and applied to provide financial information;*
- 12.18.5 *Approve the design of financial and administrative support systems and ensure effective implementation;*
- 12.18.6 *Identify key financial ratios and performance indicators for Eskom and monitor effectiveness;*
- 12.18.7 *Monitor performance of Eskom and Eskom Groups and functions against indicators and, where necessary, institute strategies to achieve performance targets.*
- 12.9 *Regulation;*
- 12.10 *Taxation;*
- 12.11 *Insurance;*
- 12.12 *Shared Services;*



12.13 External leadership;

12.14 Managing key stakeholder relationships; and

12.15 Procurement.

Explain the procurement process followed in the awarding of Coal Supply Agreements to Tegeta Exploration and Resources (Pty) Ltd ("Tegeta"), both for the Brakfontein Colliery and Optimum Coal Mines, in the case of the latter, to supply both Hendrina and Arnot Power Station

13. As indicated above, Ms Nteta's response provided to the Public Protector on Monday, 26 September 2016 explains, in detail, Eskom's supply chain management policies and procedure in respect of the procurement of coal from suppliers by Eskom, specifically with reference to the following documents:

12.1 Eskom's Procurement and Supply Chain Management Procedure 32-1034 ("SCM 32-1034"); and

12.2 The Medium Term Coal Procurement Mandate of August 2008.

14. Messrs Molefe and Singh accordingly do not restate Eskom's procurement policies and framework for the procurement of coal in order to avoid unnecessary duplication and prolixity. In that regard we refer the Public Protector to the relevant sections V to VII of Ms Nteta's response. Those sections are to be read as if specifically incorporated herein.



15. In amplification of Ms Nteta's response, we refer the Public Protector to Eskom's Delegation of Authority Framework: Part 1: Principles and Conditions Revision December 2012, ("DOA") read with the SCM 32-1034 which sets out the involvement of the GCE and CFO in the supply chain management process of Eskom. The table provides a summary of the delegation from the accounting authority (Board of Directors) to the executive management -

Category	Approves	Supports	Recommends	Maximum delegated contract/order value	Maximum delegated contract period
Strategy	Manager (M16-M18)		Buyer	>R1m<R5m	
	E or F-Band Manager	Manager (M16-M18)	Buyer	>R5m<R300m	
	EXCOPS	E or F-Band Manager	Manager (M16 - M18)	>R300m <R750m	
	BODTC	E or F-Band Manager	E or F- Band Manager	>750m	
Approval for the procurement / disposal of moveable assets, goods and/ or services	Manager (M16-M18) Dual adjudication			>R0<R1m	1 year
	Manager (E- or F-Band) Triple adjudication	Manager (M16-M18)		>R1m<R5m	2 years
	Site-based tender committees	Manager (M16-M18)	Buyer	>R1m<R50m	3 years
	Head Office based committees for corporate, operational and capital procurement	Manager (M16-M18)	Buyer	>R5m<R300m	5 years
	EXCOPS	E or F-Band Manager	Manager (M16-M18)	>R300m <R750m	10 years
	BODTC	E or F-Band Manager	Manager (M16-M18)	>750m	>10 years

16. When considering the table, please have specific regard to the extract from the DOA in respect of procurement which records that –

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6. Procurement

- 6.1. *The commercial processes should be fair, equitable, transparent, competitive and cost effective. All authority set out herein can only be exercised after an appropriate procurement process has been executed by a Procurement Practitioner assigned by Group Commercial.*
- 6.2. *The Technology and Commercial Group is responsible for the procurement process and execution.*
- 6.3. *All Sole Source, Condonation, Ratification and Modifications exceeding 20% in terms of time/value must be approved by the appropriate Procurement Committees and reported to the Exco procurement committee if within the group/divisions. All Sole Source Transactions must be reviewed by the Supplier Development and Localisation department.*
- 6.4. *Proof that the expenditure is budgeted for or approved must accompany the recommendation for approval.*
- 6.5. *All procurement is subject to alignment within the Corporate Plan targets, or any procurement framework developed by the GE Technology and Commercial.*
- 6.6. *All disposals must be executed via an authorised representative of the Investment Recovery Department and all disposals of fixed assets must be reported to Exco and Board.*



6.7. *With regard to appointment of consultants, the Internal Consulting department must be consulted prior to any appointment and ensure that empowerment and transformation is taken into account.*

6.8. *Regional or Site Tender Committee means a committee established for within a Group/Division by the CE/FD/GE/DE consisting of at least three members, collectively with technical, commercial and finance representatives/skill, to approve procurement for a site/BU (Site Committee) or across sites (Regional Committees) and must include a representative from the Commercial Department and take into account equity and transformation in its composition.*

6.9. *Corporate Opex or Capex Procurement Committee means a committee established at head office by the GE (Technology and Commercial) for procurement matters.*

6.10. *Title definitions:*

a) *Procurement Practitioner: an employee within Eskom's Group Commercial Division appointed and accredited to manage or execute a procurement procedures or process.*

b) *Procurement Middle Manager (MPS Band): The Procurement Practitioner at an M/P/S band specifically responsible for managing the performance quality of procurement disposal function.*

c) *Procurement Executive Manager (E-Band): the Procurement Practitioner at an E band specifically accountable for managing the performance quality of the procurement /disposal function.*



d) Commercial General Manager An appointed executive manager with a direct reporting relationship to the GE technology & Commercial.

e) Disposal Officers are Procurement Practitioners who by virtue of a written appointment are responsible for the disposal of moveable assets and goods.

f) Land & Rights Practitioners: An Eskom employee appointed to execute transactions relating to the sourcing and securing of land and associated land/property rights.

g) Land & Rights development manager: An Eskom employee appointed to manage transactions relating to the sourcing and securing of land and associated land/property rights.

6.11. The Board IFC and BTC are authorised to delegate any higher authority to Exco or management in this regard.

6.12. Auditor fees must be approved by the Audit and Risk Committee subject to the approved budget.

6.13. For all transactions within Dual and Triple Adjudication:

a) It must be reported to the Committee authorised to deal with that level of decision for oversight.



b) Transactions trends must be analyzed and investigated by Group Commercial Risk & Governance to identify and manage risks and compliance on below R5m transactions (including SD&L).

6.14. All transactions to procurement committees below the Exco subcommittee must be reported to the next level committee for oversight.

6.15. Project Sourcing and Commodity Sourcing Procurement Strategies must be submitted to the relevant committees as whole for the project and not the individual packages.

6.16. Procurement strategies for capital expenditure should be presented to relevant committees before ERA (after DRA) approval to ensure proactive inputs by the relevant committees before the final investment decision.

6.17. All procurement decisions must be reported to the next level committee for information.

17. The involvement of Messrs Molefe and Singh is accordingly limited to the extent required by the DOA read with SCM 32-1034.

The role played by both Messrs Molefe and Singh in the procurement and subsequent awarding of the above contracts

18. In respect of the involvement of Messrs Molefe and Singh in the procurement of coal from Tegeta for the Majuba Power Station, Hendrina Power Station and the Arnot Power Station the following is recorded:



- 18.1 *Mr Molefe and Mr Singh were not employed by Eskom at the time Eskom and Tegeta negotiated and concluded a coal supply agreement in respect of the Brakfontein resource.*
- 18.2 *Similarly, Optimum Coal Mine ("OCM") and its predecessors, has supplied Eskom with coal to the Hendrina Power Station for a major part of the life of the power station and in terms of a coal supply agreement concluded on 4 January 1993 (with other agreements dating back to the 1970s).*
- 18.3 *Shortly after his secondment to Eskom as its Acting GCE, Mr Molefe and his executive team, was involved in the decision to terminate settlement discussions with OCM relating to the proposed renegotiation of the Hendrina Power Station coal supply agreement. The proposed renegotiation of the Hendrina coal supply agreement culminated in a number of commercially substantial differences which included the price and the penalty regime between Eskom and OCM and which process was initiated in terms of a co-operation agreement concluded in May 2014. The proposal received from OCM, however, would to a great extent have impacted negatively on Eskom and as a result Mr Molefe decided not to entertain any further discussions thereon.*
- 18.4 *Mr Molefe and his executive team was involved in discussions with the business rescue practitioners ("BRP") of OCM to ensure security of supply to the Hendrina Power Station during the business rescue process, pursuant to the BRP stopping supply to the Hendrina Power Station in August 2015. During this process, Mr Molefe and his executive team remained adamant that the price of coal should remain R150 per ton, despite a request by the BRP to increase the cost of coal to more than R 530 per ton during the interim arrangement which had been initiated as part of the business rescue process.*



- 18.5 *Mr Molefe and his executive team were approached with proposals for the purchase of OCM by a number of entities, Eskom referred these entities to the BRPs of OCM.*
- 18.6 *Mr Molefe and his executive team were engaged by the BRP on proposals made to Eskom on the option to ensure the sustainability of OCM, including initiating Eskom's own assessment of the economic viability of OCM to supply coal to Eskom without contribution from the export mine.*
- 18.7 *Mr Molefe was briefed on the following:*
- 18.7.1 *The Tegeta proposal that the BRP had received as more fully set-out in the report by the Competition Commission.*
- 18.7.2 *The requirements in terms of the sale of shares agreement between the BRP and Tegeta for Eskom's consent to the cession and assignment of the coal supply agreement from Optimum Coal Holdings (Proprietary) Limited ("OCH") to Tegeta. Detail on the process is provided for in the Competition Commission Report.*
- 18.7.3 *The decision not to exercise its option to extend the coal supply agreement with Exxaro was based on the adverse impact that, inter alia, the price of coal from the Arnot Colliery would have on Eskom.*
- 18.7.4 *The emergency supply from suppliers such as Tegeta and South 32 Holdings (Pty) Ltd (South 32), was to ensure security of supply to the Arnot Power Station, pending the finalisation of the Arnot RFP issued in August 2015. The supply of coal to the Arnot Power Station was exacerbated by the decision of Eskom not to extend the Exxaro coal*



supply agreement for various commercially sound reasons which includes, inter alia, price, quality, performance, volumes and chronic under-delivery.

18.7.5 *The request received for the prepayment of coal by Tegeta and the resolution by the Board Tender Committee ("BTC") to approve the prepayment.*

19. *Mr Singh, on the other hand, was authorized by the BTC to approve the basis for prepayment to secure the fixed coal price, as more fully detailed below.*

20. *Messrs Molefe and Singh's involvement and participation in the procurement of coal was limited to what is required in terms of the delegation of authority from the accounting authority in accordance with their respective roles and responsibilities.*

Was the process followed in line with the relevant Eskom procurement policies and if so, which policy and what relevant sections

21. *The procurement processes followed was in line with the relevant applicable Eskom procurement policies, as outlined in Ms Nteta's response.*

If there were any deviations, what necessitated such deviations and how were they managed.

22. *The procurement of coal from Tegeta and South 32, to address the emergency at Arnot Power Station, was in accordance with the process for emergency coal procurement in terms of SCM 32-1034. Ms Nteta has dealt with this in more detail in her response.*



Did Tegeta comply with all the applicable legal and Eskom internal requirements for securing a Coal Supply Agreement?

23. At the time of the conclusion of the coal supply agreement with Tegeta in relation to its Brakfontein resource, all contractual documentation, information and approvals had been provided. Ms Nteta has dealt with this in more detail in her response.

If not, which requirements were not met and how were these managed.

24. N/A

How was the pricing determined on the above contracts and how does it compare to other sources, if such a comparison could be made?

25. The pricing is determined based on the comparative analysis and the general pricing principles for coal based on the market value.

26. Reference is made to the comparative analyses of the pricing provided in Ms Nteta's response in section IX.

Explain the circumstances for the prepayment to Tegeta and the role played by both Messrs Molefe and Singh in the approval of such a prepayment.

27. Mr Molefe had no role during the pre-payment, save for being briefed on the rationale for the prepayment.

28. In terms of the BTC resolution, Mr Singh was to provide assurance that the transaction was economically viable for Eskom. Mr. Singh, in providing the



required assurance to the BTC took the following commercial and financial considerations into account when considering the viability of the prepayment:

- 28.1 *The coal purchased was budgeted for and in line with the Corporate Plan;*
- 28.2 *Liquidity risk was mitigated by available cash on hand of R18bn on 13 April 2016 and the future liquidity risk was assessed in terms of the available cash flow forecasts and associated funding plans. A prepayment of R568 million could also be considered immaterial when compared to a cash balance of R 18 billion;*
- 28.3 *Based on information provided the price of coal was bench-marked and found to be commercially acceptable;*
- 28.4 *A 3.5% discount was negotiated with Tegeta for early payment of 6 months which translates into a 7% annual discount;*
- 28.5 *A 4% negative cost of carry benefit accrued to Eskom due to the surplus cash on hand;*
- 28.6 *Additionally, the next best option to acquiring coal would be to burn diesel to ensure no load shedding in winter. This option would have been the most expensive option as the cost of production of coal is R277/MWh and the cost of diesel is R2245/MWh;*
- 28.7 *A further consideration was the record of decision issued by NERSA on Eskom's 2013/2014 Revenue claw back application in which the Regulator completely disallowed costs of diesel used to generate electricity as a cost recoverable from the consumer. Consequently, the use of diesel had to be the last option;*



- 28.8 *Adequate and appropriate security had been provided by Tegeta in the form of a limited guarantee and pledge of the issued shares of Tegeta;*
- 28.9 *This was accepted after careful consideration of the net asset value of Tegeta as contained in their latest approved annual financial statements and a review of their latest management accounts;*
- 28.10 *Additional security was derived from the underlying contracts from the coal supply of Tegeta with Eskom – e.g. Brakfontein contract over 10 years approximately R4 billion.*

Has Eskom ever made a similar prepayment in respect of a fixed rate agreement and if so, kindly provide us with evidence of same and reasons for such a prepayment.

29. The following is a list of examples where Eskom entered into advance payment agreements with its suppliers:

- 29.1 *Eskom concluded a coal processing contract with Isambane (Pty) Ltd with advance payment terms in respect of the approved emergency procurement process in 2008. Three loans were granted to Isambane. Isambane was required to conduct beneficiation and stockpiling services. The terms of the agreement were that Isambane would perform these services and eventually pay off the advance payments.*
- 29.2 *An advance payment in the form of a loan was made to Liketh in 2008 to buy equipment to process coal from Kleinkopje Pit 5 West. The loan was recovered in 12 consecutive installments from 1 March 2008.*



29.3 Eskom has entered into loan agreements to assist Rand Mines for Capital expenditure. The first loan was payable over a period of 20 years until 31 December 2013. The second loan was in 1998, and it will be paid in full by December 2017. Eskom also assisted another Rand Mines operation with a loan for bridging finance. This loan is paid up.

29.4 For the financial period ending 31 March 2016, Eskom made pre-payments totaling R6, 470,215,392 (six billion four hundred and seventy million two hundred and fifteen thousand three hundred and ninety-two) A detailed analysis of this figure is attached as "A" It is also reflected in Eskom's Annual Financial Statements Note 18.

Who approved the prepayment and when?

30. The BTC approved the prepayment on 11 April 2016 as per the minutes of the meeting and resolution attached.

What was Eskom's cash flow position prior to making the prepayment and how did it affect the cash flow position afterwards?

31. The following statement regarding Eskom's cash position related to the prepayment that was made on 13 April 2016.

"Eskom's cash position was not adversely impacted as funds for the prepayment was funded from the R18bn Cash & cash equivalents. For the remainder of April 2016 the Cash & cash equivalents were approximately R18bn. As at 31 August 2016 Eskom had liquid assets of R38bn (including Cash & cash equivalents of R29.9bn)."



What role did both Messrs Molefe and Singh play in the approval of the sale of Optimum Coal Holdings assets to Tegeta?

32. *Messrs Molefe and Singh played no role in the approval of the OCM sale to Tegeta. OCM is a separate and independent company. The BRP of OCM concluded a sale of shares and claims agreement with Tegeta.*

33. *Eskom's involvement in the sale of shares and claims by Tegeta from the BRP of OCM was limited to the approval of the cession and assignment of the coal supply agreement from OCH to Tegeta. We refer the Public Protector to the Non-Confidential Report by the Competition Commission dated 9 February 2016, which depicts Eskom's involvement in the process. For convenience, we also enclose a set of the documents relating to the consent sought from Eskom.*

Provide a background into media reported penalty of R2bn levied against Optimum Coal Mines?

34. *On 16 July 2015 Eskom issued a letter of demand to OCH and OCM for the payment of the amount of R 2, 176 530 611.99 (Two billion one hundred and seventy-six million six hundred and eleven rand and ninety-nine cents) to Eskom for its failure to supply and deliver to the Hendrina Power Station coal which complied with the coal quality specification contemplated by the coal supply agreement.*

35. *Despite demand by Eskom, OCH and OCM failed to make payment to Eskom. Eskom then proceeded to issue a summons (including the referral to arbitration) claiming the accrued penalty amount. The pertinent provisions of the claim read as follows –*



"The Defendants have for a consecutive period from 1 March 2012 to 31 May 2015 (the "Supply Period"), failed to supply the Plaintiff with coal which meets the quality parameter contemplated in clause 3.4 of the First Addendum, in that 20% to 45% of the coal supplied and delivered by the Defendants to the Plaintiff on a monthly basis, during the Supply Period, was smaller than 0.81mm. Despite this failure by the Defendants, the Plaintiff has, without prejudice to its right in terms of clause 3.6 of the First Addendum, paid the Defendants for such coal, without applying any adjustment or reduction to the payment, for the Defendants' failure to comply with the quality parameters, even though the Plaintiff was entitled to adjust or reduce the payment accordingly.

35.1.1.1 The reduction the Plaintiff was entitled to impose on the purchase price paid to the Defendants for the Supply Period amounts to R 2. 176 530 611.99 (Two billion one hundred and seventy six million six hundred and eleven rand and ninety nine cents)."

36. On 4 August 2015 OCM and OCH were placed under business rescue. In terms of the Companies Act, 71 of 2008 the legal proceedings against OCM was stayed pending the finalisation of the business rescue proceedings. The BRP discharged OCM from business rescue on 31 August 2016.

37. Eskom has reinstated the arbitration proceedings against OCM for the recovery of the accrued penalties. For convenience we enclose a set of the documents relating to the claim.

What is the current status of the penalties, are they still applicable?

38. During the business rescue process, an interim arrangement was entered into with the BRP in terms of which Eskom relaxed certain quality parameters and



further suspended the imposition of penalties to the extent that the coal qualities do not materially deviate from the quality specification. In that regard the power station and OCM had to continue on a daily/weekly/monthly basis to comply with all sampling and contractual requirements as required by the CSA, including to provide OCM with the required notices for non-compliance.

39. However, since OCM has been discharged from business rescue on 31 August 2016, the interim arrangement has come to an end and the CSA is reinstated. Therefore, in relation to penalties levied for the failure to comply with the coal qualities Messrs Molefe and Singh confirm that they are applicable. For ease of reference we enclose a set of documents relating to the interim arrangement.

What were the reasons Exxaro's contract to supply the Arnot Power Station was not renewed?

40. Eskom elected not to continue with the coal supply from the Arnot coal mine for various commercially sound reasons, one of which being the astronomical cost at which Eskom bought coal from Exxaro (approximately R1132 per ton) and operational concerns with the running of the Arnot mine by Exxaro. Any extension of such a coal supply agreement, despite bona fide efforts to do so in Eskom's view would not have been in the best interest of the public. The Public Protector is referred to the files labelled as Exxaro-Arnot, specifically the invoices reflecting the rand-per-ton for the cost of coal which Eskom paid to Exxaro until 31 December 2015. As at December 2015 Eskom paid to Exxaro, R1454.43 per ton.

What are the payment terms for Tegeta in terms of the delivered product and how do they compare to the other suppliers?



41. In terms of the interim arrangement with OCM concluded during business rescue (September 2015) the payment terms for the coal to Hendrina Power Station was changed to 7 days after invoice from OCM in order to ensure OCM is sustainable.
42. The 7-day payment terms was a prerequisite by the BRP to Tegeta for the supply of coal to the Arnot Power Station from the Optimum Colliery.
43. As OCM was discharged from business rescue on 31 August 2016, the Coal Supply Agreement, including its payment terms has been reinstated. Accordingly, the 7-day payment terms are no longer applied. The payment terms are in terms of the Coal Supply Agreement which is as follows:
- 43.1 Arnot Power Station: 30 days;
- 43.2 Hendrina Power Station: 15 days.
44. The payment terms for Majuba is 30 days"

Preliminary Response By The Eskom Board To The Allegations And Statements Made In The Section 7(9) Notice Of The Public Protector Dated 4 October 2016 Which Purports To Implicate The Eskom Board And Certain Board Members In Relation To The Investigation By The Public Protector On Alleged Improper And Unethical Conduct By The President And Officials Of State Organs Such As Eskom Due To Their Alleged Inappropriate Relationship With Members Of The Gupta Family

- 5.284. I received the above mentioned response in relation to a notice in terms of section 7(9) which was served on the Board of Eskom.
- 5.285. The Eskom Board expressed concern with regards to the timeframes which were given to them in order to formulate a response on behalf of all Board members.



5.286. The response further sets out the applicable legal framework governing the Eskom Board which included:

- a) The PFMA;
- b) The Companies Act;
- c) The King Code of Corporate Governance (King III);
- d) Eskom Conflict of Interest Policy;
- e) The Eskom Declaration of Interest Policy; and
- f) The Eskom Code of Ethics: "The Way" Policy.

5.287. As mentioned above, this report will not deal with contracts awarded to Tegeta via the Brakfontein mines.

5.288. The Eskom Board stated *inter alia* the following with regards to the approval of contracts to OCM and Tegeta to supply coal to the Hendrima power station and Arnot power station and how the conflicts of interest were mitigated:

- a) The decision taken to purchase OCM by Tegeta was a BRP process and Eskom had no influence in this regard. Eskom was not part of this process other than to agree to the cession of the CSA to Tegeta.
- b) OCM declared hardship in terms of the CSA and wanted a revised price of coal at a rate of R442/ton. A coal quality dispute existed between Eskom and OCM to the value of R2 billion. Eskom refused to accept the price and demanded settlement in terms of the penalty. This led to OCM being placed



into business rescue. According to Eskom during this process Ms D Naidoo recused herself declaring a potential conflict of interest as her husband is an advisor to the Minister of Mineral Resources. According to Eskom, Ms Carrim did not need to declare her alleged association with Mr Essa as the Eskom policy only deals with lineage conflict of interest. Furthermore, Eskom is of the view that Ms Carrim did not breach any obligations and that her alleged non-disclosure is not material.

- c) The Board Tender Committee members who made the decisions regarding OCM are Mr Z Khosa, Ms C Mabude, Ms N Carrim and Ms D Naidoo. Mr Pamensky is not part of the Board Tender Committee and had no access to information relating to this transaction.
- d) Arnot contract awarded post 1 January 2016-In order to ensure supply demands were met, a state of emergency was declared at Arnot in December 2015. Pursuant to the business rescue practitioners introduced Tegeta to Eskom as a potential buyers of OCM. Pursuant to this introduction and Tegeta's access OCM's reserves, Tegeta approached Eskom with additional volumes. This approval was made by the Senior General Manager: Primary Energy-Mr Vusi Mboweni.
- e) Arnot contract awarded February 2016- Umsimbithi experienced a strike which resulted in a potential shortage in coal supply. In terms of the 2008 mandate Eskom concluded a contract with Tegeta for the supply of 500 000 Tons to mitigate the potential shortage in supply. This approval was made on 16 February 2016 by the Senior General Manager: Primary Energy-Mr Vusi Mboweni.
- f) Tegeta prepayment April 2016- Tegeta was contracted to supply 1.2 million tons of coal to Eskom. There have been numerous other prepayments made since 2008 ranging between R100 million to R400 million. Cost plus mines



have upfront investments of capital. An internal audit verification revealed that the prepayment was fully recovered from Tegeta by 31 August 2016. The Board Tender Committee members who approved the prepayment to Tegeta are Mr Z Khosa, Ms C Mabude, Ms N Carrim and Ms D Naidoo. It is further stated that Ms Naidoo's non-recusal was no longer applicable as the potential conflict identified had been resolved by way of her husband no longer being an advisor to the Minister of Mineral Resource as at end of March 2016. As mentioned above, Eskom's views Ms Carrim's alleged conflict of interest to not be in breach of any policies and thus Ms Carrim did not breach any obligations. Eskom goes on to state *"In any event Ms Carrim is but only one member of the remaining 4 members. Consequently, Ms Carrim's alleged non-disclosure is deemed not material."*

5.289. Eskom further states that:

- g) The conflicts with regards to Mr Ngubane is not applicable as he did not preside over any transactions relating to Tegeta.
- h) Mr Pamensky was not part of the Board Tender Committee and thus, could not have influenced any decision in respect of Tegeta.
- i) Ms D Naidoo recused herself on 10 February 2016 from decision making processes. On 7 March 2016, the Chairman invited comments from other committee members and it was concluded that there was no potential or perceived conflict of interest. Ms D Naidoo's non-recusal during the approval of the prepayment on 11 and 13 April 2016 was justified as the conflict previously identified was no longer applicable.
- j) Ms Cassim was not a member of the Board Tender Committee and thus, her alleged conflict is of no consequence.



- k) Mr Molefe is not a member of any of the subcommittees of the Board and cannot influence Board decisions.

Analysis of Tegeta Invoices and Eskom Supplier Payment Control forms

- 5.290. A review of Eskom Supplier Payment Control forms submitted for Tegeta was performed. I concentrated specifically on payment forms relating to Arnot power station. It should be noted that Eskom has reserved their right to supplement the information supplied to my office and as such the information presented below represents what I received from Eskom.
- 5.291. The table below reflects the information received from Eskom relating to amounts paid to the Arnot Power station:

No	Power Station	Invoice Date	Payment Date	Amount (Incl. Vat)	Credit Note issued
1	Arnot	10/05/2016	17/05/2016	8,168,679.42	37,212,985.60
2	Arnot	13/05/2016	20/05/2016	39,073.14	Not applicable
3	Arnot	17/05/2016	24/05/2016	6,440,299.79	28,896,871.36
4	Arnot	24/05/2016	31/05/2016	8,509,582.34	38,850,278.98
5	Arnot	31/05/2016	07/06/2016	8,656,984.79	39,139,058.53
6	Arnot	31/05/2016	14/06/2016	2,510,445.24	11,389,131.66
7	Arnot	07/06/2016	14/06/2016	7,205,398.72	32,468,934.62
8	Arnot	08/06/2016	14/06/2016	8,084.65	36,550.47
9	Arnot	10/06/2016	14/06/2016	413,017.12	3,121.04
10	Arnot	15/06/2016	21/06/2016	9,081,596.76	39,177,423.81
11	Arnot	21/06/2016	28/06/2016	7,679,348.30	32,435,262.03
12	Arnot	28/06/2016	05/07/2016	9,064,902.02	38,722,973.54
13	Arnot	30/06/2016	12/07/2016	6,034,847.58	25,839,039.28
14	Arnot	07/07/2016	12/07/2016	3,837,899.76	16,235,196.60
15	Arnot	12/07/2016	19/07/2016	9,907,738.03	43,519,181.44
16	Arnot	12/07/2016	19/07/2016	11,261,824.86	48,998,895.48
17	Arnot	26/07/2016	02/08/2016	11,398,665.37	48,935,795.62
Total				110,218,387.89	444,647,714.46

- 5.292. An analysis of the Invoices issued to Eskom by Tegeta over the same period revealed the following:

[Handwritten signature]



- a) The above mentioned amounts which were paid by Eskom to Tegeta for Arnot power station was for the haulage of coal.
- b) Coal was charged at a rate of 19.69/GJ which represented the 3.5% discount which Tegeta has allegedly given to Eskom.
- c) An analysis of the invoices submitted for the coal supplied to Arnot power station for the period May 2016 to July 2016 revealed that the average price paid for coal per ton was approximately R577 exclusive of VAT.
- d) An analysis of the average price paid for the haulage of coal for the period May 2016 to July 2016 was R105 per ton of coal delivered.
- e) Therefore, the average price paid for coal from Tegeta for the Arnot power station was approximately R682 per ton of coal exclusive of VAT.

**Important note*

- f) The discount given is somewhat misleading, both Eskom and Tegeta were aware that Tegeta was sourcing coal from OCM at the rate of 18.68/GJ. Therefore, Tegeta was not actually giving any material discount as they were still charging Eskom 19.69/GJ.

Consultations with relevant individuals

Loan Consortium

- 5.293. The Loan Consortium consisted of Rand Merchant Bank, a division of First Rand Bank Limited ("**RMB**"), Investec Limited ("**Investec**") and Nedbank Limited



("Nedbank"). During a meeting with the Loan Consortium, the following was stated:

- a) A secured loan to the sum of R2.5 billion was provided to OCH. In terms of the loan agreement, the Loan Consortium would hold all assets of OCH as security for the loan.
- b) Once in business rescue, the Loan Consortium was a secured creditor and thus consultations needed to be held with them throughout the business rescue process.
- c) During the initial months of the business rescue, only OCM was considered to be sold.
- d) On or about 26th November 2016 the Loan Consortium was approached by the BRP's in which it was mentioned that Oakbay/Tegeta wished to purchase all of the shares held by OCH. The initial offer from Oakbay/Tegeta was approximately R 800 million. The Loan Consortium rejected this offer.
- e) During the first meeting between the Loan Consortium and Oakbay/Tegeta, The Loan Consortium made it clear that they required full payment of the loan amount. Oakbay/Tegeta gave options whereby a portion of the amount would be lent to them or if the Loan Consortium would consider a reduced amount to be paid as full and final settlement. This offer was also rejected by the Loan Consortium.
- f) On the 8th of December 2015 a second meeting was held with Oakbay/Tegeta, some of the individuals present during this meeting was Mr Ajay Gupta, Mr Nazeem Howa, and Ms Ronica Ragavan as well as the Loan Consortium.



- g) Oakbay/Tegeta, reiterated that they did not think they could settle the full amount. They wished to borrow a portion of the funds from the Loan Consortium. It was implied by Mr Ajay Gupta, during said meeting with the Loan Consortium, that they would find that Oakbay/Tegeta is the only party who would be capable of purchasing this entity as well as obtaining the necessary approvals from (Approvals from Department of Mineral Resource and Eskom). The Loan Consortium still maintained that they require settlement to the full amount of the loan.
- h) On 10 December 2015 the BRP's returned to the Loan Consortium and stated that Oakbay/Tegeta had agreed to pay R2.15 billion and Glencore would pay the remaining amount for the loan.
- i) A number of conditions needed to be met in order for the sale to proceed. The following conditions were required:
- a) Section 11 approval in terms of the MRPDA was required;
 - b) Funds certainty letter from a Bank (This was a guarantee from a financial institution that the funds are available);
 - c) Competition Commission approval; and
 - d) Oakbay/Tegeta was required to provide PCF.
- j) On 12 February 2016, at a meeting with Tegeta, a funds certainty letter was shown from the Bank of Baroda.
- k) On 4 March 2016 an official letter was given by the Bank of Baroda and this served as the funds certainty for the purchase of all shares in OCH.
- l) On 30 March 2016, Eskom signed the release agreement for OCH.



- m) On 8th April 2016, the business rescue plan was approved by the Loan Consortium.
- n) On 11th April 2016, a meeting was held between the Loan Consortium and the BRP's. At the meeting the BRP's informed the Loan Consortium that Tegeta informed them on the same day that they were short R600 million. The BRP's stated that they were informed that offshore funds were no longer coming in for Tegeta and thus they were short R600 million. It was requested that the Loan Consortium either defer or loan the balance of R600 million. They also offered to cede their receivables from Arnot power station for a period of 3 months and 15 days. The Loan Consortium rejected all these offers and wanting their loan paid in full.
- o) On 14th April 2016, the Loan Consortium received the full amount of the loan which was owed to them (This means that both Tegeta and Glencore satisfied their full monetary obligations in terms of this agreement).

Meeting with the BRP's

5.294. At a meeting between the BRP's the following was stated:

- a) They were appointed as the BRP's of OCH and OCM on 4 August 2015.
- b) OCM, as per the CSA, is contracted to supply 5 million tons of coal per annum to the Hendrina Power Station.
- c) At the time of the business rescue, OCM was losing approximately R120 million a month. Eskom refused to renegotiate the Hendrina CSA.
- d) Received significant calls from parties for the purchase of OCM. During the early stages of business rescue, only OCM was considered to be sold.



- e) They informed all parties interested in the purchase that they needed consent from Eskom.
- f) Tegeta emerged as the only company willing to purchase OCM.
- g) At a meeting as Eskom, Eskom stated that OCM cannot just be sold on its own and that you need to look at OCH as a whole (This means all shares held by OCH which includes Koorfontein Mine and Optimum Coal Terminal).
- h) Thus, the sale of all shares held by OCH needed to be considered.
- i) An agreement was signed with Tegeta for the sale of all shares held by OCH. One of the requirements for the sale to go through was that Eskom would provide a release of the guarantee held against OCH.
- j) Tegeta needed to pay R2.15 billion and Glencore would pay R400 million.
- k) Tegeta as of 1 January 2016 assumed all shortfalls from OCM from a cash perspective.
- l) In January 2016, an agreement was signed with Tegeta for the supply of coal to Arno power station. OCM delivered coal to Arno power station.
- m) On 11 April 2016, Tegeta asked for a concession of R600 million in terms of the purchase price of all shares in OCH. The BRP's approached the Loan Consortium and they declined to accept a reduced amount for the loan.
- n) BRP's only found out about the pre-payment made to Tegeta after viewing interviews on Carte Blanche.



- o) A submission was made in terms of section 34 of PRECCA to the Directorate for Priority Crime Investigations ("DPCI").

Consultations with Glencore

5.295. At a meeting with Glencore, the following was stated:

- a) Glencore bought over OCH in 2011 and the deal was finalised in 2012.
- b) OCH has a long standing 20 year CSA with Eskom for the supply of coal to the Hendrina power station.
- c) Due to numerous disputes between, Eskom and OCH, a co-operation agreement was entered into in 2014 whereby no party would enter into legal proceedings against the other.
- d) During this co-operation period, negotiations were entered into with Eskom which culminated in a Draft Addendum to the CSA around March 2015. This new agreement would see Eskom receive coal at cost price until 2018.
- e) They were informed by Eskom that the Draft Addendum was approved by the procurement committee and Board Tender committee.
- f) In April 2015, Mr Molefe declined to approve the Addendum. Mr Molefe said that Eskom could not afford the new agreement.
- g) OCM was losing approximately R100 million per month.
- h) Around mid-July 2015, Eskom levied the penalty of R2.1 billion.



- i) Directors of OCM and OCH evaluated the companies position and placed both OCH and OCM in business rescue.
- j) Beginning of July 2016, we received an approach to purchase OCM, from KPMG who was acting on behalf of a client who wished to remain anonymous.
- k) Glencore thereafter spoke to KPMG and they confirmed that their company is Oakbay.
- l) Oakbay contacted Glencore around August 2016 with regards to the purchasing of OCM. Glencore informed OCM that they were not ready to sell.
- m) In September 2015, after proposals with regards to a new CSA were rejected by Eskom, we decided to sell OCM.
- n) Pembani wanted to buy OCM, had an exclusivity deal. They tried to negotiate with Eskom but failed to reach agreement.
- o) Pembani withdrew from negotiations to purchase OCM around end of September to Mid-October.
- p) We thereafter proceeded to provide detailed information to Oakbay with regards to purchasing OCM.
- q) At this point Glencore was only interested in selling OCM.
- r) A term sheet was negotiated for the sale of OCM to Tegeta.
- s) The most important term of the agreement was that Eskom needs to consent to the sale.



- t) A meeting was held in November between Glencore, the BRP's, Eskom and Oakbay. Eskom informed all parties present at this meeting that they would not consent to the sale of OCM alone. Eskom stated that the business needs to be kept together as that is the only way to keep Eskom's guarantee in place.
- u) After the meeting with Eskom, negotiations proceeded with the sale of all shares in OCH to Tegeta.
- v) Towards the end of November, a stale mate was reached with regards to the value of all the shares in OCH. Tegeta had an offer of R1 billion rejected.
- w) At the end of November Glencore took the decision to keep OCM.
- x) However, Tegeta returned with an improved offer in December and an agreement was reached for Tegeta to pay R2.15 billion and Glencore would pay R 400 million.
- y) The deal was signed on 11 December 2015.
- z) OCM thereafter contracted with Tegeta to supply coal for selling to Eskom.
- aa) First contract signed in January for the supply of 100 000 tons of coal.
- bb) Second contract was entered into Tegeta for the supply of 400 00 tons of coal.
- cc) The haulage rate per ton was approximately R60. OCM paid for the trucking cost and Tegeta would pay OCM.



dd) 11 April 2016- Tegeta approached Glencore and said they were R 600 million short. Glencore said they could not help. The BRP's were also contacted by Tegeta and the BRP's requested a meeting with the Loan Consortium. The Loan Consortium demanded full payment of the loan.

Sale of shares in OCH to Tegeta

Parties to the transaction

- 5.296. Financial transactions, legal contracts, public records and other relevant information has identified numerous persons and/or entities that were partisan or played an indirect role to the acquisition under scrutiny. The background to these parties are as follows:
- 5.297. Tegeta entered into an agreement to purchase all the shares held by OCH on 10 December 2015 for the amount of R 2.15 billion. At the time, OCH owed R 2,948,479,663.00 to a loan consortium of banks (the "Loan Consortium") as a settlement amount in order to release the surety held by the Loan Consortium, over the amount owed. Werksmans Incorporated ("Werksmans") was elected to act as the Escrow Agent to receive and facilitate the payment to the Loan Consortium. The complete ownership structure of Tegeta has been discussed in detail above.
- 5.298. OCH had been supplying coal to Eskom since 1993 and owns 100% of OCM, Koornfontein Mines, Optimum Coal Terminal, Optimum Vlakfontein Mining and Exploration, Optimum Overvaal Mining and Exploration, Optimum Mpefu Mining and Exploration and 51% of Optimum Nekel Mining and Exploration. OCH experienced accumulated and continuous financial losses in its operations due to various reasons including the low contract rates with ESKOM, a decline in



international coal prices, increased labour / operational costs and the weakened exchange rate.

5.299. In 2011, OCH obtained a revolving loan facility from Rand Merchant Bank ("RMB") and Investec for capital and operating expenses. Nedbank joined the Loan Consortium in 2014, providing additional financing. The total revolving loan facility granted was R 2.95 billion. The Loan Consortium granted the facility on condition that surety was supplied in the form of the entire share capital OCH and its subsidiaries, all movable and immovable assets, mining and exploration rights. The surety was held in a special purpose vehicle called Optrix Security Company (Pty) Ltd ("Optrix").

5.300. In 2015, Eskom levied a penalty of R 2,176,530,611.59 against OCH for contractual non-performance in terms of the coal supply agreement with Eskom. The combination of the penalty and continuous financial losses in operations resulted in OCH filing for Business Rescue ("BR") in July 2015 and was officially placed under BR on 04 August 2015. Piers Marsden of Matuson and Associates and Petrus Van Der Steen of V-Squared Business Rescue Services (Pty) Ltd were appointed as the Business Rescue Practitioners ("BRP").

5.301. The ownership structure of OCH is comprised as follows:

- a) Glencore- 38.8%;
- b) Employee Trust-9.93%;
- c) Community Trust-9.3%;
- d) Partners (Warrior Coal, Kwini Mining Investments, Micsan Investments, Monkoe Coal Investments, Mobu Resources) - 41.32% combined; and
- e) Unknown party-0.02%

5.302. Eskom, as mentioned above, Eskom is listed as a Schedule 2 entity (Major Public Entity) of the PFMA



5.303. Centaur Mining South Africa (Pty) Ltd ("Centaur") is registered in South Africa and is a subsidiary of Centaur Holdings Ltd which is registered in the UAE. In 2016, Centaur signed a \$100,000,000.00 (R1,500,000,000.00) revolving credit deal with an anonymous UAE-based family to expand its mining and natural resources projects in South Africa. Centaur also purchased the De Roodepoort coal mines in Mpumalanga during 2016. Centaur is one of the entities which contributed to the purchase price of OCH. The directors of Centaur are:

- a) Aakash Garg Jahajgarhia (Indian citizen), married to the daughter of Anil Kumar Gupta;
- b) Simon James Hoyle (UK citizen);
- c) Daniel James McGowan (UAE resident); and
- d) David Barnett Silver (South African).

5.304. Trillian Capital Partners (Pty) Ltd (2015/111759/07) ("Trillian Capital") is a diversified financial services and advisory firm with expertise in the fields of finance, management consulting, asset management, securities, engineering and property. Trillian Capital has various subsidiaries and has two major shareholders, namely Trillian Holdings (Pty) Ltd (2015/168302/07) with 60% shareholding and Zara W (Pty) Ltd (2011/104773/07) with 25% shareholding. The remaining 15% is held by employees and other smaller shareholders. Trillian Capital is one of the entities which contributed to the purchase price of OCH. The directors of Trillian Capital are:

- a) Jeffrey Irvine AFRIAT;
- b) Tebogo LEBALLO; and
- c) Eric Anthony Wood.

5.305. The director of Trillian Holdings (Pty) Ltd is: Mr Essa.

5.306. The director of Zara W (Pty) Ltd is Eric Anthony Wood.



- 5.307. Regiments Capital (Pty) Ltd ("Regiments") (2004/023761/07) is one of the entities which contributed to the purchase price of OCH. The directors of Regiments are:
- a) Lithia Mveliso Nyhonyha (ID 5903155902083);
 - b) Magandheran Pillay (ID 6604025118087); and
 - c) Eric Anthony Wood (ID 6305225020087) is also one of the directors of TCP.
- 5.308. Albatime, as mentioned above Mr Moodley is the sole director of this entity and is a special advisor to the Minister of Mineral Resources. Mr Moodley is married to an Eskom board member Ms Viroshini Naidoo. Ms Viroshini Naidoo, in her declaration of interests to Eskom dated 19 February 2016 and 31 May 2016, lists herself as an employee of Albatime. Albatime contributed to the purchase price of OCH.
- 5.309. The Bank of Baroda is an Indian state-owned banking and financial services company headquartered in Vadodara (earlier known as Baroda) in Gujarat, India. It is the second largest bank in India, next to State Bank of India. Its headquarters is in Vadodara, it has a corporate office in the Bandra Kurla Complex in Mumbai. Bank of Baroda is one of the Big Four banks of India, along with ICICI Bank, State Bank of India and Punjab National Bank. The Bank of Baroda has a presence in South Africa with branches in Gauteng and KwaZulu Natal, offering customers a range of deposit plans a variety of transfer options and a global network.
- 5.310. The Loan Consortium consists collectively of Nedbank Limited, Rand Merchant Bank Limited and Investec Limited which provided a revolving loan facility to OCH to the accumulated value of R 2,948,479,663.00.
- 5.311. Werksmans Incorporated acted as the Escrow Agent to receive repayment of the revolving loan facility and authors of the 'Sale of Shares and Claims Agreement between OCH and Tegeta and Glencore and Oakbay.



- 5.312. The Business Rescue Practitioners consisted of two individuals. Piers Michael Marsden (ID 7703055168084), a senior business rescue practitioner ("BRP") employed by Matuson & Associates (Pty) Ltd (2009/008967/07). Petrus Francois van den Steen (ID 6811075024087), a senior BRP employed by V-Squared Rescue Services (Pty) Ltd (2010/011731/07).
- 5.313. Minister of Mineral Resources Mosebenzi Zwane
- 5.314. The Optimum Mine Rehabilitation Fund Trust and The Koomfontein Rehabilitation Fund. These funds are established under the National Environmental Management Act 107 of 1998 ("**NEMA**").
- 5.315. Minister of Public Enterprises Lynnette Brown (ID 6109260229086). Appointed on 25 May 2014.
- 5.316. In summary the individuals and/or entities which had an direct or indirect role in this transaction is as follows:

Name of Individual/Entity	Direct or Indirect role in acquisition of OCH
Tegeta	Purchased all shares held by OCH.
OCH	Sold all its shares to Tegeta.
Eskom	Consented to the sale, released OCH from all its guarantees and liabilities.
Centaur	Contributed to the purchase price of OCH.
Trillian Capital	Contributed to the purchase price of OCH.
Regiments	Contributed to the purchase price of OCH.
Albatime	Contributed to the purchase price of OCH. This entity also has a direct relation to an Eskom board member, Ms Virosini Naidoo.
The Bank of Baroda	Transferred final purchase price to the Werksmans Escrow account on behalf of Tegeta, provided letter of comfort to the Loan Consortium to give assurance that the funds are available for the sale to proceed.
The Loan Consortium	Provided a revolving loan facility to OCH to the accumulated value of R 2,948,479,663.00. The Loan Consortium were secured creditors once OCH and OCM entered Business Rescue.
Werksmans Incorporated	Acted as the Escrow Agent to receive repayment of the revolving loan facility
The Business Rescue Practitioners	Negotiated the sale of all shares held by OCH. As The

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	Business Rescue Practitioners they were essentially in charge of OCH and OCM.
Minister of Mineral Resources Mosebenzi Zwane	Approval for the sale needed to be given by the Department of Mineral Resource. Minister Zwane also assisted with the negotiations of the sale with Tegeta.
The Optimum Mine Rehabilitation Fund Trust and The Koorfontein Rehabilitation Fund	Rehabilitation Trusts are required to be set up for every mine and are for the benefit of the communities.
Minister of Public Enterprises Lynnette Brown	Minister Brown appointed the Eskom board who consented to various transactions.

Bank of Baroda Facilitating Payments for purchase of OCH

- 5.317. There have been numerous speculations about how Tegeta raised R2.15 billion to effect payment for OCH. Oakbay spokesperson Yolanda Zondo stated "that speculation that ESKOM's prepayment for the Arnot contract had facilitated the funding of the purchase of Optimum was unfounded" and further stated that "*The funding was in place from December 2015*".
- 5.318. According to Mr Nazim Howa ("Mr Howa") in the media, the funding of the acquisition constituted own cash, structured debt and funding. Mr Howa refused to disclose the details of the bank that assisted it to fund the deal claiming that if they did, the bank and Tegeta would be prejudiced due to other banks closing certain Oakbay accounts due to risks arising in money laundering and organised crime laws.
- 5.319. Mr Howa's statements created the impression that Tegeta's accounts were closed. However, account holder information confirms that at the time of the Tegeta deal, Tegeta held accounts with Nedbank and First National Bank. The accounts were active and were used for transaction purposes.



- 5.320. In December 2015 the Loan consortium requested Tegeta to provide proof of funding to consider its offer. Despite, at the time, having an existing established banking relationship with two of the biggest banks in SA, Tegeta decided to use the Bank of Baroda as its partner to execute the payment required to purchase OCH.
- 5.321. On 04 March 2016 the Bank of Baroda issued an untitled letter to FirstRand Bank limited setting out that Tegeta was its client and that it would affect payment of R2.15 billion on certain conditions including obtaining by 30 March 2016.
- 5.322. All approvals and consents under the Mining and Petroleum Resources Act Number 28 of 2002 required for share transfer, including but not limited to a Section 11 approval.
- 5.323. This requirement read with consent requirements for lending or borrowing in section 11(3) of the Mining and Petroleum Resources Act Number 28 of 2002 implied, that the Bank of Baroda was holding the right or interest in the mine as security to grant a loan for the purposes of funding of financing the acquisition.
- 5.324. However, financial analysis confirms that the Bank of Baroda did not grant a loan to the value of R2.15 billion to Tegeta to purchase OCH. Tegeta raised the funds to pay the Loan Consortium from various sources. All funds were deposited via at least thirty-two (32) Electronic Funds Transfers ("EFTs") between 09 December 2015 and 14 April 2016 into the Bank of Baroda. The Bank of Baroda then effected payment on behalf of Tegeta on 14 April 2016 into the Escrow Account held by Werksmans Incorporated.
- 5.325. The conduct of the Bank of Baroda appears highly suspicious in light of the wording of their letter and their tacit agreement for Tegeta to receive more than R2.15 billion into its account in at least thirty-two (32) EFTs over four (4) months



without raising suspicion or concern on the part of the bank. Accordingly, it is safe to say that the frequency and amounts deposited should have attracted attention and an investigation by other financial institutions anti-money laundering departments due to money laundering risks based on the Financial Intelligence Centre's ("FIC's") guidance note concerning the reporting of suspicious and unusual financial transactions.

Funding of the Purchase

- 5.326. In South Africa, the Bank of Baroda operates as a branch of a foreign bank. The operations of the Bank of Baroda in South Africa are regulated and guided by the 'Conditions for the conducting of the business of a bank by a foreign institution by means of a branch in the Republic'.
- 5.327. In order to conduct the business of a bank, the Bank of Baroda utilises Nedbank's banking platform and infrastructure to offer banking services to its clients. The Bank of Baroda uses a portfolio of domestic treasury accounts, business accounts and investment accounts all held in the name of the Bank of Baroda to execute its operations.
- 5.328. To give effect to its undertaking in the letter to make payments on behalf of Tegeta in the purchasing of OCH, the Bank of Baroda utilised at least fourteen (14) of its own accounts to structure the management of their service and effect final payment.
- 5.329. The fourteen (14) accounts identified are:

Bank	Type of Account	Account Number	Account Holder
Nedbank	Business Account	1454095326	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/346	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/347	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/348	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/349	Bank of Baroda



Nedbank	Domestic Treasury	037881044497/350	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/351	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/352	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/353	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/354	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/355	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/356	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/357	Bank of Baroda
Nedbank	Domestic Treasury	037881044497/358	Bank of Baroda

- 5.330. Business account number 145409532654 was used as the primary account to receive all deposit from various individuals and entities. Analysis suggests that monies were then moved from the business account to and between different Domestic Treasury accounts with favourable interest rates for investment purposes.

Use of the Business Account

- 5.331. The Bank of Baroda Business account with account number 1454095326 is the main deposit receiving account for the Bank of Baroda used by all clients to make deposits. All deposits made in favour of Tegeta to raise the purchase price were initially paid into this account.
- 5.332. Between 11 December 2015 and 14 April 2016, this account received thirty-two (32) deposits amounting to R 2,478,639,309.00 for the benefit of Tegeta. These deposits are set out in a timeline chart below.
- 5.333. The deposits into the business account originated from the following individuals and entities:

Depositor	Total Amount	% Contributed
Aerohaven Trading	R 19,200,000.00	0.77
AK Gupta	R 24,900,000.00	1.0
Albatime Pty Ltd	R 10,000,000.00	0.4
Annex Distribution	R 22,000,000.00	0.89
Bank of Baroda (DBN branch)	R 95,000,000.00	3.83



Centaur Mining	R 885,300,000.00	35.72
Confident Concepts	R 6,546,000.00	0.26
Islandsite Investments	R 28,500,000.00	1.15
Oakbay Investments	R 142,600,000.00	5.75
Regiments Capital	R 40,000,000.00	1.61
Shiva Uranium Ltd	R 120,000.00	0.00
Technova Packaging	R 10,000,000.00	0.4
Tegeta E & R	R 910,000,000.00	36.71
Tegeta E & R Resources	R 29,250,000.00	1.18
Trillian Advisory	R 95,639,309.00	3.86
Trillian Asset Management	R 74,784,000.00	3.02
Trillian Capital Partners	R 65,000,000.00	2.62
Westdown Investments	R 19,800,000.00	0.80
Total	R 2,478,639,309.00	100.00

- 5.334. On 14 April 2016, R 2,084,210,260.10 was transferred from the business account to Werksmans to settle the Tegeta portion payable to the Loan Consortium. This payment resulted in the Loan Consortium releasing all securities held to enable transfer of ownership to take place. Detailed analysis of the business account revealed that portions of the capital deposited as mentioned above were invested. These investments are detailed below.

Use of the Domestic Treasury Accounts

- 5.335. Between 09 December 2015 and 05 April 2016 at least R 1,390,000,000.00 was invested in and between the Domestic Treasury accounts.
- 5.336. Between 22 December 2015 and 12 April 2016, all Domestic Treasury accounts made transfers of the amounts they held for investment to the Domestic Treasury account 037881044497/353.
- 5.337. Between 13 and 14 April 2016, Domestic Treasury account 037881044497/353 paid R 1,080,000,000.00 to the business account.

Payments from Eskom to Tegeta



- 5.338. For the period 29 January 2016 to 13 April 2016, Eskom paid to Tegeta and amount of R 1,161,953,248.41. An additional R 47,424,919.16 was paid on 26 April 2016. The table on the following page sets out the transactions:

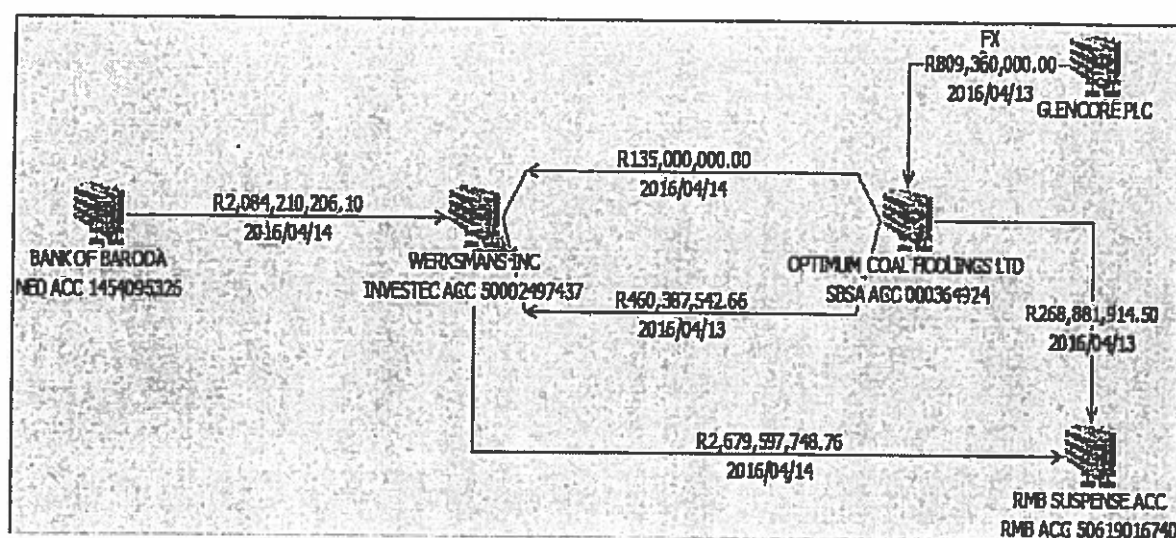
Date	From Account	Account Holder	To Account	Beneficiary	Amount
2016-01-29	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 46,040,272.71
2016-02-28	SBSA 202616126	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 111,708,410.93
2016-03-18	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 102,163,583.58
2016-03-22	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 44,149,391.80
2016-03-29	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 50,798,159.28
2016-03-31	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 38,488,667.57
2016-04-05	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 25,456,448.91
2016-04-12	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 14,936,452.47
2016-04-13	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 68,853,781.78
2016-04-13	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 659,558,079.38
Sub Total					R 1,161,953,248.41
2016-04-26	FNB 54300028048	ESKOM HOLDINGS	FNB 62117356990	TEGETA	R 47,424,919.16
Total					R 1,209,378,167.57

- 5.339. Of the R 1,161,953,248.41 paid by ESKOM, at least R 910,000,000.00 was diverted by Tegeta to fund forty-two percent (42%) of the purchase price (R2.15 billion) to acquire OCH. All payments with the exception of the payment made on 26 April 2016, were made prior to 14 April 2016, the date on which Tegeta settled their portion of the purchase price.

Payments to the Loan Consortium



- 5.340. The total amount owed to the Loan Consortium was R 2,948,479,663.26. This amount was settled as follows: The Bank of Baroda paid R 2,084,210,206.10 and R 864,269,457.1660 was received from Glencore and OCH.
- 5.341. The afore-mentioned transactions including how the total Glencore/OCH payment was structured is illustrated in detail below:



Tegeta assumes control over Mining Rehabilitation Funds

- 5.342. As part of the agreement with Glencore for the acquisition of OCH, Tegeta acquired control over the Optimum Mine Rehabilitation Fund Trust and the Koorfontein Rehabilitation Fund. The value of the Optimum Mine Rehabilitation Fund Trust on 21 June 2016 was R 1,469,916,933.63 and the Koorfontein Rehabilitation Fund on 23 May 2016 was R 280,000,000.00. The total value of the Optimum Mine Rehabilitation Fund of R 1,461,265,534.24 was transferred on 21 June 2016 to the Bank of Baroda. The Koorfontein Rehabilitation Fund value was transferred to the Bank of Baroda on 23 May 2016. It is calculated that the combined value of the interest earned off of these funds at 7% is approximately R 122,500,000.00 per annum.

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- 5.343. It should be noted that according to the Financial Provision Regulations where an applicant or holder of a right or permit makes use of the financial vehicle as contemplated in regulation 8(1)(b), any interest earned on the deposit shall first be used to defray bank charges in respect of that account and thereafter accumulate and form part of the financial provision.

TEGETA EXPLORATION & RESOURCES ("TEGETA") ASSUMES CONTROL OVER OPTIMUM COAL HOLDINGS ("OCH") MINING REHABILITATION FUNDS ("MRFs")

- 5.344. As part of the agreement for the acquisition of OCH by TEGETA it was required that TEGETA take control over the Optimum Mine Rehabilitation Fund' and the Koornfontein Rehabilitation Fund. The value of the Koornfontein Rehabilitation Trust Fund (-KRTF') as at 23 May 2016 was R280.000.000.00 and the value of the Optimum Mine Rehabilitation Trust Fund ("ORTF") as at 21 June 2016 was R1.469.916.933.63.
- 5.345. The KRTF value of R280.000.00 was transferred to the Bank of Baroda on 23 May 2016, and the ORTF value of R1.469.916,933.63 was transferred to the Bank of Baroda on 21 June 2016.

TRANSACTIONAL ANALYSIS ON THE KOORNFONTEIN REHABILITATION TRUST FUND TRANSFER

- 5.346. It should be noted, that the Department of Mineral Resources, authorised the transfer of both the KRTF and ORTF to the Bank of Baroda.
- 5.347. On 24 May 2016 R280.000.000.00 was transferred from the KRTF account held at FNB to the Bank of Baroda Main account 1454095326 held at Nedbank. On the same day R282.000,000.00 was transferred from the Main account 1454095326 to



a Bank of Baroda Domestic Treasury Call account 03-7881044497-359. Prior to the transfer of the KRTF fund the balance in the Call account was R62,000,000.00 thus the total amount in the Call account after the transfer of the KRTF fund was R344,000,000.00.

5.348. The following is a summary of transactional activity after the KRTF fund was transferred from the Main account to the Call account:

- a) Between 23 May 2016 and 22 June 2016 the balance in the Call account fluctuated drastically with five (5) credits to the value of R407,000,000.00 and ten (10) debits amounting to R268,000,000.00. The balance in the Call account as at 22 May 2016 was R201,000,000.00 thus a shortfall of R81,000,000.00 on the KRTF fund investment value.
- b) It seems as if the Call account 03-7881044497-359 was selected by the new owners of the fund and or the Bank of Baroda to receive and invest the KRTF fund at a preferential interest rate of 6.75%. However, the funds were not ring fenced for the purposes of investment and capital growth. The interest payments on the investments were not reinvested and recapitalised but were transferred to the Baroda Main account and utilised.

TRANSACTIONAL ANALYSIS ON THE OPTIMUM MINE REHABILITATION FUND TRANSFERS

5.349. On 21 June 2016 R1,469,916,933.63 was transferred from the ORTF account held at SBSA to the Bank of Baroda Main account 1454095326 held at Nedbank. On 22 June 2016 R1,480,000,000.00 was transferred from the Main account 1454095326 to a Bank of Baroda Domestic Treasury Call account 03-7881044497-359. Prior to the transfer of the ORTF fund the balance in the Call



account was R201,000,000.00 thus the total amount in the Call account after the transfer of the ORTF fund was R1.681,000,000.00.

5.350. The following is a summary of transactional activity after the ORTF fund was transferred from the Main account to the Call account:

a) Between 22 June 2016 and 16 September 2016 the balance in the Call account fluctuated drastically with nineteen (19) credits to the value of R2.109,000,000.00 and thirty-five (35) debits amounting to R1,574.500,000.00. The balance in the Call account as at 16 September 2016 was R293.500.000.00 thus a shortfall of R1,186.500,000.00 on the ORTF fund investment value.

b) The main reason for the decrease in fund value in the Call account is due to transfers to the Main account and then further transfers of portions of the fund into several other Call accounts and other accounts held in the name of Baroda as follows: The ORTF fund of R 1,480,000,000.00 was received into the Call account 03-7881044497-359 on 22 June 2016. On 24 June 2016 R 750.000,000.00 and R500,000.000.00 (R1,250,000,000.00) of this fund was transferred to the Main account. A transfer of R 500,000,000.00 was then made on the same day to the Bank of Baroda Durban Branch account 1314035746 held at Nedbank. The reference for this transaction in the Durban branch account is -INTERBRANCH BORROWING REPYMENT. Transactional analysis of the Durban Branch account 1314035746 revealed that no loan or borrowing amount to the value of R500.000,000.00 was ever transferred, borrowed or loaned between the two accounts.

5.351. The remainder of the funds were transferred to call accounts as follows:



- 5.352. On 24 June 2016 R500.000.000.00 was transferred to a Call account 03-7881044497-360 and on the same day R250,000.000.00 was transferred to a Call account 03-7881044497-361. On 27 June 2016 R200.000,000.00 was transferred to a Call account 03-7881044497-362.

SYNOPSIS OF TRANSACTIONAL ANALYSIS

- 5.353. In summary, a total of R1,450.00,000.00 of the R1,480,000,000.00 ORTF funds was distributed to at least one Baroda account and three separate Call accounts. The interest on these investments was also transferred to the Main Baroda account.
- 5.354. It seems as if the Call accounts 03-7881044497-359 / 360 / 361 and 362 was selected by the new owners of the funds and or the Bank of Baroda to receive and invest the ORTF funds at preferential interest rates of 6.75% in the 359 account and 9.02% in the remaining accounts.
- 5.355. It is clear and apparent that the funds were not ring fenced for the purposes of investment and capital growth. The interest payments on all the investment accounts were not reinvested and recapitalised but were transferred to the Baroda Main account and utilised.
- 5.356. The R500m that was regarded as a borrowing repayment between the Baroda Main account and the Baroda Durban Branch was only made possible because of and as a result of the ORTF fund that was transferred to the Bank of Baroda Main account.
- 5.357. Analysis of accounts revealed that no transaction to the value of the borrowing amount of R500m was identified as a borrowed amount between the Baroda Main account and the Baroda Durban Branch account since January 2012 to September 2016; thus the description utilised on the bank statement referring to a



repayment of funds borrowed combined with the value of the funds transferred is irregular and unusual as no such funding was prevalent between the two accounts prior to the receipt of the ORTF fund.

- 5.358. The conduct and subsequent transfers of the R500m in the Baroda Durban Branch account is also deemed to be unusual and clearly indicates that the funds were not ring fenced for investment purposes and was then transferred into another Call account 03-7314502498-1069. In this regard, the splitting of the funds into several call account reduced the investment return potential on the lump sum that was to be invested if the funds were deemed to be for investment purposes.

Gupta's Oakbay sells Optimum Coal export rights for R3.6bn

- 5.359. I noted an article on 5 September 2016 styled "Gupta's Oakbay sells Optimum Coal export rights for R3.6bn" found in www.miningmx.com, . The article reads *inter alia* as follows:

"GUPTA family-controlled Oakbay Investments has sold Optimum Colliery's coal export allocation through the Richards Bay Coal Terminal (RBCT) to huge private international coal trading firm Vitol for around \$250m.

According to the source, the deal has infuriated the existing members of the RBCT because they hold pre-emptive rights to use Optimum's export allocation in the event that Optimum is not able to supply the coal from its own operations. RBCT members also don't want a pure commodity trading firm as a member of the terminal.

Miningmx understands the RBCT members have held at least one meeting to discuss their response to this deal but, when asked to comment, Teke replied: "I know nothing at all about anything like this".



Optimum holds a 7.5% stake in the RBCT which would be equivalent to an annual export quota of six million tonnes (mt) of coal at a total annual terminal throughput of 81mt. Optimum obtained that quota through a BEE deal when it was created as a separately listed company by BHP Billiton as part of that group's effort to meet South African BEE requirements.

At the 2015 total export level of 75mt from the RBCT, the Optimum stake would have amounted to 5.5mt worth \$360m in revenues at current coal prices FOB Richards Bay of around \$65/t.

Oakbay subsidiary Tegeta Exploration bought Optimum in April for R2.15bn in a deal approved by business rescue practitioners Piers Marsden and Peter van den Steen and agreed to by former owner Glencore.

The sale of the export quota for \$250m (about R3.6bn) would pay off the purchase price and leave Tegeta/Oakbay with a R1.5bn profit."

6. THE ADMINISTRATIVE STANDARDS THAT SHOULD HAVE BEEN COMPLIED WITH

6.1 Whether any state functionary in any organ of state or other person acted unlawfully, improperly or corruptly in connection with the appointment or removal of Ministers and Boards of Directors of SOEs;

The Constitution

6.1.1 Section 96 (1) states as follows "*Members of the Cabinet and Deputy Ministers must act in accordance with a code of ethics prescribed by national legislation.*"

6.1.2 Section 96 (2) further states : "*Members of the Cabinet and Deputy Minister may not-*